



FRESNO REGIONAL WORKFORCE DEVELOPMENT BOARD

Business and Industry Committee
May 1, 2019 @ 4:00 p.m.

Business Services Center
7475 N. Palm, Suite 105
Fresno, CA 93711

Business and Industry Mission Statement: To actively support and engage the Fresno business and industry community with Workforce Innovation and Opportunity Act (WIOA) resources and facilities through information and education to stimulate job growth and job retention.

REMINDER: PLEASE TURN OFF CELL PHONE OR PUT IT ON VIBRATE

ROLL CALL

AGENDA CHANGES: REMOVAL OF ITEMS OR EMERGENCY ADDITIONS

ABSTENTIONS/RECUSALS/DISCLOSURE OF POTENTIAL CONFLICTS OF INTEREST

COMMITTEE CHAIR/STAFF COMMENTS

PUBLIC COMMENTS

| Item | Description | Presenter | Enclosure | Action | Page # |
|------|---|-----------|-----------|---------------------|--------|
| 1. | February 6, 2019, Business and Industry Committee Meeting Minutes | Konczal | Yes | Approve | 3 |
| 2. | Fresno Area Labor Analysis Report | Cherkaski | Yes | Information | 7 |
| 3. | Skills Gap: Workforce Training Forum Overview | Cherkaski | Yes | Information | 12 |
| 4. | Ratification of New Business and Industry Committee Member | Konczal | Yes | Recommend to Ratify | 13 |
| 5. | Business / Job Seeker Recognition Quarterly Awards Adult/Youth | Cherkaski | Yes | Information | 14 |
| 6. | Rapid Response – Worker Adjustment and Retraining Notification Act Notice | Espinosa | Yes | Information | 15 |
| 7. | August 7, 2019, Agenda Items | Zabrycki | No | Discussion | -- |
| 8. | Meeting Feedback | Konczal | No | Discussion | -- |

ACCOMMODATIONS FOR PERSONS WITH DISABILITIES

Disabled individuals and individuals who are limited English proficient who need special assistance to attend or participate in this meeting may request assistance by contacting the Fresno Regional Workforce Development Board, at 2125 Kern Street, Suite 208, Fresno, California, or by calling (559) 490-7100. Every effort will be made to reasonably accommodate individuals with disabilities or who are limited English proficient by making meeting materials available in alternative formats. Requests for assistance should be made at least three (3) working days in advance of the meeting.

**Fresno Regional Workforce Development Board
 Business Industry Committee
 2019 Attendance Roster**

| | 2/6/2019 | 5/1/2019 | 8/7/2019 | 11/6/2019 |
|-----------|----------|----------|----------|-----------|
| Eager | P | | | |
| Guzman | A | | | |
| Hicks | P | | | |
| Keyes | P | | | |
| Miller | P | | | |
| Nellon | A | | | |
| Olivares | P | | | |
| Pereira | A | | | |
| Zabrycki* | P | | | |

- * = Chairperson
- P = Present
- A = Absent
- = Not a Ratified Member at Time of Meeting
- XX = Meeting Cancelled

**FRESNO REGIONAL
WORKFORCE DEVELOPMENT BOARD**

| | |
|---------------|-------------|
| AGENDA ITEM: | 1 |
| MEETING DATE: | May 1, 2019 |
| ACTION: | APPROVE |

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.frwdb.net

TO: Business and Industry Committee
FROM: Blake Konczal, Executive Director
SUBJECT: February 6, 2019, Business and Industry Committee Meeting Minutes

RECOMMENDATION:

Approve the minutes of the February 6, 2019, Business and Industry Committee meeting.

ATTACHMENT:

February 6, 2019, Business and Industry Committee Meeting Minutes



FRESNO REGIONAL WORKFORCE DEVELOPMENT BOARD

Business and Industry Committee February 6, 2019 SUMMARY MINUTES

The meeting was called to order at 4:03 p.m.

ROLL CALL: PRESENT - Lee Ann Eager, Ron Hicks, Richard Keyes, Scott Miller, Joe Olivares, and Lydia Zabrycki

ABSENT - Fely Guzman, Tommy Nellon, and Corinna Pereira

AGENDA CHANGES: None

ABSTENTIONS/RECUSALS/
DISCLOSURES OF
POTENTIAL CONFLICTS OF
INTEREST: None

STAFF/CHAIR COMMENTS: Blake Konczal, Executive Director, Fresno Regional Workforce Development Board (FRWDB), reported that the FRWDB held its first Workforce Training Forum at TorNino's on the morning of February 6, 2019. There were two (2) special speakers. The first speaker was Brenda Budke, Executive Director, Sierra HR Partners, Inc. Ms. Budke presented studies on how US executives see the skills gap affecting the American workforce. The second speaker was Chris Pitts, Talent Supply Solutions Leader, Amazon Fulfillment Center. Mr. Pitts presented on the challenges of overcoming skills gaps. After the presentations, group discussions were held and feedback was provided. One of the main issues expressed from various businesses and education partners were employees that lack soft skills. Mr. Konczal stated that the feedback collected will be aggregated so FRWDB staff can identify if there is available local training to meet the needs of the community, and if not, determine how to address it.

