



FRESNO REGIONAL WORKFORCE DEVELOPMENT BOARD

Business and Industry Committee
November 7, 2018 @ 4:00 p.m.

Business Services Center
7475 N. Palm, Suite 105
Fresno, CA 93711

Business and Industry Mission Statement: To actively support and engage the Fresno business and industry community with Workforce Innovation and Opportunity Act (WIOA) resources and facilities through information and education to stimulate job growth and job retention.

REMINDER: PLEASE TURN OFF CELL PHONE OR PUT IT ON VIBRATE

ROLL CALL

AGENDA CHANGES: REMOVAL OF ITEMS OR EMERGENCY ADDITIONS

ABSTENTIONS/RECUSALS/DISCLOSURE OF POTENTIAL CONFLICTS OF INTEREST

COMMITTEE CHAIR/STAFF COMMENTS

PUBLIC COMMENTS

Item	Description	Presenter	Enclosure	Action	Page #
1.	May 2, 2018, Business and Industry Committee Meeting Minutes	Konczal	Yes	Approve	3
2.	Business and Industry Committee Vice Chair	Konczal	Yes	Information	7
3.	Business / Job Seeker Recognition Quarterly Awards	Konczal	Yes	Information	8
4.	Employer Customer Satisfaction Report	Cherkaski	Yes	Recommend to Accept	9
5.	Business Services Center Usage	Cherkaski	Yes	Information	11
6.	Distribution Center Update	Glazener	Yes	Information	17
7.	Rapid Response – Worker Adjustment and Retraining Notification Act Notice	Espinosa	Yes	Information	19
8.	February 6, 2019, Agenda Items	Zabrycki	No	Discussion	--
9.	Meeting Feedback	Konczal	No	Discussion	--

ACCOMMODATIONS FOR PERSONS WITH DISABILITIES

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**Fresno Regional Workforce Development Board
Business Industry Committee
2018 Attendance Roster**

**Special
Meeting**

	2/7/2018	2/21/18	5/2/2018	8/1/2018	11/7/2018
Eager	XX	A	P	XX	
Guzman	XX	P	P	XX	
Hicks	XX	--	P	XX	
Keyes	XX	P	A	XX	
Miller	XX	A	P	XX	
Nellon	XX	--	A	XX	
Olivares	XX	P	P	XX	
Pereira	XX	P	P	XX	
Rouillard	XX	--	P	XX	
Zabrycki*	XX	P	P	XX	

* = Chairperson

P = Present

A = Absent

-- = Not a Ratified Member at Time of Meeting

XX = Meeting Cancelled

**FRESNO REGIONAL
WORKFORCE DEVELOPMENT BOARD**

AGENDA ITEM:	1
MEETING DATE:	November 7, 2018
ACTION:	APPROVE

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.frwdb.net

TO: Business and Industry Committee
FROM: Blake Konczal, Executive Director
SUBJECT: May 2, 2018, Business and Industry Committee Meeting Minutes

RECOMMENDATION:

Approve the minutes of the May 2, 2018, Business and Industry Committee meeting.

ATTACHMENT:

May 2, 2018, Business and Industry Committee Meeting Minutes



FRESNO REGIONAL WORKFORCE DEVELOPMENT BOARD

Business and Industry Committee
May 02, 2018

SUMMARY MINUTES

The meeting was called to order at 4:01 p.m.

ROLL CALL: PRESENT - Lee Ann Eager (arrived at 4:10 p.m.), Fely Guzman, Ron Hicks, Scott Miller, Joe Olivares, Corinna Pereira (arrived at 4:15 p.m.), Smita Rouillard, and Lydia Zabrycki

ABSENT - Richard Keyes and Tommy Nellon

AGENDA CHANGES: None

ABSTENTIONS/RECUSALS/
DISCLOSURES OF
POTENTIAL CONFLICTS OF
INTEREST: None

STAFF/CHAIR COMMENTS: Chair Zabrycki welcomed Genesis Wilson and Alysha Molina with Dutch Bros Fresno, and announced that they would present during item #5.

PUBLIC COMMENTS: None

Item Description/Action Taken

1. February 21, 2018, Business and Industry Committee Meeting Minutes

Blake Konczal, Executive Director, Fresno Regional Workforce Development Board (FRWDB), presented the February 21, 2018, meeting minutes for correction and/or approval.

GUZMAN/OLIVARES – APPROVED THE FEBRUARY 21, 2018, BUSINESS AND INDUSTRY COMMITTEE MEETING MINUTES (UNANIMOUS).

