



FRESNO REGIONAL WORKFORCE DEVELOPMENT BOARD

Business and Industry Committee
August 7, 2019 @ 4:00 p.m.

Business Services Center
7475 N. Palm, Suite 105
Fresno, CA 93711

Business and Industry Mission Statement: To actively support and engage the Fresno business and industry community with Workforce Innovation and Opportunity Act resources and facilities through information and education to stimulate job growth and job retention.

REMINDER: PLEASE TURN OFF CELL PHONE OR PUT IT ON VIBRATE

ROLL CALL

AGENDA CHANGES: REMOVAL OF ITEMS OR EMERGENCY ADDITIONS

ABSTENTIONS/RECUSALS/DISCLOSURE OF POTENTIAL CONFLICTS OF INTEREST

COMMITTEE CHAIR/STAFF COMMENTS

PUBLIC COMMENTS

Item	Description	Presenter	Enclosure	Action	Page #
1.	May 1, 2019, Business and Industry Committee Meeting Minutes	Konczal	Yes	Approve	3
2.	DRIVE Initiative / Economic Summit	Konczal	Yes	Information	7
3.	San Joaquin Valley Manufacturing Alliance Update	Cherkaski	Yes	Information	8
4.	Business Services Center Usage for Program Year 2018-2019 and Distribution Center Update	Cherkaski / Glazener	Yes	Information	9
5.	Rapid Response – Worker Adjustment and Retraining Notification Act Notice	Espinosa	Yes	Information	16
6.	Business / Job Seeker Recognition Quarterly Awards Adult/Youth	Cherkaski	Yes	Information	20
7.	IMAGO Youth Leadership Certificate Program	Konczal	Yes	Recommend to Approve	21
8.	November 6, 2019, Agenda Items	Zabrycki	No	Discussion	--
9.	Meeting Feedback	Konczal	No	Discussion	--

ACCOMMODATIONS FOR PERSONS WITH DISABILITIES

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**Fresno Regional Workforce Development Board
Business Industry Committee
2019 Attendance Roster**

	2/6/2019	5/1/2019	8/7/2019	11/6/2019
Eager	P	P		
Guzman	A	A		
Hicks	P	P		
Keyes	P	P		
Miller	P	P		
Nellon	A	P		
Olivares	P	P		
Pereira	A	A		
Silveira	--	--		
Zabrycki*	P	P		

* = Chairperson

P = Present

A = Absent

-- = Not a Ratified Member at Time of Meeting

XX = Meeting Cancelled

FRESNO REGIONAL WORKFORCE DEVELOPMENT BOARD

AGENDA ITEM:	1
MEETING DATE:	August 7, 2019
ACTION:	APPROVE

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.frwddb.net

TO: Business and Industry Committee
FROM: Blake Konczal, Executive Director
SUBJECT: May 1, 2019, Business and Industry Committee Meeting Minutes

RECOMMENDATION:

Approve the minutes of the May 1, 2019, Business and Industry Committee meeting.

ATTACHMENT:

May 1, 2019, Business and Industry Committee Meeting Minutes



FRESNO REGIONAL WORKFORCE DEVELOPMENT BOARD

Business and Industry Committee

May 01, 2019

SUMMARY MINUTES

The meeting was called to order at 4:02 p.m.

ROLL CALL: PRESENT - Lee Ann Eager (arrived at 4:10 p.m.), Ron Hicks, Richard Keyes (arrived at 4:15 p.m.), Scott Miller, Tommy Nellon (arrived at 4:30 p.m.), Joe Olivares, and Lydia Zabrycki

ABSENT - Fely Guzman and Corinna Pereira

AGENDA CHANGES: None

ABSTENTIONS/RECUSALS/
DISCLOSURES OF
POTENTIAL CONFLICTS OF
INTEREST: None

STAFF/CHAIR COMMENTS: Blake Konczal, Executive Director, Fresno Regional Workforce Development Board (FRWDB); reported that the FRWDB held its first government job fair called "Govaganza" on April 25, 2019. John Lorange, Government Sector Workforce Coordinator, FRWDB, explained that staff had been doing outreach to various government agencies and that many of those agencies were at the event to provide information about jobs they have available, and how to apply for them. There were around 60 employers and over 400 job seekers that attended. The employers and job seekers were surveyed after the event and based on the feedback the event was successful for the community:

Director Olivares commented that the event was strongly attended and he liked that the job seekers could talk firsthand to companies that were hiring for government jobs.

Director Eager arrived (4:10 p.m.)

PUBLIC COMMENTS: None

Item	Description/Action Taken
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1. February 6, 2019, Business and Industry Committee Meeting Minutes

Mr. Konczal presented the February 6, 2019, meeting minutes for correction and/or approval.

Director Keyes arrived (4:15 p.m.)

KEYES/OLIVARES – APPROVED THE FEBRUARY 6, 2019, BUSINESS AND INDUSTRY COMMITTEE MEETING MINUTES (UNANIMOUS).

2. Fresno Area Labor Analysis Report

Erik Cherkaski, Business Services Manager, FRWDB, presented the Fresno Area Labor Analysis Report. Mr. Cherkaski explained that the data in the report was provided by the Employment Development Department in February 2019.