Director Olivares commented that the event was strongly attended and he appreciated the discussion groups.

PUBLIC COMMENTS: None

Item Description/Action Taken

1. May 2, 2018, Business and Industry Committee Meeting Minutes

Mr. Konczal presented the May 2, 2018 meeting minutes for correction and/or approval.

OLIVARES/EAGER – APPROVED THE MAY 2, 2018, BUSINESS AND INDUSTRY COMMITTEE MEETING MINUTES (UNANIMOUS).

2. **November 7, 2018, Business and Industry Committee Meeting Minutes**

Mr. Konczal presented the November 7, 2018, meeting minutes for correction and/or approval.

EAGER/KEYES – APPROVED THE November 7, 2018, BUSINESS AND INDUSTRY COMMITTEE MEETING MINUTES (UNANIMOUS).

3. **Fresno Area Labor Analysis Report**

Erik Cherkaski, Business Services Manager, FRWDB, presented the Fresno Area Labor Analysis Report. Mr. Cherkaski explained that the data in the report was provided by the Employment Development Department in December 2018. The report focused on a comparison between Fresno County and California unemployment rates. Fresno County is at a slightly lower rate when compared from 2018 to 2017. The report also ranked the six (6) counties that were in the bottom twelve for worst unemployment in the central San Joaquin Valley. These counties were: Merced, Madera, Fresno, Kings, Tulare and Kern.

Mr. Cherkaski added that the Industry Employment section of the report showed that the total industry employment had increased by 8600 jobs from December 2017 to December 2018. Mr. Konczal added that construction and local government, two (2) leading employment sectors, had significant increases in jobs.

Mr. Cherkaski concluded that the unemployment information in the report will be useful to determine how businesses in Fresno county can best be served.

4. **Employer Customer Satisfaction Report**

Mr. Cherkaski presented for the B&I's recommendation to the FRWDB, the Customer Satisfaction Report for the Fourth Quarter of Program Year (PY) 2017-2018.

Mr. Cherkaski explained that the report reflected employer business customer satisfaction, and that the FRWDB continues to be rated extremely high with a 4.8 out of 5 rating from employer customers.

Mr. Cherkaski added that a new employer survey is being developed as a result of revised metrics provided by the State of California. Once the report is updated, FRWDB staff will start bringing it to the Business and Industry Committee meetings.

OLIVARES/EAGER – RECOMMENDED THAT THE FRWDB ACCEPT THE EMPLOYER CUSTOMER SATISFACTION REPORT (UNANIMOUS).

5. **Business / Job Seeker Recognition Quarterly Awards**

Mr. Cherkaski presented two (2) short videos that revealed the Outstanding Business Achievement for the Third Quarter of PY 2017-2018 had been awarded to GRID Alternatives (Adult Employer), and Kool Breeze Solar Hats (Youth Employer).

Michael Brooks, Talent Management Specialist, Workforce Connection, nominated GRID Alternatives because they offer job training assistance for individuals interested in finding entry into the solar industry. Grid Alternatives is committed to investing in their employees and has already hired five (5) participates over the past few years.

Tamar Fagin, Business Account Specialist, All Youth One System, nominated Kool Breeze Solar Hats for their commitment to providing hands on learning opportunities to young adults interested in careers in the manufacturing industry.

Director Zabrycki thanked FRWDB staff for a great job on the videos, and commented that FRWDB Director Nellon was in the second video as he is an owner of Kool Breeze Solar Hats.

6. Rapid Response – Worker Adjustment and Retraining Notification Act Notice

Martha Espinosa, Business Services/Rapid Response Coordinator, FRWDB, reported that during the second quarter of PY 2018-2019, the Rapid Response team contacted nineteen companies that were either downsizing or closing, and provided information to 243 dislocated workers out of the 684 employees that were affected.

Ms. Espinosa focused on one of the large scale closures which was Zacky Farms with 448 employees impacted in the Fresno area. The Rapid Response Team was able to hold two (2) rapid employment events called "Meet the Employer" to assist individuals in becoming rapidly reemployed. Ms. Espinosa explained that the most effective way to reemploy displaced workers was to have select employers on site at the events to provide on the spot interviews, or take paper applications. Some of the employers who attended the events were OK Produce, Harris Ranch, Foster Farms, Del Monte Foods, The Wonderful Company, Department of Rehabilitation and Cargill Protein.

Ms. Espinosa commented that the events were well attended and she felt that overall the Rapid Response Team was able to reach a large population of employees that were impacted by the closure.

7. May 01, 2019, Agenda Items

Director Zabrycki reminded the Business and Industry Committee that if they have any items to be added to the agenda for the May 1, 2019, meeting, to send their items to FRWDB staff at least two (2) weeks before the meeting.

8. Meeting Feedback

There was no meeting feedback.

The meeting was adjourned at 4:43 p.m.