2. Employer Customer Satisfaction

Victoria Lemus, Business and Workforce Consultant, FRWDB, presented for the B&I's recommendation to the FRWDB, the Customer Satisfaction Report for the Third Quarter of Program Year (PY) 2017-2018.

Ms. Lemus explained that the report reflected employer business customer satisfaction, and that the FRWDB continues to be rated extremely high with a 4.9 out of 5 rating from employer customers.

Director Eager arrived (4:10 p.m.)

Ms. Lemus added that the FRWDB continues to work with the providers to improve processes that increase customer satisfaction levels with employers.

OLIVARES/MILLER – RECOMMENDED THAT THE FRWDB ACCEPT THE EMPLOYER CUSTOMER SATISFACTION REPORT (UNANIMOUS).

3. **Business / Job Seeker Recognition Quarterly Awards**

Mr. Konczal presented two (2) short videos that revealed the Outstanding Business Achievement for the First Quarter of PY 2017-2018 had been awarded to United Western Industries (Adult Employer), and Petco (Youth Employer).

Bruce Ketch, General Manager, United Western Industries, explained in the video that he appreciated that the Fresno workforce participants were well trained and eager to work. In the second video, Gabriel Garcia, Store Leader, Petco, expressed his gratitude that Workforce Connection provides participants with job readiness skills.

Council Member Pereira arrived (4:15 p.m.)

Chair Zabrycki asked how many adult participants have been placed with United Western Industries. Mr. Konczal responded that FRWDB staff would provide her that information soon.

This was an information item.

4. **Rapid Response – Worker Adjustment and Retraining Notification Act Notice**

Ms. Lemus reported that during the third quarter of PY 2017-2018, the Rapid Response team contacted nine (9) companies that were either downsizing or closing, and provided information to 92 dislocated workers out of the 576 employees that were affected.

Director Guzman thanked FRWDB staff for including four (4) quarters on the report based on her request at the February 21, 2018, meeting. Director Guzman asked if there was a percentage goal to reach the dislocated workers each quarter.

Ms. Lemus responded that the goal is always to reach the maximum number of employees. Ms. Lemus stated that when employers schedule an orientation onsite, there is a higher chance of informing the employees affected. Mr. Konczal added that by receiving the Worker Adjustment and Retraining Notification Act Notice in advance before a closure happens, the Rapid Response team has a better chance of reaching the employees, but the company is not penalized if they do not submit one.

This was an information item.

5. **Genesis Wilson, Dutch Brothers**

Director Olivares introduced Genesis Wilson, CFO, Dutch Bros Fresno, and Alysha Molina, Regional Manager, Dutch Bros Fresno. A short video was played showing this history of the Fresno Dutch Bros. Ms. Wilson went over how the franchise first started in Fresno, and how it has expanded from two (2) original locations to four (4) stores going on seven (7) locations. Fresno Dutch Bros also currently has 250 employees, an events team and warehouse staff.

Ms. Molina discussed the hurdles of today's retention and hiring issues with employing quality employees due to lack of soft skills. The main issues that seem to reoccur are: not being prepared for the interview, and lack of accountability, initiative, responsibility, and respect.

Director Hicks asked if Workforce Connection could help with sending over pre-screened youth to apply at Dutch Bros Fresno. Mr. Konczal responded that FRWDB staff would get in contact with Ms. Wilson and provide her with information on youth services at Workforce Connection.

Chair Zabrycki thanked Ms. Wilson and Ms. Molina for presenting at the B&I meeting.

This was an information item.

6. **August 1, 2018, Agenda Items**

Chair Zabrycki reminded the B&I Committee that if they have any items to be added to the agenda for the August 1, 2018, meeting, to send their items to FRWDB staff at least a two (2) weeks prior to the meeting.

7. **Meeting Feedback**

There was no meeting feedback.

The meeting was adjourned at 5:08 p.m.

FRESNO REGIONAL WORKFORCE DEVELOPMENT BOARD

AGENDA ITEM:	2
MEETING DATE:	November 7, 2018
ACTION:	INFORMATION

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.workforce-connection.com

TO: Business and Industry Committee
FROM: Blake Konczal, Executive Director
SUBJECT: Business and Industry Committee Vice Chair

INFORMATION:

Due to the recent changes in the Fresno Regional Workforce Development Board (FRWDB) bylaws, suggestions were made at the June 6, 2018, FRWDB meeting to develop protocols for running Committee meetings in a Chair's absence.