Mr. Cherkaski explained that the report focused on a comparison between Fresno County and California unemployment rates. Fresno County is at a slightly lower rate of 8.9% when compared from 2018 to 2017.

Mr. Konczal commented that the United States Department of Labor uses a formula for Workforce funding that gets applied to all the states in the same way. Due to the fact that Fresno County's unemployment rate is dropping at a slower rate than the rest of the state, Mr. Konczal stated that the FRWDB will receive slightly more funding for Program Year (PY) 2019-2020.

Mr. Cherkaski stated that the Business Services Center (BSC) held a "What is Fresno4biz" workshop at the City of Firebaugh on March 20, 2019. The Fresno4biz partnership and City of Firebaugh combined forces to educate businesses about the benefits of the referral system, and also resources provided by the partners. Although the city of Firebaugh is listed as having high unemployment, some of the businesses have stated they are very committed to helping their community. Mr. Cherkaski added that the BSC and the Fresno4biz partnership are looking to have more Fresno4biz workshops, with the City of Reedley being the next location.

3. Skills Gap: Workforce Training Forum Overview

Mr. Cherkaski reminded the Business and Industry (B&I) Committee that the first Fresno Workforce Training Forum was held on February 6, 2019. The purpose of the event was to hear directly from local employers about the skills gap in Fresno county.

Mr. Cherkaski reviewed a few of the top issues based on the feedback received and stated that a lack of soft skills was a more prevalent issue than technical skills.

Director Nellon arrived (4:30 p.m.)

After a lengthy discussion on soft skills, Director Miller asked if there had been any preliminary meetings with Fresno Unified School District in an effort to get soft skills trainings for youth before they graduate and begin their job search.

Mr. Konczal responded that FRWDB staff would need to construct a process recommendation for soft skill trainings and bring it back to the B&I Committee. Once approved by the FRWDB, the recommendations would then be forwarded to the Fresno Unified School District for consideration.

4. Ratification of New Business and Industry Committee Member

Mr. Konczal stated that FRWDB Director Michael Silveira had expressed interest in becoming a member of the B&I Committee. After a brief introduction from Director Silveira, Chair Zabrycki requested that the B&I Committee vote to recommend that the FRWDB ratify the appointment.

EAGER/OLIVARES - RECOMMENDED THAT THE FRWDB RATIFY MICHAEL SILVEIRA AS A NEW BUSINESS AND INDUSTRY COMMITTEE MEMBER (UNANIMOUS).

5. Business / Job Seeker Recognition Quarterly Awards

Mr. Cherkaski presented two (2) short videos that revealed the Outstanding Business Achievement for the Fourth Quarter of PY 2018-2019 had been awarded to Malaga County Water District (Adult Employer), and AU Auto Repair (Youth Employer).

Veronica McAllister, Talent Management Specialist, Workforce Connection, nominated Malaga County Water District because they offer job training assistance for individuals. Marco Silvas has worked at Malaga County Water District since August 2018 and explained that he was able to receive financial assistance from Workforce Connection to pay for his state licensing. Mr. Silvas also stated he enjoys the family orientated atmosphere in the workplace.

Rigo Medina, Business Account Specialist, All Youth One System (AYOS), nominated AU Auto Repair for their commitment to providing learning opportunities to young adults interested in careers in the automotive industry. AYOS Participant Rayshaun Williams thanked Workforce Connection for the hands on training experience.

6. Rapid Response – Worker Adjustment and Retraining Notification Act Notice

Martha Espinosa, Business Services/Rapid Response Coordinator, FRWDB, reported that during the third quarter of PY 2018-2019, the Rapid Response team contacted twelve companies that were either downsizing or closing, and provided information to six (6) dislocated workers out of the 183 employees that were affected.

Ms. Espinosa stated that the focus during the third quarter was about laying the groundwork for rapid response services and following up on large chain companies that were facing bankruptcy.

7. August 7, 2019, Agenda Items

Chair Zabrycki reminded the Business and Industry Committee that if they have any items to be added to the agenda for the August 7, 2019, meeting, to send their items to FRWDB staff at least two (2) weeks before the meeting.

8. Meeting Feedback

Director Eager commented that Ulta Beauty recently had their one (1) year anniversary and the CEO of the company praised Fresno for having great job candidates that came prepared to work when the store first opened.

The meeting was adjourned at 5:07 p.m.

FRESNO REGIONAL WORKFORCE DEVELOPMENT BOARD

AGENDA ITEM:	2
MEETING DATE:	August 7, 2019
ACTION:	INFORMATION

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.frwdb.net

TO: Business and Industry Committee
FROM: Blake Konczal, Executive Director
SUBJECT: DRIVE Initiative / Economic Summit

INFORMATION:

Blake Konczal, Executive Director, Fresno Regional Workforce Development Board, will provide an update on the ongoing DRIVE Initiative, in preparation of the November Economic Summit in Fresno.