**FRESNO REGIONAL
WORKFORCE DEVELOPMENT BOARD**

| | |
|---------------|-------------|
| AGENDA ITEM: | 2 |
| MEETING DATE: | May 1, 2019 |
| ACTION: | INFORMATION |

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.frwdb.net

TO: Business and Industry Committee
FROM: Erik Cherkaski, Business Services Manager
SUBJECT: Fresno Area Labor Analysis Report

INFORMATION:

Erik Cherkaski, Business Services Manager, Fresno Regional Workforce Development Board, will provide an update on the Fresno Area Labor Analysis Report.

ATTACHMENT:

Fresno Area Labor Analysis Report

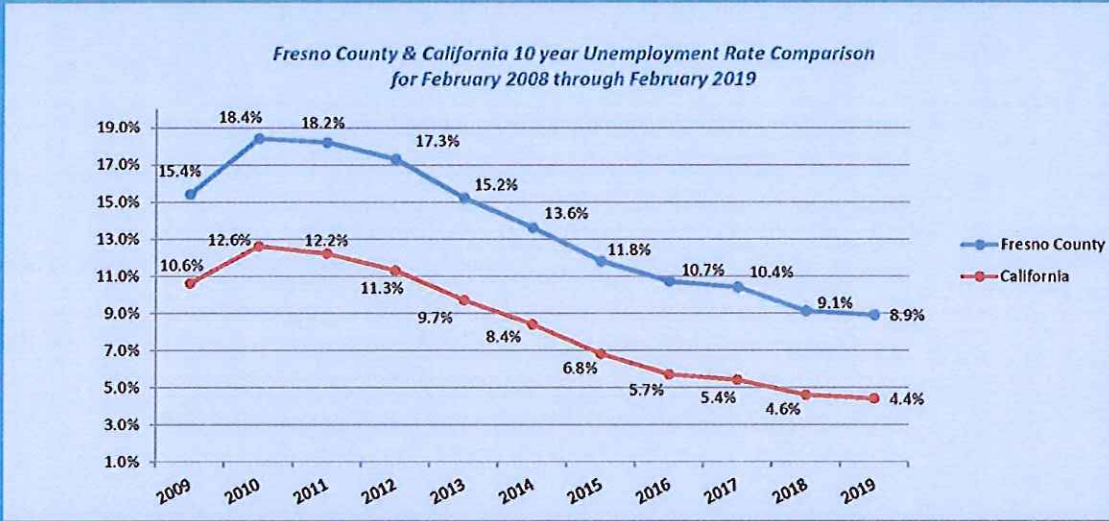
Fresno Area Labor Analysis Report

February 2019

Prepared by FRWDB
Data Services

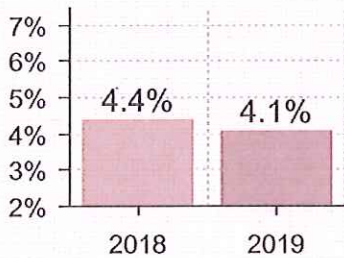
Unemployment Rate

01

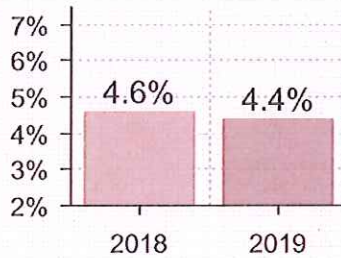


The unemployment rate in Fresno County was 8.9% in February 2019, unchanged from a revised 8.9% in January 2019 and below the year-ago estimate of 9.1%. This compares with an unadjusted unemployment rate of 4.4% for California, and 4.1% for the nation during the same period.