Blake Konczal, Executive Director, FRWDB, will provide an update on the Business and Industry Committee Vice Chair.

FRESNO REGIONAL WORKFORCE DEVELOPMENT BOARD

AGENDA ITEM:	3
MEETING DATE:	November 7, 2018
ACTION:	INFORMATION

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.frwddb.net

TO: Business and Industry Committee
FROM: Blake Konczal, Executive Director
SUBJECT: Business / Job Seeker Recognition Quarterly Awards

INFORMATION:

The Fresno Regional Workforce Development Board Outstanding Business Achievement for the Second Quarter has been awarded to WestCare Foundation (Adult Employer), and Quality Concessions (Youth Employer).

A video presentation will be provided at the meeting.

**FRESNO REGIONAL
WORKFORCE DEVELOPMENT BOARD**

AGENDA ITEM:	4
MEETING DATE:	November 7, 2018
ACTION:	RECOMMEND TO ACCEPT

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.frwdb.net

TO: Business and Industry Committee
FROM: Erik Cherkaski, Business Services Manager
SUBJECT: Employer Customer Satisfaction Report

RECOMMENDATION:

Recommend that the Fresno Regional Workforce Development Board (FRWDB) accept the Customer Satisfaction Report.

REASON FOR RECOMMENDATION:

This report provides data for the reporting period on employers' satisfaction with the job seeker they hired and the customer service the employer received from Workforce Connection staff. This information will assist the Business and Industry Committee and the FRWDB, if necessary, in guiding staff in the area of process improvement.

FRWDB staff continues to work with Service Providers to improve the processes used to increase the satisfaction level with employers. These improvements are based on data collected through satisfaction surveys, monitoring reviews, complaints and bi-weekly operations meetings between provider and FRWDB staff.

ATTACHMENT:

Employer Customer Satisfaction Report

EMPLOYER RELATIONS SURVEY

Rolling Four (4) Quarter Report

EMPLOYER RELATIONS MEASURES	PY 17-18			
	Q1	Q2	Q3	Q4
1. How responsive were we to your needs (were we timely)?	4.8	4.8	4.9	4.8
2. For appropriate positions, do you think Workforce Connection (WC) is a good source for staffing?	4.8	4.8	4.9	4.9
3. Have you experienced consistent service over several recruitments?	4.8	4.8	4.9	4.8
4. Did you receive quality service at WC?	4.8	4.9	4.9	4.9
OVERALL MEAN	4.8	4.8	4.9	4.8
Possible Unique # Employers Within a Quarter to be Surveyed / # of Employers Responded	29/22	16/12	10/10	14/12

COMMENTS FROM EMPLOYER

"The candidate is an amazing hire. We wish we could clone him. He takes his job very seriously and is the perfect hire." Toyota of Selma

FRESNO REGIONAL WORKFORCE DEVELOPMENT BOARD

AGENDA ITEM:	5
MEETING DATE:	November 7, 2018
ACTION:	INFORMATION

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.frwdb.net

TO: Business and Industry Committee
FROM: Erik Cherkaski, Business Services Manager
SUBJECT: Business Services Center Usage

INFORMATION:

The purpose of this item is to provide an update to the Business and Industry (B&I) Committee on the activities and services being provided through the Fresno Regional Workforce Development Board's (FRWDB) Business Services Unit. FRWDB staff will review with the B&I the various services provided to its business customers and the community and the approximate value of those associated services.

ATTACHMENTS:

ATTACHMENT I: Business Services Center Comprehensive Services for Program Year 2017 - 2018
ATTACHMENT II: Business Services Center Value of Services Program Year 2017 - 2018