FRESNO REGIONAL WORKFORCE DEVELOPMENT BOARD

AGENDA ITEM:	3
MEETING DATE:	August 7, 2019
ACTION:	INFORMATION

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TO: Business and Industry Committee
FROM: Erik Cherkaski, Business Services Manager
SUBJECT: San Joaquin Valley Manufacturing Alliance Update

INFORMATION:

Genelle Taylor Kumpe, Executive Director, San Joaquin Valley Manufacturing Alliance (SJVMA), will provide an update on the SJVMA.

FRESNO REGIONAL WORKFORCE DEVELOPMENT BOARD

AGENDA ITEM:	4
MEETING DATE:	August 7, 2019
ACTION:	INFORMATION

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.frwdb.net

TO: Business and Industry Committee

FROM: Erik Cherkaski, Business Services Manager / Shawna Glazener, Business Services Coordinator

SUBJECT: Business Services Center Usage for Program Year 2018-2019 and Distribution Center Update

INFORMATION:

The purpose of this item is to provide an update to the Business and Industry (B&I) Committee on the activities and services being provided through the Fresno Regional Workforce Development Board's (FRWDB) Business Services Unit. FRWDB staff will review with the B&I the various services provided to its business customers and the community and the approximate value of those associated services.

ATTACHMENTS:

ATTACHMENT I: Business Services Center Comprehensive Services for Program Year 2018 - 2019
ATTACHMENT II: Business Services Center Value of Services Program Year 2018 - 2019



Business Services Center Comprehensive Services

Program Year 2018-2019

First Quarter

July	DiBuduo Meeting
(NOTE: BSC is closed every other Monday)	Richard Heath & Associates, Inc. Meeting
	Fresno EDC and Fresno Chamber Meeting
	EDD Employee or Independent Contractor Tax Seminar
	Background Checks and Criminal Conviction Policy Workshop
	Effective Communication Skills for the Workplace Workshop
	F4B Strategic Business Partner Meeting
	Leaves of Absence - An Employer Nightmare! Workshop
	Fresno Tipclub Meeting
	Critical Thinking and Decision Making Workshop
	Intrade Industries Inc. Meeting
	BSC Tour - Schy & Associates
	Med Comm Meeting
	7 F4B Referrals
August	Barboza Academy Meeting
	Fresno County Women's Chamber of Commerce
	BSC Tour - United Health Centers
	Lincoln Training Center
	BSC Tour - Fresno Pacific University
	Resolving Team Conflicts Workshop
	Fresno Tipclub Meeting
	F4B Strategic Business Partner Meeting
	EDD Workshop - What Employers Need To Know About UI
	Ruby's Valley Care Home Meeting
	MedComm Meeting
	United Health Care Meeting
	Fresno4Biz Quarterly Meet and Greet
	Identity Theft Workshop
	7 F4B Referrals
September	Fresno County Women's Chamber of Commerce
	Focus Group - Alison Haugan
	Upskill Training with Transitions Children's Services
	Fresno County Library Meeting
	Legislative Update Workshop
	Fresno City College Training Institute Meeting on IWTs
	F4B Strategic Business Partner Meeting
	Fresno Tipclub Meeting
	Business Expansion Meeting with J. Mendoza
	Jury is a Four-Letter Word. Arbitrate. Workshop
	3 F4B Referrals

Second Quarter

October	Heartland Payroll Solutions Meeting
	Fresno County Women's Chamber of Commerce
	Preventing Labor Commissioner Claims Workshop
	Christian Valley Pageants Meeting
	Rapid Response Partner Meeting
	Sequoia & Qualls Insurance Associates Strategic Planning Meeting
	SJVMA/WDB Overview
	Lincoln Training Center
	Incumbent Worker Training Discussion: Core HR / FRWDB
	Fresno Tipclub Meeting
	Ladies of Justice Meeting
	Talent Management Specialist Orientation
	Focus Group - Alison Haugan
	1 F4B Referral
November	New Realtor Workshop
	Employer Services Input Meeting
	Barboza Barber Academy Board Meeting
	Sequoia & Qualls Insurance Associates Strategic Planning Meeting
	Fresno County Women's Chamber of Commerce
	Business & Industry Committee
	Vitality Life Coaching and Consulting - IWT Training
	Fresno Tipclub Meeting
	Fresno4Biz Quarterly Meet and Greet
	Josh Gilbert - Conference Call
	Keeping the 'Jolly' in the Holidays Workshop
	IMAGO / BSC 2019 Training Cohort Discussion
	Sonic Drive-In Training
	Partner Meeting - Manufacturing Internship Program
	Meeting with job seeker to go over Interview Questions
	CMTC Business Services Center Discussion
	1 F4B Referral
December	Vitality Life Coaching and Consulting - IWT Training
(Note: Office closed	Succession Planning Workshop
last week of month)	Meeting with EOC
	Lincoln Training Center
	Focus Group - Alison Haugan
	Heartland Payroll Meeting
	Ladies of Justice Meeting
	Fresno Tipclub Meeting
	Business Engagement AVL RFQ Phase II Rating Panel
	Training Forum: Employer Invite List Meeting
	4 F4B Referrals

Third Quarter

January	Fresno County Women's Chamber of Commerce
(Note: Office closed	Sales and Use Tax Orientation Workshop
First week of month)	Centers for Living Meeting
	SJVMA Meeting
	Rapid Response Roundtable Meeting