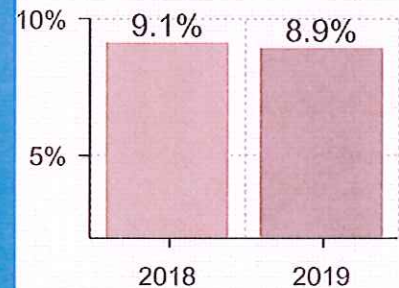
USA Unemployment Rate



California Unemployment Rate



Fresno County Unemployment Rate



County and Region Unemployment

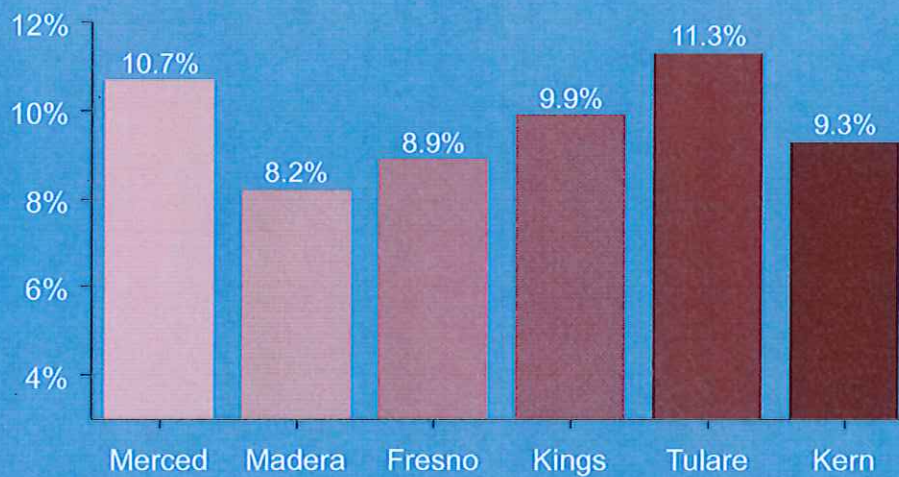
02

Fresno County cities unemployment rates vary significantly. In February 2019, for small cities in Fresno County the lowest unemployment rate is 4.4% in Auberry and the highest is 14.8% in Firebaugh. For the larger cities, Clovis has the lowest rate at 3.8% while Reedley has the highest at 23.2%.

In the central San Joaquin Valley unemployment rates range from 8.2% in Madera County to 11.3% in Tulare County.

These six counties rank in the bottom twelve for worst unemployment.

Central San Joaquin Valley
February 2019 Unemployment Rates



| County | Labor Force | Employment | Unemployed | Rate | State Ranking (of 58 Counties) |
|--------|-------------|------------|------------|-------|--------------------------------------|
| Merced | 117,900 | 105,300 | 12,600 | 10.7% | 53 |
| Madera | 64,900 | 59,500 | 5,400 | 8.2% | 46 |
| Fresno | 462,200 | 420,900 | 41,400 | 8.9% | 47 |
| Kings | 59,300 | 53,400 | 5,900 | 9.9% | 51 |
| Tulare | 210,900 | 187,000 | 23,900 | 11.3% | 55 |
| Kern | 395,800 | 358,900 | 36,800 | 9.3% | 48 |

Industry Employment

Between February 2018 and February 2019,

- Total industry employment increased by 12,800 jobs.
- Health care and social assistance reported the largest year-over increase of 3,700 jobs.
- Transportation and Warehousing recorded a gain of 2,000 jobs.
- Local government increased jobs by 1,500.
- Local government increased jobs by 1,500.
- Wholesale Trade decreased by 700 jobs.

Year-by-Year Industry Job Changes



FRESNO REGIONAL WORKFORCE DEVELOPMENT BOARD

| | |
|---------------|-------------|
| AGENDA ITEM: | 3 |
| MEETING DATE: | May 1, 2019 |
| ACTION: | INFORMATION |

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.frwdb.net

TO: Business and Industry Committee
FROM: Erik Cherkaski, Business Services Manager
SUBJECT: Skills Gap: Workforce Training Forum Overview

INFORMATION:

Erik Cherkaski, Business Services Manager, Fresno Regional Workforce Development Board, will provide an update on the Workforce Training Forum.

A video presentation will be provided at the meeting.

**FRESNO REGIONAL
WORKFORCE DEVELOPMENT BOARD**

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|---------------|---------------------|
| AGENDA ITEM: | 4 |
| MEETING DATE: | May 1, 2019 |
| ACTION: | RECOMMEND TO RATIFY |

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.workforce-connection.com

TO: Business and Industry Committee
FROM: Blake Konczal, Executive Director
SUBJECT: Ratification of New Business and Industry Committee Member

RECOMMENDATION:

Recommend that the Fresno Regional Workforce Development Board (FRWDB) ratify the appointment of Michael Silveira to the Business and Industry Committee.

REASON FOR RECOMMENDATION:

Mr. Silveira is the Human Resource Leader with Kaiser Permanente and has expressed interest in joining the Business and Industry Committee.

Article VI "Committees" of the FRWDB Bylaws indicates that committee chairs shall designate their committee members and present them to the Local Board for ratification.

**FRESNO REGIONAL
WORKFORCE DEVELOPMENT BOARD**

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|---------------|-------------|
| AGENDA ITEM: | 5 |
| MEETING DATE: | May 1, 2019 |
| ACTION: | INFORMATION |

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.frwdb.net

TO: Business and Industry Committee
FROM: Erik Cherkaski, Business Services Manager
SUBJECT: Business / Job Seeker Recognition Quarterly Awards

INFORMATION:

The Fresno Regional Workforce Development Board Outstanding Business Achievement for the Fourth Quarter has been awarded to Malaga County Water District (Adult Employer), and AU Auto Repair (Youth Employer).

A video presentation will be provided at the meeting.

**FRESNO REGIONAL
WORKFORCE DEVELOPMENT BOARD**

| | |
|---------------|-------------|
| AGENDA ITEM: | 6 |
| MEETING DATE: | May 1, 2019 |
| ACTION: | INFORMATION |

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.frwdb.net

TO: Business and Industry Committee
FROM: Martha Espinosa, Business Services/Rapid Response Coordinator
SUBJECT: Rapid Response – Worker Adjustment and Retraining Notification Act Notice

INFORMATION:

As requested by your committee, and in an effort to stay abreast of economic developments in Fresno County, Fresno Regional Workforce Development Board (FRWDB) staff provides the Business and Industry Committee a quarterly update of Rapid Response activity as it applies to business closures or downsizing.