Business Services Center Comprehensive Services

Program Year 2017-2018

First Quarter

July	World Financial Group Meeting
(NOTE: BSC is closed every other Monday)	AFLAC Meeting
	Taking Corrective Action Workshop
	Lincoln Training Center Monthly Meeting
	Central Valley Speed Factory Meeting (Tamico and SBA)
	Patty's Jungle Hut Meeting with BWC's
	Shawarma Express Meeting (Tamico and SBA)
	F4B Strategic Business Partner Meeting
	BW Roles Discussion with Employment Development Department
	Pinnacle Construction Meeting
	Financial and Tax Strategies for Business Owners Workshop
	10 F4B Referrals
August	Fresno County Women's Chamber of Commerce
	BSC Site Tour - Westlands Water District
	Business & Industry Committee Meeting
	EDD - Employee or Independent Contractor Seminar
	BSC Site Tour - Quiq Labs
	Lincoln Training Center Monthly Meeting
	F4B Strategic Business Partner Meeting Meet and Greet
	American Business Machines Meeting
	Ace Cash Express Meeting
	Tattoos, Piercings & Other Dress Code Nightmares Workshop
	Greg Donato - Business Development Meeting
	Westlands Water District - Operations & Maintenance Trainee Examination
	BSC Site Tour - City of Selma
	BSC Site Tour- Candies Tolteca
	23 F4B Referrals
September	Josh Gilbert Meeting
	Fresno County Women's Chamber of Commerce
	How Emotionally Intelligent Are You? (Workshop)
	Lincoln Training Center Monthly Meeting
	Common Wage and Hour Mistakes Workshop
	Michelle McCoy - Livewell Behavioral Health Meeting
	F4B Strategic Business Partner Meeting
	Why Can't We All Just Get Along? (Workshop)
	Background Investigation Updates in CA Workshop
	Water Technology Career and Community Education
	BSC Site Tour - Tip Club
	13 F4B Referrals

Second Quarter

October	Josh Gilbert Meeting
	Fresno County Women's Chamber of Commerce
	Legislative Update Workshop
	Boys and Girls Club - Youth Decoy Meeting

	F4B Strategic Business Partner Meeting
	Fresno Tipclub Meeting
	Chrisionna Graves Meeting w/Tamico
	Lincoln Training Center Monthly Meeting
	Behavioral Interviewing / Effective Recruiting & Hiring
	EDD Payroll Workshop
	BSC Services Training
	Crown Capital Securities Meeting
	16 F4B Referrals
November	Business Profit Acceleration FOCUS GROUP
	Men's Group Meeting
	CalJOBS Training
	Fresno County Women's Chamber of Commerce
	Fresno4Biz Quarterly Meet and Greet
	How to Keep "Jolly" in Holiday Parties Workshop
	Neuro-Communication Solutions Meeting w/Tamico
	New Employment & Labor Laws for 2018 Workshop
	Fresno Tipclub Meeting
	Rating Panel for Audit Services
	California Employers Association Meeting
	Recruitment
	16 F4B Referrals
December	Business Profit Acceleration FOCUS GROUP
	Lincoln Training Center Monthly Meeting
	What's Next for Small Business Healthcare? (Workshop)
	Paul Mitchell Institute Meeting w/Victoria
	Fresno Tipclub Meeting
	BSC Tour - Noe Rodriguez
(Note: Office closed half of Month)	4 F4B Referrals

Third Quarter

January	BSC Tour - Home Health
	Lincoln Training Center Monthly Meeting
	BSC Tour - Dolores Niera
	Fresno County Women's Chamber of Commerce Monthly Meeting
	Focus Group - Alison Haugan
	Business Services Center Tour and Discussion w/ SJVMA
	Harassment and Discrimination Prevention for Supervisors Workshop
	May Ly - RHA / RR Resource
	F4B Strategic Business Partner Meeting
	EDD Payroll Workshop
	Fresno Tipclub Meeting
	Workplace Violence (no active shooter) Workshop
	San Joaquin Valley Manufacturing Alliance Meeting
	4 F4B Referrals
February	Employee Handbook Overhaul for 2018 Workshop
	Barboza Academy Board Meeting
	Fresno County Women's Chamber of Commerce Monthly Meeting

	Lincoln Training Center Monthly Meeting
	Employee or Independent Contractor Tax Seminar
	Focus Group - Alison Haugan
	Business Staff Training
	Coaching & Giving Constructive Feedback Workshop
	Fresno Tipclub Meeting
	EDD Private Office Use
	Special Business & Industry Committee Meeting
	Bernadette – Zoom Meeting
	Fresno4Biz Quarterly Meet and Greet
	Testing for JLL (Amazon Employment) - BSC Library
	5 F4B Referrals
March	Regional ETPL Training
	Testing for JLL - BSC Library
	Zoom Meeting - Bernadette
	Fresno County Women's Chamber of Commerce Monthly Meeting
	Understanding Leave of Absence Laws Workshop
	Employer Visit - Integrating Healthcare
	Fresno Tipclub Meeting
	F4B Strategic Business Partner Meeting
	What Employers Need To Know About UI Workshop
	2018 Manufacturing Summit Job Seeker Session Discussion
	SJVMA HR Roundtable Meeting
	Integrating Healthcare Business Workshop (2 days)
	Mutual of Omaha Meeting - Don Green
	Youth Services RFP Bidders Conference
	Employer Visit: Dolores Neira
	23 F4B Referrals