	Focus Group - Alison Haugan
	Ladies of Justice Meeting
	F4B Strategic Business Partner Meeting
	Rapid Response Local Partner Meeting
	Fresno Tipclub Meeting
	WestCare Meeting
	Training Forum Outreach Update
	Employee Handbook Requirements Update Workshop
	CMTC Training Forum Discussion
	Josh Gilbert Meeting
	Lincoln Training Center
	1 F4B Referral
February	Lincoln Training Center
	Martin T. Meeting
	Business Engagement Consultant Work w/IMAGO
	Focus Group - Alison Haugan
	Mother of the Year Committee Meetings
	Fresno County Women's Chamber of Commerce
	Fresno Workforce Training Forum
	Business & Industry Committee
	Sexual Harassment Training Workshop
	FRWDB/FBC Policy Event Planning
	Ladies of Justice Meeting
	Heartland Meeting
	EDD - State Basic Payroll Tax Seminar
	Fresno Tipclub Meeting
	IMAGO IWT - Teamwork
	Sales and Use Tax Overview: Home Based Businesses Workshop
	CMTC Business Engagement Discussion
	CEA IWT - Generations at Work
	Fresno4Biz Quarterly Meet and Greet
	Rapid Response Meeting
	2 F4B Referrals
March	Mother of the Year Committee Meeting
	Fresno County Women's Chamber of Commerce
	Accountability, Motivation & Delegation - CEA Incumbent Worker Training
	Hartland Meeting
	Lincoln Training Center Meeting
	Ladies of Justice Meeting
	Leave of Absence Workshop
	Fresno Tipclub Meeting
	FRWDB/FBC Curriculum Event Discussion
	Collaborators Opportunity Project Meeting
	What is Fresno4Biz Workshop
	Focus Group - Alison Haugan
	Conflict Resolution - IMAGO Incumbent Worker Training
	Caltrans Certification Workshop
	Wingstop Manager's Meeting
	CMTC Office Usage
	Valley Certified Inspections Meeting

	Unwired Meeting about IWTs
	Community Vocational Services Inc. Meeting
	Fresno Medical Center Harassment Workshop
	7 F4B Referrals

Fourth Quarter

April	Manufacturing Summit Planning Meeting
	SJVMA/SCCCD Apprenticeship Meeting
	EAP Meeting
	Mother of the Year Committee Meeting
	Fresno County Women's Chamber of Commerce
	Caltrans DBE Certification Workshop
	Build Your Capital and Plan Your Future Workshop
	Pre-Meeting: CMTC Business Engagement Contract
	Partnership Clarification Meeting CMTC / FRWDB
	Lincoln Training Center Meeting
	Ladies of Justice Meeting
	WorkCon Presentation Practice
	Quarterly Rapid Response Roundtable Meeting for Central California
	Prep for Training-Unlocking Potential
	Barboza Academy Meeting
	Sierra RCD Meeting
	Westlands Water District
	F4B Strategic Business Partner Meeting
	Collaborative Leadership - IWT
	Background Investigations Workshop
	NexGen Escape Discussion
	Ladies Leading Ladies Discussion
	Hartland Meeting
	Grizzly Construction, Inc. Meeting
	Rapid Response-Local Partners Meeting
	CMTC Office Usage
	9 F4B Referrals
May	Business & Industry Committee
	Employee Handbook Update Workshop
	Luis Cabrera Meeting
	Barboza Barber Academy Class Meeting
	Mother of the Year Committee Meeting
	Fresno County Women's Chamber of Commerce
	WorkCon Presentation Practice
	EDD - Federal/State Basic Payroll Tax Seminar
	Ladies of Justice Meeting
	Heartland Meeting
	OSHA Safety Regulations Workshop
	Fresno Tipclub Meeting
	SJVMA Meeting
	Basic Sales and Use Tax Workshop
	Fresno4Biz Quarterly Meet and Greet
	Design Thinking Part I - IWT
	New Employment Laws for 2019 Workshop
	5 F4B Referrals

June	Mother of the Year Committee Meeting
	Fresno County Women's Chamber of Commerce
	Barboza Barber Academy Class Meeting
	Design Thinking Part II - IWT
	Lincoln Training Center Meeting
	Anlin Windows Discussion
	Central Valley Health Network IWT Meeting
	Ladies of Justice Meeting
	Workplace Violence Prevention Seminar
	Ararat Armenian Cemetery Board Meeting
	LegalShield IDShield Identity Theft Presentation
	Fresno Tipclub Meeting
	Wingstop Manager Meeting
	4 F4B Referrals

Business Services Center Value of Services Program Year 2018 - 2019

Number of Businesses	Contract Amount	2 Hour HR / Business Workshops \$50/Business	1/2 Day HR / Business Workshop \$100/Business	Full Day HR / Business Workshop \$150/Business	Fresno4Biz Average hours w/client \$125/Hour	HR Hotline \$150/Business	Use of the BSC \$100/Hour	Incumbent Worker Training	Total
867		\$43,350							\$43,350
412			\$41,200						\$41,200
31				\$4,650					\$4,650
84					\$10,500				\$10,500
115						\$17,250			\$17,250
834							\$83,400		\$83,400
	\$19,035							\$19,035	\$19,035
Total Cost of Services									\$219,385

TESTIMONIALS

Workshops:

"I always enjoy coming to the BSC for workshops. Great location and great presenters!"