During the Third Quarter of Program Year (PY) 2018-2019, the Rapid Response team contacted 12 companies that were either downsizing or closing, and provided information to six (6) dislocated workers out of the 183 employees that were affected.

ATTACHMENTS:

ATTACHMENT I: Rapid Response 121 Report – Third quarter, Fiscal Year 2018-2019
ATTACHMENT II: Rapid Response Layoff Aversion 122 Report – Third quarter, Fiscal Year 2018-2019

Rapid Response 121 Report

Name of Reporting LWIA (may use 3-alpha code):
 LWIA Lead RR Contact Person:
 Email address:
 Telephone Number:

FRS
 Martha Espinosa
 mespinosa@workforce-connection.com
 (559) 490-7147

STATE REPORT
 9-Apr-19
 31-Mar-19

Date submitted:
 Quarter Ending:

INSTRUCTIONS: Activities reported on the RR 121 Report are those relating to on-site visits in response to layoffs or closures, as defined by the CWIB. Reportable on-site visits include WARN and non-WARN events. The RR 121 Report form must be completed to report visits by LWIA staff when conducting on-site layoff/closure planning meetings and/or orientations with ten (10) or more affected workers ONLY. Planning meetings are for information only and will not be used in the calculation of the dislocation-based formula funding factor. Complete a separate line entry for each on-site visit occurring on different days, locations, or employers. Complete a single line item entry if multiple sessions are conducted on the same day, at a single location, and for a single employer with the note of how many multiple orientations were made that day. The RR 121 Report must be completed quarterly and submitted via e-mail by the 20th of the month following the quarter end to the assigned Regional Advisor, with a "cc" to the LWIA Administrator. For example, submit the 03/31 report by 04/20.

