

**WORKFORCE INNOVATION AND OPPORTUNITY ACT
Title I Budget Summary**

CLC Partnership
Name of Agency

2020-2021
Program Year

- OSCC
 Adult Programs
 Dislocated Workers Programs

Urban 201
Agreement Number

Service Provider Operational Budget:	A	B	C	D	E
	*Admin	Basic Career Services	Individualized Career Services	Follow-Up Career Services	Total Agreement Amount
1. Salaries	66,363	360,577	641,767	242,368	1,311,075
2. Payroll Taxes	5,739	31,245	55,544	20,936	113,464
3. Fringe Benefits	9,192	47,503	82,143	30,241	169,079
4. Other Operational Expenses	28,620	56,028	99,412	39,004	223,064
4a. Equipment Purchase	0	0	0	0	0
5. Workshop Supplies	0	427	747	351	1,525
Total Agreement Budget	109,914	495,780	879,613	332,900	1,818,207
					1,818,207

Note: Rounding errors cannot exceed \$5.00

* OSCC only

Prepared By: Eva Gutierrez
Title: Fiscal/Contracts Analyst
Date: 6/4/2020

- Computer Spreadsheet
 Manually Prepared

**WORKFORCE INNOVATION AND OPPORTUNITY ACT
Title I Budget Summary**

CLC Partnership
Name of Agency

2020-2021
Program Year

- OSCC
 Adult Programs
 Dislocated Workers Programs

Urban 501
Agreement Number

Service Provider Operational Budget:	A	B	C	D	E
	*Admin	Basic Career Services	Individualized Career Services	Follow-up Career Services	Total Agreement Amount
1. Salaries	40,239	214,799	433,560	149,628	838,226
2. Payroll Taxes	3,492	18,609	37,535	12,906	72,542
3. Fringe Benefits	5,817	28,086	55,659	18,543	108,105
4. Other Operational Expenses	18,298	33,178	67,520	23,617	142,613
4a. Equipment Purchase	0	0	0	0	0
5. Workshop Supplies	0	254	507	214	975
Total Agreement Budget	67,846	294,926	594,781	204,908	1,162,461
					1,162,461

Note: Rounding errors cannot exceed \$5.00

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Fresno Regional Workforce Development Board

CLC Partnership “Provider of Services”

PY 20/21 Adult and Dislocated Worker Programs

Statement of Work

What will be done?

Central Labor Council Partnership (CLCP), with over 30 years of combined experience, will provide a proven portfolio of services and resources to all FRWDB enrolled participants. Our work will result in increased in demand skills and higher employment among workers, and optimal staffing at area businesses so they can focus on building a more diversified, robust, and high growth economy for Fresno County. We will do this specifically by:

- Working in conjunction with the One Stop Contract Coordinator (OSCC) to effectively outreach and recruit to identify eligible candidates for program participation;
- Coordination with education & training institutions to accommodate the training needs of eligible enrolled participants;
- Providing oversight & documentation of Provider of Services performance metrics for Adults and Dislocated Workers;
- Providing exceptional Individualized Career Services ensuring participants are prepared for employment based on established career goal(s) and appropriate training referrals to eligible, registered participants in the WIOA Adult and Dislocated Worker programs;
- Focusing on the WIOA Performance Measures and the overall success of the County’s workforce development system relying on not just initial placements, but on the long-term success of WIOA-registered participants in the labor market. Post closure and exit follow-up is crucial to ensuring that closed/exited participants are succeeding on-the-job. CLCP strives to identify effective approaches to promote participants’ retention on the job. Among these approaches is a new workshop that focuses on job retention skills and the use of social media, which, if approved by the FRWDB, could provide an efficient mechanism for outreaching to participants in the follow-up/retention period. For participants experiencing difficulties, CLCP intervenes to provide counseling, services, or resources necessary to promote successful job retention and career development. Informing participants about the variety of employment opportunities in the FRWDB targeted industry sectors so they can prepare for possible employment with companies that have been determined by FRWDB leadership and staff as high-growth and high-demand;
- Actively engaging and collaborating with local elected officials, local government staff, community organizations and business assistance agencies in order to identify appropriate resources in order to provide enrolled program participants with a broad spectrum of services, leverage non-WIOA resources, and to ensure awareness and understanding of WIOA Adult and Dislocated Worker Programs as a resource/service to the community.

- Partnering closely with FRWDB management & staff to ensure Individualized Career Services and outcomes are consistent with policies, goals, and objectives established by the Board.