Preventing Labor Commissioner Claims – October 4, 2018

"Your facility is amazing and I really enjoy the no-cost workshops!"

Sexual Harassment Training – February 7, 2019

"I always get so much knowledge after your workshops. I go back to the office and apply it!"

New Employment Laws for 2019 – May 30, 2019

HR Hotline:

"We're happy with you guys, so we keep the number."

"You are a wealth of knowledge!"

Business Services Center:

"Your facility is so beautiful. We love coming here for meetings!"

FRESNO REGIONAL WORKFORCE DEVELOPMENT BOARD

AGENDA ITEM:	5
MEETING DATE:	August 7, 2019
ACTION:	INFORMATION

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.frwdb.net

TO: Business and Industry Committee

FROM: Martha Espinosa, Business Services/Rapid Response Coordinator

SUBJECT: Rapid Response – Worker Adjustment and Retraining Notification Act Notice

INFORMATION:

As requested by your committee, and in an effort to stay abreast of economic developments in Fresno County, Fresno Regional Workforce Development Board (FRWDB) staff provides the Business and Industry Committee a quarterly update of Rapid Response activity as it applies to business closures or downsizing.

During the Fourth Quarter of Program Year (PY) 2018-2019, the Rapid Response team contacted ten (10) companies that were either downsizing or closing, and provided an Orientation to 14 dislocated workers out of the 339 employees that were affected.

In addition, during the Fourth Quarter of PY 2018-2019 the Rapid Response Coordinator assisted two (2) individuals with Rapid Re-Employment Services.

ATTACHMENTS:

ATTACHMENT I: Rapid Response 121 Report – Fourth Quarter, Program Year 2018-2019

ATTACHMENT II: Rapid Response Layoff Aversion 122 Report – Fourth Quarter, Program Year 2018-2019

INSTRUCTIONS: Activities reported on the RR-121 Report are those relating to on-site visits in response to layoffs or closures, as defined by the CWIB. Reportable on-site visits include WARN and non-WARN events. The RR-121 Report form must be completed to report visits by LWIA staff when conducting on-site layoff/closure planning meetings and/or orientations with ten (10) or more affected workers ONLY. Planning meetings are for information only and will not be used in the calculation of the dislocation-based formula funding factor. Complete a separate line item entry for each on-site visit occurring on different days, locations, or employers. Complete a single line item entry if multiple sessions are conducted on the same day, at a single location, and for a single employer with the note of how many multiple orientations were made that day. The RR-121 Report must be completed quarterly and submitted via e-mail by the 20th of the month following the quarter end to the assigned Regional Advisor. For example, submit the 03/31 report by 04/20.