| Date of Visit | Reason for On-Site Visit: Planning (Plan) or Orientation (OR) | Was more than one orientation conducted per day? Y/N | If multiple orientations per day, how many? | Company Name | Street Address | City | Zip Code | Date of Layoff that Caused Visit | Total number of affected employees | Number of affected employees who actually | Comments |
|---|---|--|---|----------------------------------|------------------------------|----------|----------|----------------------------------|------------------------------------|---|--|
| FOURTH QUARTER, PROGRAM YEAR 2017-2018 | | | | | | | | | | | |
| 4/6/2018 | Plan | N | N/A | Curvature | 4861 E. Gettysburg Avenue | Fresno | 93726 | 4/27/2018 | 1 | 0 | Layoff |
| 4/10/2018 | OR | N | N/A | Curvature | 4861 E. Gettysburg Avenue | Fresno | 93726 | 4/27/2018 | 1 | 1 | Layoff |
| 4/19/2018 | Plan | N | N/A | Coalinga Regional Medical Center | 1191 Phelps Avenue | Coalinga | 93210 | 6/15/2018 | 193 | 0 | Permanent Closure |
| 4/23/2018 | OR | N | N/A | Babies R Us | 7370 N. Blackstone | Pinedale | 93650 | 5/10/2018 | 50 | 9 | Permanent Closure |
| 4/26/2018 | Plan | N | N/A | Services | 24863 West Jayne Avenue | Coalinga | 93210 | 5/29/2018 | 3 | 3 | Layoff |
| 5/1/2018 | Plan | N | N/A | Boyd's Coffee Company | 4576 N. Bendel | Fresno | 93722 | 6/21/2018 | 3 | 0 | Layoff and rehire with new owner |
| 5/8/2018 | OR | Y | 3 | Coalinga Regional Medical Center | 1191 Phelps Avenue | Coalinga | 93210 | 6/15/2018 | 193 | 0 | Permanent Closure |
| 5/14/2018 | Plan | N | N/A | Svenhard's Swedish Bakery | 3141 West Dakota | Fresno | 93722 | 7/15/2018 | 8 | 0 | Layoff and rehire with new owner |
| 5/22/2018 | OR | Y | 3 | Coalinga Regional Medical Center | 1191 Phelps Avenue | Coalinga | 93210 | 6/15/2018 | 193 | 7 | Permanent Closure |
| 6/4/2018 | Plan | N | N/A | Aaron Brothers Art & Framing | 7628 N Blackstone Avenue | Fresno | 93720 | 7/31/2018 | 9 | 0 | Permanent Closure |
| 6/19/2018 | Plan | N | N/A | Jack C. Arbuckle Company | 2050 H Street | Fresno | 93721 | 7/31/2018 | 6 | 0 | Permanent Closure |
| FIRST QUARTER, PROGRAM YEAR 2018-2019 | | | | | | | | | | | |
| 7/19/2018 | OR | N | N/A | Jack C. Arbuckle Company | 2050 H Street | Fresno | 93721 | 7/31/2018 | 6 | 6 | Permanent Closure |
| 7/20/2018 | OR | N | N/A | Aaron Brothers Art & Framing | 7628 N Blackstone Ave | Fresno | 93721 | 7/31/2018 | 9 | 3 | Permanent Closure |
| 7/27/2018 | Plan | N | N/A | Fresno EOC-FCRTA | 1920 Mariposa Mall Suite 300 | Fresno | 93721 | 9/3/2018 | 47 | 0 | Layoff |
| 8/24/2018 | Plan | N | N/A | Orchard Supply Hardware | 1536 E. Champlain Drive | Fresno | 93720 | 10/31/2018 | 30 | 0 | Layoff |
| 8/24/2018 | Plan | N | N/A | Orchard Supply Hardware | 147 W. Shaw Avenue | Clovis | 93612 | 10/31/2018 | 36 | 0 | Layoff |
| 8/24/2018 | Plan | N | N/A | Orchard Supply Hardware | 5445 N. Blackstone | Fresno | 93710 | 10/31/2018 | 30 | 0 | Layoff |
| 8/24/2018 | Plan | N | N/A | Kmart | 1075 Shaw Avenue | Clovis | 93612 | 11/25/2018 | 64 | 0 | Layoff |
| 8/27/2018 | Plan | N | N/A | Orchard Supply Hardware | 6055 N. Figarden Drive | Fresno | 93722 | 10/31/2018 | 30 | 0 | Layoff |
| 8/27/2018 | Plan | N | N/A | Orchard Supply Hardware | 5653 E Kings Canyon Rd | Fresno | 93727 | 10/31/2018 | 30 | 0 | Layoff |
| 8/31/2018 | OR | N | N/A | Fresno EOC-FCRTA | 1920 Mariposa Mall Suite 300 | Fresno | 93721 | 8/31/2018 | 47 | 6 | Layoff |
| 9/13/2018 | Plan | N | N/A | Jack in the Box | 1132 Clovis Avenue | Clovis | 93612 | 11/30/2018 | 20 | 0 | Employees will be transferred to other locations |
| 9/18/2018 | Plan | N | N/A | Orchard Supply Hardware | 5445 N. Blackstone | Fresno | 93710 | 10/31/2018 | 30 | 0 | Layoff |
| 9/25/2018 | Plan | N | N/A | Lyons Magnus | 3158 E. Hamilton Avenue | Fresno | 93702 | 9/24/2018 | 22 | 0 | Layoff |
| SECOND QUARTER, PROGRAM YEAR 2018-2019 | | | | | | | | | | | |
| 10/8/2018 | Plan | N | N/A | Orchard Supply Hardware | 6055 N. Figarden Drive | Fresno | 93722 | 10/31/2018 | 30 | 0 | Layoff |
| 10/10/2018 | Plan | N | N/A | Mattress Firm | 467 E. Shaw Avenue | Fresno | | 10/11/2018 | 2 | 0 | Employees will be transferred to other locations |
| 10/10/2018 | Plan | N | N/A | Mattress Firm | 1195 Shaw Avenue, Ste 102 | Clovis | 93612 | 10/13/2018 | 2 | 0 | Employees will be transferred to other locations |
| 10/10/2018 | Plan | N | N/A | Mattress Firm | 128 W. News Ave Ste 103 | Fresno | 93711 | N/A | 0 | 0 | No Layoffs occurring |
| 10/12/2018 | OR | N | N/A | Lyons Magnus | 3158 E. Hamilton Avenue | Fresno | 93702 | 9/24/2018 | 22 | 0 | Layoff |
| 10/17/2018 | OR | N | N/A | Orchard Supply Hardware | 6055 N. Figarden Drive | Fresno | 93722 | 11/6/2018 | 18 | 14 | Permanent Closure |
| 10/18/2018 | Plan | N | N/A | Orchard Supply Hardware | 1536 E. Champlain Drive | Fresno | 93720 | 11/5/2018 | 27 | 0 | Permanent Closure |
| 10/18/2018 | Plan | N | N/A | Orchard Supply Hardware | 147 W. Shaw Avenue | Clovis | 93612 | 10/29/2018 | 20 | 0 | Layoff |
| 10/18/2018 | Plan | N | N/A | Orchard Supply Hardware | 5445 N. Blackstone | Fresno | 93710 | 11/5/2018 | 30 | 0 | Permanent Closure |
| 10/22/2018 | Plan | N | N/A | Fallas | 4110 N. West Ave | Fresno | 93705 | 12/23/2018 | 22 | 0 | Permanent Closure |
| 10/22/2018 | Plan | N | N/A | Fallas | 1136 Fulton Mall | Fresno | 93721 | N/A | 0 | 0 | No Layoffs occurring at this site |
| 10/22/2018 | Plan | N | N/A | Sears | 3636 N Blackstone Avenue | Fresno | 93726 | N/A | 0 | 0 | No Layoffs occurring, is renting out part of store to out overhead |
| 10/22/2018 | Plan | N | N/A | Factory 2 U | 5243 N Blackstone Avenue | Fresno | 93710 | 12/23/2018 | 20 | 0 | Permanent Closure |
| 10/23/2018 | OR | N | N/A | Orchard Supply Hardware | 5445 N. Blackstone | Fresno | 93710 | 11/5/2018 | 30 | 13 | Permanent Closure |
| 10/24/2018 | OR | N | N/A | Orchard Supply Hardware | 147 W. Shaw Avenue | Clovis | 93612 | 10/29/2018 | 20 | 16 | Permanent Closure |
| 10/25/2018 | OR | N | N/A | Orchard Supply Hardware | 1536 E. Champlain Drive | Fresno | 93720 | 11/5/2018 | 27 | 13 | Permanent Closure |
| 10/25/2018 | Plan | N | N/A | Orchard Supply Hardware | 5653 E Kings Canyon Road | Fresno | 93727 | 11/5/2018 | 19 | 0 | Layoff |
| 10/30/2018 | OR | N | N/A | Orchard Supply Hardware | 5653 E Kings Canyon Road | Fresno | 93727 | 11/5/2018 | 19 | 10 | Permanent Closure |