Who will do it?

CLCP has been a Provider of Services for the FRWDB for the past 17 years. CLCP combines decades of performance from three diverse cross-sector partners formed into one organization for delivering comprehensive, cost effective, and high quality Adult and Dislocated Worker services. CLCP is a collaboration of the Fresno, Madera, Tulare and Kings Counties Central Labor Council (FMTKCLC), ProPath Inc. and Regenerate California Innovation (RCI) formerly Relational Culture Institute. We also currently provide WIOA Adult and Dislocated Worker and Foster Youth employment services in San Mateo County. Partner ProPath, Inc. has provided JTPA/WIA/WIOA funded employment and training services to the public for over 31/yr without a break in service. We have successfully served over 150,000 participants and managed over \$130 million in program funding without a disallowed cost. ProPath currently is an advisor to the California EDD which develops the program directives for the current WIOA One-Stop system statewide. ProPath consults on the design and development of WIOA directives that assist in the delivery of the services statewide. ProPath has performed every aspect of the One-Stop delivery system, including One-Stop Center design and State certifications and operation. Within the last few years we have opened two One-Stop centers in San Mateo California which included everything from site selection to opening day operation. ProPath has provided employment and training services to adult groups including: economically disadvantaged, displaced/laid-off workers, felons on probation or parole, veterans discharged from military service, senior citizens and social services recipients. ProPath is providing One-Stop services to the South Bay WDB (31/yr), Orange County WDB (21/yr) and collaborating with CLCP serving the FRWDB (17/yr) and NOVA WDB (5/yr), Kern, Inyo, Mono WDB, Stanislaus County WDB, San Joaquin County, Motherlode Employment and Training, Merced County WDB, Madera WDB, Kings County WDB, Tulare County WDB, Foothill WDB, Santa Ana WDB, and Anaheim WDB. ProPath has contracted with numerous other WIB/WDB's including: Los Angeles, San Mateo, Alameda, Contra Costa, East San Gabriel Valley, Mid-Valley Consortium, LA Works, San Jose, and Foothill Consortium. Partner FMTKCLC has been continuously operating and headquartered in Fresno for more than 119 years, and now represents more than 105,000 workers from over 55 unions within its four-county service area. Partner RCI has engaged in faith-based community-economic development in Fresno since 1989, and formed a partnership with Fresno Metro Ministry in 2018, a 50 year old Fresno based 501c3 organization, to establish overlapping local networks of faith, community, and neighborhood based groups, public agencies and institutions, and business and agricultural firms now numbering in the hundreds.

Who will receive services?

CLCP will ensure there is a clear separation of duties between the OSCC staff and the Career Services (Provider of Services) staff which is depicted in the attached organizational chart. The OSCC staff responsible for Basic Career Services will report

directly to the Partners of the CLCP and not the Career Services Director who oversees Individualized Career and Training services.

As the Urban Provider of Service, CLCP will serve participants seeking Individualized and/or Training services administered via Career Services (Provider Services) staff. Participants include Fresno County residents 18 or older who are unemployed or underemployed and meet the WIOA Priority of Services Requirements (low income, basic skills deficient, or receiving public assistance as outlined in FRWDB OD #11-15). Individuals served under the WIOA Dislocated Worker program meet the statutory eligibility requirements, such as being laid off from their jobs and unlikely to return to their previous industry or occupation. CLCP will assist enrolled participants (qualified candidates) in identifying and applying for employment vacancies for businesses of all sizes. CLCP will target employment opportunities in high-growth/high-demand industry sectors identified by the FRWDB and will support/assist the FRWDB, Business Services Center's Business Workforce Consultants on an as needed basis. Services for businesses will be linked to economic development efforts and includes identification of current and future staffing needs; referrals for business growth and retention strategies; and outplacement assistance. CLCP supports the objectives of partner organizations and ensures their programs are factored into Partner referrals at the Individualized Career Services level.

Where will it be done?

CLCP will continue delivering services at the Urban/Manchester One-Stop (3302 N Blackstone Ave, Fresno) as it has for the last 12/yr. The majority of WIOA services will be provided at the Urban/Manchester location, however, CLCP is committed to making services easily accessible throughout the region. Currently, CLCP staff is on-site weekly at Fresno Adult School and Fresno City College and monthly at Clovis Adult School and Central Unified Adult School to inform students about basic career services, individualized career and training services and to provide assistance/services to enrolled participants that may be attending those schools.