First Quarter JULY - SEPTEMBER PY 2018-2019											
7/19/2018	OR	N	N/A	Jack C. Atbuckle Company	2050 H Street	Fresno	93721	7/31/2018	6	6	Permanent Closure
7/20/2018	OR	N	N/A	Aaron Brothers Art & Framing	7628 N Blackstone Ave	Fresno	93721	7/31/2018	9	3	Permanent Closure
7/27/2018	Plan	N	N/A	Fresno EOC-FORTA	1920 Mariposa Mail Suite 300	Fresno	93721	9/3/2018	47	0	Layoff
8/24/2018	Plan	N	N/A	Orchard Supply Hardware	1536 E. Champlain Dr.	Fresno	93720	10/31/2018	30	0	Layoff
8/24/2018	Plan	N	N/A	Orchard Supply Hardware	147 W. Shaw Ave.	Fresno	93612	10/31/2018	36	0	Layoff
8/24/2018	Plan	N	N/A	Orchard Supply Hardware	5445 N. Blackstone	Fresno	93710	10/31/2018	30	0	Layoff
8/24/2018	Plan	N	N/A	Kmart	1075 Shaw Ave.	Fresno	93612	11/25/2018	64	0	Layoff
8/27/2018	Plan	N	N/A	Orchard Supply Hardware	8055 N. Figarden Dr.	Fresno	93722	10/31/2018	30	0	Layoff
8/27/2018	Plan	N	N/A	Orchard Supply Hardware	5653 E Kings Canyon Rd.	Fresno	93727	10/31/2018	30	0	Layoff
8/31/2018	OR	N	N/A	Fresno EOC-FORTA	1920 Mariposa Mail Suite 300	Fresno	93721	8/31/2018	47	6	Layoff
9/13/2018	Plan	N	N/A	Jack in the Box	1132 Clovis Ave	Fresno	93612	11/30/2018	20	0	Employees will be transferred to other locations
9/18/2018	Plan	N	N/A	Orchard Supply Hardware	5445 N. Blackstone	Fresno	93710	10/31/2018	30	0	Layoff
9/25/2018	Plan	N	N/A	Lyons Magnus	3158 E. Hamilton Ave	Fresno	93702	9/24/2018	22	0	Layoff
Second Quarter OCTOBER - DECEMBER PY 2018-2019											
10/8/2018	Plan	N	N/A	Orchard Supply Hardware	6055 N. Figarden Dr.	Fresno	93722	10/31/2018	30	0	Layoff
10/10/2018	Plan	N	N/A	Matress Firm	467 E. Shaw Ave	Fresno		10/11/2018	2	0	other locations
10/10/2018	Plan	N	N/A	Matress Firm	1195 Shaw Ave Ste 102	Fresno	93612	10/13/2018	2	0	Employees will be transferred to other locations
10/10/2018	Plan	N	N/A	Matress Firm	128 W. Nees Ave Ste 103	Fresno	93711	N/A	0	0	No Layoffs occurring
10/12/2018	OR	N	N/A	Lyons Magnus	3158 E. Hamilton Ave	Fresno	93702	9/24/2018	22	0	Layoff
10/17/2018	OR	N	N/A	Orchard Supply Hardware	6055 N. Figarden Dr.	Fresno	93722	11/6/2018	18	14	Permanent Closure
10/18/2018	Plan	N	N/A	Orchard Supply Hardware	1536 E. Champlain Dr.	Fresno	93720	11/5/2018	27	0	Permanent Closure
10/18/2018	Plan	N	N/A	Orchard Supply Hardware	147 W. Shaw Ave.	Fresno	93612	10/29/2018	20	0	Layoff
10/18/2018	Plan	N	N/A	Orchard Supply Hardware	5445 N. Blackstone	Fresno	93710	11/5/2018	30	0	Permanent Closure
10/22/2018	Plan	N	N/A	Fallas	4110 N. West Ave	Fresno	93705	12/23/2018	22	0	Permanent Closure
10/22/2018	Plan	N	N/A	Fallas	1136 Fulton Mall	Fresno	93721	N/A	0	0	Permanent Closure
10/22/2018	Plan	N	N/A	Sears	3636 N. Blackstone Ave.	Fresno	93726	N/A	0	0	No Layoffs occurring, is renting out part of store to cut overhead
10/22/2018	Plan	N	N/A	Factory 2 U	5243 N. Blackstone Ave	Fresno	93710	12/23/2018	20	0	Permanent Closure
10/23/2018	OR	N	N/A	Orchard Supply Hardware	5445 N. Blackstone	Fresno	93710	11/5/2018	30	18	Permanent Closure
10/24/2018	OR	N	N/A	Orchard Supply Hardware	147 W. Shaw Ave.	Fresno	93612	10/29/2018	27	16	Permanent Closure
10/25/2018	OR	N	N/A	Orchard Supply Hardware	1536 E. Champlain Dr.	Fresno	93720	11/5/2018	27	13	Permanent Closure
10/25/2018	Plan	N	N/A	Orchard Supply Hardware	5653 E Kings Canyon Rd.	Fresno	93727	11/5/2018	19	0	Layoff
10/30/2018	OR	N	N/A	Orchard Supply Hardware	5653 E Kings Canyon Rd.	Fresno	93727	11/5/2018	19	10	Permanent Closure
10/30/2018	Plan	N	N/A	Zacky Farms	2020 S. East Ave	Fresno	93721	11/9/2019	404	0	The Layoffs are in phases: 11/17/2018, 12/08/2018 and 1/19/2019
11/5/2018	Plan	N	N/A	Kmart	1075 Shaw Ave.	Fresno	93612	11/25/2018	64	0	Layoff
11/6/2018	Plan	N	N/A	Soul2Sole	160 E Paseo Del Centro	Fresno	93720	11/25/2018	5	0	Permanent Closure-Employees have other jobs
11/6/2018	Plan	N	N/A	Factory 2 U	1201 E Manning Ave	Reedley	93654	12/20/2018	26	0	Permanent Closure
11/8/2018	OR	N	N/A	Zacky Farms	2020 S. East Ave	Fresno	93721	11/17/2018	404	147	The Layoffs are in phases: 11/17/2018, 12/08/2018 and 1/19/2019
11/14/2018	OR	N	N/A	Zacky Farms	3302 N. Blackstone Ave	Fresno	93726	11/9/2018	404	0	Permanent Closure
11/16/2018	OR	N	N/A	Kmart	1075 Shaw Ave.	Fresno	93612	11/25/2018	64	16	The Layoffs are in phases: 11/17/2018, 12/08/2018 and 1/19/2019
11/27/2018	Plan	N	N/A	Quesadilla Gorilla	744 P St. Suite 101	Fresno	93721	12/14/2018	3	0	Layoff
12/6/2018	Plan	N	N/A	Brightwood College	44 Shaw Ave.	Fresno	93612	12/17/2018	6	0	Permanent Closure
12/7/2018	OR	N	N/A	Brightwood College	44 Shaw Ave.	Fresno	93612	12/17/2018	6	4	Permanent Closure
12/12/2018	OR	N	N/A	Factory 2 U	1201 E Manning Ave	Reedley	93654	12/20/2018	26	5	Permanent Closure
Third Quarter JANUARY - MARCH PY 2018-2019											
1/25/2019	Plan	N	N/A	Richard Heath & Associates	1079 W Locust Ave	Fresno	93650	2/1/2019	2	0	Layoff Permanent-Provided information about Workforce Connection services
1/31/2019	Plan	N	N/A	Sears	3636 N. Blackstone Ave.	Fresno	93726	N/A	0	0	No Layoffs occurring, is renting out part of store to cut overhead
2/19/2019	Plan	N	N/A	Payless Shoe Source	7622 N. Blackstone Ave	Fresno	93720	5/1/2019	10	0	Permanent Closure
2/19/2019	Plan	N	N/A	Payless Shoe Source	713 E. Shaw Ave Ste G13	Fresno	93710	5/1/2019	8	0	Permanent Closure
2/19/2019	Plan	N	N/A	Payless Shoe Source	3656 W. Shaw Ave	Fresno	93711	5/1/2019	7	0	Permanent Closure
2/22/2019	Plan	N	N/A	Payless Shoe Source	3656 W. Shaw Ave	Fresno	93711	5/1/2019	7	0	Closure Permanent-Planning with Group Leader of 13 locations
3/12/2019	Plan	N	N/A	Payless Shoe Source	3656 W. Shaw Ave	Fresno	93711	5/1/2019	7	0	Closure Permanent Group leader called to provide information via conference call to cancel conference call