Fourth Quarter

April	Fresno County Women's Chamber of Commerce Monthly Meeting
	Focus Group - Alison Haugan
	Motivation and Recognition Workshop
	Employer Visit - United Health Centers
	CMTC IWT Discussion
	Identity Theft: Protecting Your Business, Protecting Your Family Workshop
	Lincoln Training Center Monthly Meeting
	F4B Strategic Business Partner Meeting
	Fresno Tipclub Meeting
	Manufacturing Meeting
	Integrating Healthcare Business Workshop
	CMTC - Private Office
	15 F4B Referrals
May	Fresno County Women's Chamber of Commerce Monthly Meeting
	Barboza Academy Board Meeting
	Business & Industry Committee Meeting
	Reading and Beyond Training
	Fresno County Women's Chamber of Commerce Mother of the Year Meeting
	Manufacturing Employer / Training Needs Meeting
	Employer Service Tracking Training
	Manufacturing Summit Planning Meeting

	Workplace Violence Prevention Seminar
	Youth RFP Rating Panel
	Employer Visit - Service Pro Fresno North West
	Discipline in the Workplace Workshop
	Fresno Tipclub Meeting
	Fresno4Biz Quarterly Meet and Greet
	Taking Corrective Action Workshop
	Integrating Healthcare Business Workshop
	Rapid Response Meeting with Victoria
	14 F4B Referrals
June	Fresno County Women's Chamber of Commerce Monthly Meeting
	203K Mastermind Training
	Lincoln Training Center Monthly Meeting
	Reading and Beyond Meeting
	Basic Principles of Leadership Workshop
	Fresno Tipclub Meeting
	FCWCC Mother of the Year Meeting
	F4B Strategic Business Partner Meeting
	State Payroll Tax Workshop
	Integrating Healthcare Business Workshop
	World Financial Group Meeting
	Employer Meeting - Integrating Healthcare
	Department of Rehabilitation Distribution Careers Meeting
	Accessibility in Small Business Workshop
	Employer Visit - California Community Colleges
	4 F4B Referrals

Business Services Center Value of Services Program Year 2017 - 2018

Number of Attendees	Hours of Room Usage	Hours of Services Provided	2 Hour HR / Business Workshops \$50/Business	1/2 Day HR / Business Workshop \$100/Business	Full Day HR / Business Workshop \$150/Business	Fresno4Biz Average hours w/client \$125/Hour	HR Hotline \$150/Business	Use of the BSC \$100/Hour	Total
912			\$45,600						\$45,600
525				\$52,500					\$52,500
121					\$18,150				\$18,150
198						\$24,750			\$24,750
171							\$25,650		\$25,650
	890							\$89,000	\$89,890
Total Cost of Services									\$256,540

TESTIMONIALS

Workshops:

"Great training and the presenter was awesome!"

Common Wage and Hour Mistakes – September 14, 2017

"I learned a great deal about the handbook, and always love coming to this beautiful facility!"

Employee Handbook Overhaul for 2018 – February 1, 2018

"I love coming to the no-cost workshops! I learn so many new things as an HR manager and can share with my company."

Recognition for Positive Performance – April 5, 2018

"Please continue offering free training. As a Community Benefit Organization with not much resource, this helps a lot."

Taking Corrective Action – May 24, 2018

HR Hotline:

"I was able to call in and get an immediate answer to my HR question. Thank you for having this available to our company!"

Business Services Center:

"We truly appreciate all you did to help our meeting at your facility go smoothly. Both of our lunch meetings went really well and everything was great logistically. Our guests thought both the room and the location were great, and that just contributed to our success. Your whole team provided excellent customer service. While we are all experienced business people, it is still a bit intimidating to start a new venture. It was so nice to hear about the support services you offer-it makes it a little less scary. We are excited about our new venture, and we feel it will successful here in the Central Valley. Again, we want to thank you for going above and beyond!"