| Date of Visit | Reason for On-Site Visit: Planning (Plan) or Orientation (OR) | Was more than one orientation conducted per day? Y/N | If multiple orientations per day, how many? | Company Name | Street Address | City | Zip Code | Date of Layoff that Caused Visit | Total number of affected employees | Number of affected employees who actually | Comments |
|--|---|--|---|-------------------------|-------------------------|-----------|----------|----------------------------------|------------------------------------|---|--|
| 10/30/2018 | Plan | N | N/A | Zacky Farms | 2020 S. East Avenue | Fresno | 93721 | 11/19/2019 | 404 | 0 | Permanent Closure The Layoffs are in phases: 11/17/2018, 12/08/2018 and 1/19/2019 |
| 11/5/2018 | Plan | N | N/A | Kmart | 1075 Shaw Avenue | Clovis | 93612 | 11/25/2018 | 64 | 0 | Layoff |
| 11/6/2018 | Plan | N | N/A | Soul2Sole | 160 E Paseo Del Centro | Fresno | 93720 | 11/25/2018 | 5 | 0 | Permanent Closure-Employees have other jobs |
| 11/6/2018 | Plan | N | N/A | Factory 2 U | 1201 E Manning Avenue | Reedley | 93654 | 12/20/2018 | 26 | 0 | Permanent Closure |
| 11/8/2018 | OR | N | N/A | Zacky Farms | 2020 S. East Avenue | Fresno | 93721 | 11/17/2018 | 404 | 147 | The Layoffs are in phases: 11/17/2018, 12/08/2018 and 1/19/2019 |
| 11/14/2018 | OR | N | N/A | Zacky Farms | 3302 N. Blackstone Ave | Fresno | 93726 | 11/19/2018 | 404 | 0 | Permanent Closure |
| 11/16/2018 | OR | N | N/A | Kmart | 1075 Shaw Avenue | Clovis | 93612 | 11/25/2018 | 64 | 16 | Layoff |
| 11/27/2018 | Plan | N | N/A | Quesadilla Gorilla | 744 P St, Suite 101 | Fresno | 93721 | 12/14/2018 | 3 | 0 | Permanent Closure |
| 12/6/2018 | Plan | N | N/A | Brightwood College | 44 Shaw Avenue | Clovis | 93612 | 12/7/2018 | 6 | 0 | Permanent Closure |
| 12/7/2018 | OR | N | N/A | Brightwood College | 44 Shaw Avenue | Clovis | 93612 | 12/7/2018 | 6 | 4 | Permanent Closure |
| 12/12/2018 | OR | N | N/A | Factory 2 U | 1201 E Manning Avenue | Reedley | 93654 | 12/20/2018 | 26 | 5 | Permanent Closure |
| THIRD QUARTER, PROGRAM YEAR 2018-2019 | | | | | | | | | | | |
| 1/31/2019 | Plan | N | N/A | Sears | 3636 N Blackstone Ave, | Fresno | 93726 | N/A | 0 | 0 | No Layoffs occurring, is renting out part of store to cut overhead |
| 2/19/2019 | Plan | N | N/A | Payless Shoe Source | 7622 N. Blackstone Ave | Fresno | 93720 | 5/1/2019 | 10 | 0 | Permanent Closure |
| 2/19/2019 | Plan | N | N/A | Payless Shoe Source | 713 E. Shaw Ave Ste G13 | Fresno | 93710 | 5/1/2019 | 8 | 0 | Permanent Closure |
| 2/19/2019 | Plan | N | N/A | Payless Shoe Source | 3656 W. Shaw Ave | Fresno | 93711 | 5/1/2019 | 7 | 0 | Permanent Closure |
| 2/22/2019 | Plan | N | N/A | Payless Shoe Source | 3656 W. Shaw Ave | Fresno | 93711 | 5/1/2019 | 7 | 0 | Closure Permanent-Planning with Group Leader of 13 locations to provide information via conference call |
| 3/12/2019 | Plan | N | N/A | Payless Shoe Source | 3656 W. Shaw Ave | Fresno | 93711 | 5/1/2019 | 7 | 0 | Closure Permanent-Group leader called to cancel conference call |
| 3/12/2019 | Plan | N | N/A | Verengo Inc. | 4315 W. Santa Ana | Fresno | 93722 | 4/8/2019 | 8 | 0 | Layoff Permanent-Solar part of business is closing |
| 3/14/2019 | Plan | N | N/A | Verengo Inc. | 4315 W. Santa Ana | Fresno | 93722 | 4/8/2019 | 8 | 0 | Layoff Permanent-Solar part of business is closing |
| 3/21/2019 | Plan | N | N/A | Payless Shoe Source | 713 E. Shaw Ave Ste G13 | Fresno | 93711 | 5/1/2019 | 7 | 0 | Closure Permanent-Provided |
| 3/21/2019 | Plan | N | N/A | Charlotte Russe | 675 E Shaw Ave Ste A | Fresno | 93710 | 5/15/2019 | 5 | 0 | Closure Permanent-Provided |
| 3/21/2019 | Plan | N | N/A | Family Dollar | 3122 E. Gettysburg Ave | Fresno | 93722 | N/A | 0 | 0 | Not closing. Manager stated that his store is not closing. |
| 3/21/2019 | Plan | N | N/A | Family Dollar | 1922 Clovis Ave | Clovis | 93612 | 5/17/2019 | 7 | 0 | Closure Permanent-Most employees will be transferred to another store. Provided them with handouts for scheduled Orientation |
| 3/21/2019 | Plan | N | N/A | Family Dollar | 4855 E Kings Canyon Rd. | Fresno | 93727 | 5/17/2019 | 9 | 0 | Closure Permanent-Most employees will be transferred to another store. Provided them with handouts for scheduled Orientation |
| 3/26/2019 | OR | N | N/A | Verengo Inc. | 4315 W Santa Ana Ave | Fresno | 93722 | 4/8/2019 | 8 | 6 | Layoff Permanent-Solar part of business is closing |
| 3/27/2019 | Plan | N | N/A | Kingsburg Apple Packers | P.O Box 456 | Kingsburg | 93631 | 3/26/2019 | 72 | 0 | Closure Permanent-Business is being sold. New owner will keep all staff. |
| 3/28/2019 | Plan | N | N/A | Chicken Pie Shop | 861 E. Olive Ave | Fresno | 93728 | 3/31/2019 | 13 | 0 | Closure Permanent-Manager declined services |
| 3/28/2019 | Plan | N | N/A | CharBurger | 901 L Street | Fresno | 93721 | 3/29/2019 | 5 | 0 | Closure Permanent |