3/12/2019	Plan	N	N/A	Verengo Inc.	4315 W. Santa Ana	Fresno	93722	4/8/2019	8	0	Layoff Permanent-Solar part of business is closing
3/14/2019	Plan	N	N/A	Verengo Inc.	4315 W. Santa Ana	Fresno	93722	4/8/2019	8	0	Layoff Permanent-Solar part of business is closing Provided Director, Operations & Business Development handout for scheduled Orientation on 3/26/2019.
3/21/2019	Plan	N	N/A	Payless Shoe Source	713 E. Shaw Ave Ste G13	Fresno	93711	5/1/2019	7	0	Closure Permanent-Provided Orientation handout to employees
3/21/2019	Plan	N	N/A	Charlotte Russe	675 E Shaw Ave Ste A	Fresno	93710	5/15/2019	5	0	Closure Permanent. Provided information is not closing. Manager stated that his store
3/21/2019	Plan	N	N/A	Family Dollar	3122 E. Gathysburg Ave	Fresno	93722	N/A	0	0	is closing. Permanent-most employees will be transferred to another store. Provided them with handouts for scheduled Orientation
3/21/2019	Plan	N	N/A	Family Dollar	1922 Clovis Ave	Clovis	93612	5/17/2019	7	0	Closure Permanent-most employees will be transferred to another store. Provided them with handouts for scheduled Orientation
3/21/2019	Plan	N	N/A	Family Dollar	4855 E Kings Canyon Rd.	Fresno	93727	5/17/2019	9	0	Closure Permanent-Solar part of business is closing
3/26/2019	OR	N	N/A	Verengo Inc.	4315 W. Santa Ana Ave	Fresno	93722	4/8/2019	8	6	Layoff Permanent-Solar part of business is closing
3/27/2019	Plan	N	N/A	Kingsburg Apple Packers	P.O. Box 456	Kingsburg	93631	3/26/2019	72	0	Closure Permanent-Business is being sold. New owner will keep all staff.
3/28/2019	Plan	N	N/A	Chicken Pie Shop	861 E. Olive Ave	Fresno	93728	3/31/2019	13	0	Closure Permanent; manager declined services
3/28/2019	Plan	N	N/A	CharBurger	901 L Street	Fresno	93721	3/29/2019	5	0	Closure Permanent
4/1/2019	Plan	N	N/A	Morrison HealthCare	2823 Fresno Street	Fresno	CA	6/1/2019	232	0	Permanent Closure-CMC consolidated
4/9/2019	Plan	N	N/A	Seaca Packaging	3194 E. Manning Ave Ste #2	Fowler	CA	06/10/2019 06/17/2019 07/31/2019	53	0	Permanent Closure. Employer will close in phases: 06/10/2019, 06/17/2019, 07/31/2019
4/17/2019	Plan	N	N/A	I.S.A Contracting	958 O St	Firebaugh	93622	5/10/2019	19	0	Permanent Lay Off. Contract was permanently severed, employees will be hired with new contractor
4/24/2019	OR	N	N/A	Payless	3302 N. Blackstone St. 221	Fresno	93726	6/30/2019	55	1	Permanent Closure
5/7/2019	Plan	N	N/A	Payless	2837 Whitson St	Selma	93662	6/30/2019	7	0	Permanent Closure
5/8/2019	Plan	N	N/A	Payless	635 W Herndon Ave.	Clovis	93612	6/30/2019	5	0	Permanent Closure
5/8/2019	Plan	N	N/A	Payless	1050 Shaw Ave	Clovis	93612	6/30/2019	4	0	Permanent Closure
5/10/2019	Plan	N	N/A	Lifeway Christian Store	5336 N Blackstone Ave	Fresno	93710	6/30/2019	5	0	Permanent Closure
5/21/2019	Plan	N	N/A	Payless	635 W Herndon Ave.	Clovis	93612	6/30/2019	5	0	Permanent Closure
5/21/2019	Plan	N	N/A	Payless	1050 Shaw Ave	Clovis	93612	6/30/2019	4	0	Permanent Closure
5/21/2019	Plan	N	N/A	Lifeway Christian Store	5336 N Blackstone Ave	Fresno	93710	6/30/2019	5	0	Permanent Closure
5/21/2019	Plan	N	N/A	Dress Barn	1245 Herndon Ave.	Clovis	93612	6/30/2019	9	0	Permanent Closure
5/21/2019	Plan	N	N/A	Payless	2837 Whitson St	Selma	93662	6/30/2019	7	0	Permanent Closure
5/21/2019	Plan	N	N/A	AT&T	4422 E. Ashlan Ave	Fresno	93726	5/23/2019	5	0	Permanent Lay Off
5/23/2019	OR	N	N/A	AT&T	4422 E. Ashlan Ave	Fresno	93726	5/23/2019	5	2	Permanent Lay Off
6/4/2019	Plan	N	N/A	Highway City Thrift	472 W Shaw Ave	Fresno	93722	6/25/2019	5	0	Permanent Closure
6/10/2019	OR	N	N/A	Highway City Thrift	472 W Shaw Ave	Fresno	93722	6/25/2019	5	0	Permanent Closure
6/19/2019	Plan	N	N/A	Payless	2837 Whitson St	Selma	93662	6/30/2019	7	0	Permanent Closure
6/25/2019	OR	N	N/A	Payless	2837 Whitson St	Selma	93662	6/30/2019	7	3	Permanent Closure
6/25/2019	Plan	N	N/A	Payless	4975 E Kings Canyon Rd	Fresno	93727	6/26/2019	4	0	Permanent Closure
6/26/2019	OR	N	N/A	Payless	4975 E Kings Canyon Rd	Fresno	93727	6/26/2019	4	3	Permanent Closure