BSC Room Usage – April 5, 2018

FRESNO REGIONAL WORKFORCE DEVELOPMENT BOARD

AGENDA ITEM:	6
MEETING DATE:	November 7, 2018
ACTION:	INFORMATION

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.workforce-connection.com

TO: Business and Industry Committee
FROM: Shawna Glazener, Business and Workforce Consultant
SUBJECT: Distribution Center Update

INFORMATION:

According to the California Employment Development Department's (EDD) Labor Market Information (LMI), Fresno Metropolitan Statistical Area (MSA) has shown a slow increase from August 2017-August 2018 of 300 jobs in the Transportation, Warehousing, and Utilities category. Occupational and employment projections for 2014-2024 stated that the anticipated growth would be approximately 1700 jobs for Transportation and Warehousing specifically, or 1.8% annually. This was not noted as a high growth area; however, the attraction of Amazon Fulfillment Center and ULTA Distribution Center, and the expansion of GAP, Inc. were not factored into the analysis. EDD will be completing the updated projections in the next few months to reflect 2016-2026, and noting that the sector growth is greater than anticipated. FRWDB will be assisting with the update. LMI data is delayed due to the Amazon Fulfillment Center and ULTA Distribution Center facilities being brand new.

As a part of this trend, the Fresno Regional Workforce Development Board (FRWDB) has been instrumental in the recruitment process for the Amazon Fulfillment Center, the ULTA Distribution Center, and the GAP, Inc. expansion project.

In response to the attraction of the Amazon Fulfillment Center and ULTA Distribution Center, as well as the expansion of the GAP, Inc facility, the FRWDB has been spearheading efforts to provide job seekers with training for the industry. FRWDB partnered with Fresno City College and local employers to develop the Supply Chain, Logistics Program.

Shawna Glazener, Business and Workforce Consultant, FRWDB, will discuss highlights of the work the FRWDB has done to match job seekers with open positions with key players in Logistics, such as Amazon, ULTA, and GAP, Inc., including the following efforts to support employers:

- FRWDB partnered with JLL Investment Management Company to recruit for higher level, technical positions located at the Amazon Fulfillment Center
- FRWDB partnered with Fresno Amazon Fulfillment Center to hold all recruitment and hiring events at the Manchester Workforce Connection One-Stop Center
- FRWDB is working with partner agencies to provide candidates for openings with GAP, Inc, Amazon Fulfillment Center, and ULTA Distribution Center
- ULTA is projected to hire nearly 700 full time, permanent Distribution Center Clerks, Material Handlers, and Equipment Operators by December 2018.

- GAP, Inc. is currently hiring for seasonal positions. The conversion rate to full time, regular employees after the peak season will be much higher than prior years in order to fill the additional positions needed for the expansion. The company will add more than 500 jobs over a three (3) year period.
- Amazon has hired more than 2,400 Warehouse Associates, with leadership employees bringing the number closer to 3,000. With the addition of seasonal positions, the fulfillment center will be at more than 3,600 Warehouse Associate employees.
- More than 50 Workforce Connection job seekers seeking employment in logistics have been hired as a result of the FRWDB partnership with Amazon and ULTA.
- FRWDB has also partnered with agencies such as DSS, CalVet, and Reading and Beyond to help fill the open positions, and aid in the employment of local job seekers.
- Individuals dislocated as a result of business closures are being assessed, and those with appropriate skills are referred to the distribution centers for rapid re-employment.

FRESNO REGIONAL WORKFORCE DEVELOPMENT BOARD

AGENDA ITEM:	7
MEETING DATE:	November 7, 2018
ACTION:	INFORMATION

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.frwdb.net

TO: Business and Industry Committee
FROM: Martha Espinosa, Business and Workforce Consultant/Rapid Response
SUBJECT: Rapid Response – Worker Adjustment and Retraining Notification Act Notice

INFORMATION:

As requested by your committee, and in an effort to stay abreast of economic developments in Fresno County, Fresno Regional Workforce Development Board (FRWDB) staff provides the Business and Industry Committee a quarterly update of Rapid Response activity as it applies to business closures or downsizing.

During the Fourth Quarter of Program Year (PY) 2017-2018, the Rapid Response team contacted 8 companies that were either downsizing or closing, and provided information to 60 dislocated workers out of the 273 employees that were affected.

During the First Quarter of Program Year (PY) 2018-2019, the Rapid Response team contacted 11 companies that were either downsizing or closing, and provided information to 15 dislocated workers out of the 324 employees that were affected.