Rapid Response Layoff Aversion 122 Report

Name of Reporting Local FRS
 Contact Person: Martha Espinosa
 Email: mespinosa@workforce-connection.com
 Telephone: 559-490-7147
 Fax: 559-230-4045

Date Submitted: 1/18/2019
 Quarter Ending: 12/31/2018

INSTRUCTIONS - Activities reported on the Layoff Aversion (LOA) 122 Report are those relating to business solution strategies delivered, and/or providing Rapid Re-Employment Services, by Local Workforce Development Area (Local Area) staff and/or partners, to businesses during any stage of the business cycle. It is important that the Local Area staff consider and document how layoff aversion activities will result in a positive outcome before allocating resources. For completion of the layoff aversion activity, documentation from the business receiving the solution and/or the business rapidly re-employing is required for validation of outcomes. Copies of documentation must be submitted with the 122 Report and also retained locally. Note: This is a cumulative report.

| Date of Initial Contact | Company Name (Company Retaining Jobs) | Company Name (Company hiring for Rapid Re-employment within 45 calendar days after becoming unemployed) | City | Start Date of LOA Solution Delivery (or Termination Date for Rapid ReEmployment) | End Date of LOA Solution Delivery (or Rapid Re-employment date (45 calendar days) | Business Solution Delivered | Industry Sector Code/Title | Local Area Priority Sector (Yes / No) | # of Jobs Retained | # Rapidly Re-employed | Documentation from Employer for # of Jobs Retained (Yes / No) | Documentation from Employer for # of Rapid Re-Employment (Yes / No) |
|-------------------------|---------------------------------------|---|--------|--|---|-----------------------------|--|---------------------------------------|--------------------|-----------------------|---|---|
| 12/14/2018 | n/a | Cargill | Fresno | 11/17/2018 | 12/14/2018 | Rapid Re-Employment | 311611: Animal (except Poultry) Slaughtering | Yes | n/a | 6 | n/a | Yes |
| 12/14/2018 | n/a | Harris Ranch | Fresno | 11/17/2018 | 12/14/2018 | Rapid Re-Employment | 311611: Animal (except Poultry) Slaughtering | Yes | n/a | 1 | n/a | Yes |