Name of Reporting Local Area: FRS
 Contact Person: Martha Espinosa
 Email: mespinosa@workforce-connection.com
 Telephone: 559-490-7147
 Fax: 559-230-4045

B&J Fourth Quarter, Program Year 2018-2019
 Date Submitted: 7/17/2019
 Quarter Ending: 6/30/2019

INSTRUCTIONS - Activities reported on the Layoff Aversion (LOA) 122 Report are those relating to business solution strategies delivered, and/or providing Rapid Re-Employment Services, by Local Workforce Development Area (Local Area) staff and/or partners, to businesses during any stage of the business cycle. It is important that the Local Area staff consider and document how layoff aversion activities will result in a positive outcome before allocating resources. For completion of the layoff aversion activity, documentation from the business receiving the solution and/or the business rapidly re-employing is required for validation of outcomes. Copies of documentation must be submitted with the 122 Report and also retained locally. Note: This is a cumulative report.

Date of Initial Contact	Company Name (Company Retaining Jobs)	Company Name (Company hiring for Rapid Re-employment within 45 calendar days after becoming unemployed)	City	Start Date of LOA Solution Delivery (or) Termination Date for Rapid Reemployment	End Date of LOA Solution Delivery (or) Rapid Re-employment date (45 calendar days)	Business Solution Delivered	Industry Sector Code/Title	Local Area Priority Sector (Yes / No)	# of Jobs Retained	# Rapidly Re-employed	Documentation from Employer for # of Jobs Retained (Yes / No)	Documentation from Employer for # of Rapid Re-Employment (Yes / No)
5/31/2019	n/a	Anlin Glass	Fresno	4/26/2019	6/10/2019	Rapid Re-Employment	321911 Wood Window and Door Manufacturing	Yes	n/a	1	n/a	Yes
3/26/2019	n/a	Kuykendall Solar	Fresno	5/24/2019	6/17/2019	Rapid Re-Employment	238210 Electrical Contractors and Other Wiring Installation Contractors	Yes	n/a	1	n/a	Yes

FRESNO REGIONAL WORKFORCE DEVELOPMENT BOARD

AGENDA ITEM:	6
MEETING DATE:	August 7, 2019
ACTION:	INFORMATION

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.frwdb.net

TO: Business and Industry Committee
FROM: Erik Cherkaski, Business Services Manager
SUBJECT: Business / Job Seeker Recognition Quarterly Awards

INFORMATION:

The Fresno Regional Workforce Development Board Outstanding Business Achievement for the First Quarter has been awarded to Cargill Meat Solutions (Adult Employer), and Fresno Metro Black Chamber of Commerce (Youth Employer).

A video presentation will be provided at the meeting.

FRESNO REGIONAL WORKFORCE DEVELOPMENT BOARD

AGENDA ITEM:	7
MEETING DATE:	August 7, 2019
ACTION:	RECOMMEND TO APPROVE

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TO: Business and Industry Committee
FROM: Blake Konczal, Executive Director
SUBJECT: IMAGO Youth Leadership Certificate Program

RECOMMENDATION:

Recommend that the Fresno Regional Workforce Development Board (FRWDB) approve the IMAGO Youth Leadership Certificate Program.

REASON FOR RECOMMENDATION:

The funds being received by Fresno Unified School District to implement leadership certificate training requires review by the FRWDB. Based on existing FRWDB job readiness training facilitated by IMAGO, the leadership certificate will be offered to students in Fresno County that incorporates work readiness, leadership development, and career readiness topics.