ATTACHMENT:

Rapid Response Assistance Report – Fourth Quarter, Fiscal Year 2017-2018, and First quarter, Fiscal Year 2018-2019

Name of Reporting LWIA (may use 3-alpha code):
 LWIA Lead RR Contact Person:
 Email address:
 Telephone Number:

FRS
 Martha Espinosa
 mespinosa@workforce-connection.com
 (559) 490-7147

Date submitted: 12-Oct-18
 Quarter Ending: 30-Sep-18

INSTRUCTIONS: Activities reported on the RR 121 Report are those relating to on-site visits in response to layoffs or closures, as defined by the CWIB. Reportable on-site visits include WARN and non-WARN events. The RR 121 Report form must be completed to report visits by LWIA staff when conducting on-site layoff/closure planning meetings and/or orientations with ten (10) or more affected workers ONLY. Planning meetings are for information only and will not be used in the calculation of the dislocation-based formula funding factor. Complete a separate line item entry for each on-site visit occurring on different days, locations, or employers. Complete a single line item entry if multiple sessions are conducted on the same day, at a single location, and for a single employer with the note of how many multiple orientations were made that day. The RR 121 Report must be completed quarterly and submitted via e-mail by the 20th of the month following the quarter end to the assigned Regional Advisor, with a "cc" to the LWIA Administrator. For example, submit the 03/31 report by 04/20.

Date of Visit	Reason for On-Site Visit: Planning (Plan) or Orientation (OR)	Was more than one orientation conducted per day? Y/N	If multiple orientations per day, how many?	Company Name	Street Address	City	Zip Code	Date of Layoff that Caused Visit	Total number of affected employees	Number of affected employees who actually attended	Comments
SECOND QUARTER (OCTOBER-DECEMBER)											
10/5/2017	OR	N	N/A	Daily Grill	7855 N. Palm Ave.	Fresno	93711	10/22/2017	13	0	Closure
10/31/2017	OR	N	N/A	AT&T	4422 Ashlan	Fresno	93726	10/31/2017	30	17	Layoff
12/12/2017	OR	N	N/A	Rich's Products	320 O St.	Fresno	93721	12/8/2017	28	13	Layoff
THIRD QUARTER (JANUARY-MARCH)											
1/9/2018	OR	N	N/A	AT&T	4422 E. Ashlan	Fresno	93726	1/9/2018	73	20	Layoff
1/10/2018	OR	N	N/A	SynerMed	7625 N. Palm Ave., Suite 107	Fresno	93711	3/31/2018	20	15	Layoff
1/10/2018	Plan	N	N/A	ActiVision	4247 S. Minnewawa	Fresno	93725	2/28/2018	50	0	Closure
1/11/2018	Plan	N	N/A	IPSOS	3402 N Blackstone Ave., Ste 201	Fresno	93711	3/10/2018	88	0	Layoff
1/23/2018	OR	N	N/A	IPSOS	3402 N. Blackstone Ave., Ste 201	Fresno	93711	3/9/2018	88	38	Layoff
1/24/2018	Plan	N	N/A	ABM Inc.	4747 N. Bendel Ave., Ste101	Fresno	93722	3/18/2018	189	0	Layoff
1/25/2018	OR	N	N/A	IPSOS	3402 N. Blackstone Ave., Ste 201	Fresno	93711	3/9/2018	88	10	Layoff
1/26/2018	Plan	N	N/A	Toys R Us	3520 W. Shaw Ave.	Fresno	93711	4/30/2018	30	0	Closure
1/29/2018	Plan	N	N/A	Sinbad Foods	2401 W. Almond Ave.	Madera	93637	1/15/2018	22	0	Layoff
2/13/2018	OR	N	N/A	Sinbad Foods	3302 N. Blackstone Ave.	Fresno	93726	2/13/2018	22	1	Layoff
3/13/2018	Plan	N	N/A	Rocky Mountain Chocolate Factory	7774 N. Blackstone Ave.	Fresno	93720	3/18/2018	12	0	Closure
3/13/2018	OR	N	N/A	All In One Pets	7711 N. First Street	Fresno	93720	3/17/2018	2	2	Closure
3/27/2018	OR	N	N/A	Toys R Us	3520 W. Shaw Ave.	Fresno	93711	4/30/2018	30	6	Permanent Closure
3/29/2018	OR	N	N/A	ABM Inc.	4747 N. Bendel Ave., Ste101	Fresno	93722	3/18/2018	189	0	Layoff & Rehire w/Subcontractor
3/29/2018	Plan	N	N/A	Toys R Us	1425 Shaw Ave.	Clovis	93611	5/30/2018	40	0	Permanent Closure
3/30/2018	Plan	N	N/A	Babies R Us	7370 N. Blackstone	Pinedale	93650	5/10/2018	50	0	Permanent Closure
FOURTH QUARTER (APRIL-JUNE)											
4/6/2018	Plan	N	N/A	Curvature	4861 E. Gettysburg Avenue	Fresno	93726	4/27/2018	1	0	Layoff
4/10/2018	OR	N	N/A	Curvature	4861 E. Gettysburg Avenue	Fresno	93726	4/27/2018	1	1	Layoff
4/19/2018	Plan	N	N/A	Coalinga Regional Medical Center	1191 Phelps Ave.	Coalinga	93210	6/15/2018	193	0	Permanent Closure
4/23/2018	OR	N	N/A	Babies R Us	7370 N. Blackstone	Pinedale	93650	5/10/2018	50	9	Permanent Closure
4/26/2018	Plan	N	N/A	California Correctional Healthcare Services	24863 West Jayne Ave.	Coalinga	93210	5/29/2018	3	3	Layoff
5/1/2018	Plan	N	N/A	Boyd's Coffee Company	4576 N. Bendel	Fresno	93722	6/21/2018	3	0	Layoff & Rehire w/new owner
5/8/2018	OR	Y	3	Coalinga Regional Medical Center	1191 Phelps Ave.	Coalinga	93210	6/15/2018	193	40	Permanent Closure
5/14/2018	Plan	N	N/A	Svenhard's Swedish Bakery	3141 West Dakota	Fresno	93722	7/15/2018	8	0	Layoff & Rehire w/new owner
5/22/2018	OR	Y	3	Coalinga Regional Medical Center	1191 Phelps Ave.	Coalinga	93210	6/15/2018	193	7	Permanent Closure
6/4/2018	Plan	N	N/A	Aaron Brothers Art & Framing	7628 N Blackstone Ave	Fresno	93720	7/31/2018	9	0	Permanent Closure
6/19/2018	Plan	N	N/A	Jack C. Arbuckle Company	2050 H Street	Fresno	93721	7/31/2018	6	0	Permanent Closure
FIRST QUARTER (JULY-SEPTEMBER)											
7/19/2018	OR	N	N/A	Jack C. Arbuckle Company	2050 H Street	Fresno	93721	7/31/2018	6	6	Permanent Closure
7/20/2018	OR	N	N/A	Aaron Brothers Art & Framing	7628 N Blackstone Ave	Fresno	93721	7/31/2018	9	3	Permanent Closure
7/27/2018	Plan	N	N/A	Fresno EOC-FCRTA	1920 Mariposa Mall Suite 300	Fresno	93721	9/3/2018	47	0	Layoff
8/24/2018	Plan	N	N/A	Orchard Supply Hardware	1536 E. Champlain Dr.	Fresno	93720	10/31/2018	30	0	Layoff
8/24/2018	Plan	N	N/A	Orchard Supply Hardware	147 W. Shaw Ave.	Clovis	93612	10/31/2018	36	0	Layoff
8/24/2018	Plan	N	N/A	Orchard Supply Hardware	5445 N. Blackstone	Fresno	93710	10/31/2018	30	0	Layoff
8/24/2018	Plan	N	N/A	Kmart	1075 Shaw Ave.	Clovis	93612	11/25/2018	64	0	Layoff
8/27/2018	Plan	N	N/A	Orchard Supply Hardware	6055 N. Figarden Dr.	Fresno	93722	10/31/2018	30	0	Layoff
8/27/2018	Plan	N	N/A	Orchard Supply Hardware	5653 E Kings Canyon Rd.	Fresno	93727	10/31/2018	30	0	Layoff
8/31/2018	OR	N	N/A	Fresno EOC-FCRTA	1920 Mariposa Mall Suite 300	Fresno	93721	8/31/2018	47	6	Layoff and some Rehired w/new owner
9/13/2018	Plan	N	N/A	Jack in the Box	1132 Clovis Ave	Clovis	93612	11/30/2018	20	0	Employees will be transferred to other locations
9/18/2018	Plan	N	N/A	Orchard Supply Hardware	5445 N. Blackstone	Fresno	93710	10/31/2018	30	0	Layoff
9/25/2018	Plan	N	N/A	Lyons Magnus	3158 E. Hamilton Ave	Fresno	93702	9/24/2018	22	0	Layoff