

Executive Committee Meeting April 17, 2024 @ 3:00 p.m.

Workforce Connection 3170 W. Shaw Avenue Fresno, CA 93711 Conference Rooms 105/106

Mission Statement: The Fresno Regional Workforce Development Board exists to oversee the optimal administration of Workforce Innovation and Opportunity Act funds in the Fresno region. In serving both the business community and the individual job seeker with the provision of human capital development services, we hope to foster the economic vitality of the Fresno region.

REMINDER: PLEASE TURN OFF CELL PHONE OR PUT IT ON VIBRATE

ROLL CALL

AGENDA CHANGES: REMOVAL OF ITEMS OR EMERGENCY ADDITIONS

ABSTENTIONS/RECUSALS/DISCLOSURE OF POTENTIAL CONFLICTS OF INTEREST

COMMITTEE CHAIR/STAFF COMMENTS

PUBLIC COMMENTS

Item	Description	Presented By	Enclosure	Action	Page #
1.	January 17, 2024, Executive Committee Meeting Minutes	Konczal	Yes	Approve	4
2.	February 2024 Financial Report	Beierschmitt	Yes	Accept	8
3.	February 2024 Agency Budget and Expenditures	Beierschmitt	Yes	Accept	14
4.	Workforce Innovation and Opportunity Act Contract Recapture of Funds for Program Year 2023 - 2024	Stogbauer	Yes	Approve	16
5.	Skills Development Training Services	Stogbauer	Yes	Approve	17
6.	High Roads Construction Careers – High Road Recovery Partnership Round Two	Matthews	Yes	Approve	18
7.	Director's Quarterly Update	Konczal	Yes	Information	19
8.	Referral of Agenda Items to Other Committees	Montalbano	Yes	Direct	20
9.	Information Sharing	All	No	Discussion	

ltem	Description	Presented By	Enclosure	Action	Page #
10.	July 17, 2024, Agenda Items	Konczal	No	Discussion	
11.	Meeting Feedback	Konczal	No	Discussion	

FRESNO REGIONAL WORKFORCE DEVELOPMENT BOARD EXECUTIVE COMMITTEE 2024 ATTENDANCE REPORT

.

	1/17/2024	4/17/2024	7/17/2024	10/16/2024
Avila				
Trillium Flow Technologies	А			
Barnes				
State Center Federation of Teachers	A			
Blunt				
IMAGO	Р			
Hensley				
Hensley Associates	Α			
Karbassi .				
Fresno City Council	Р			
Montalbano				
German Auto Repair	Р			
Quintero				
Fresno County Board of Supervisors	A			
Riojas				
Fresno, Madera, Tulare, Kings Building Trades	, . ,			
Council	Р		ν.	
Sotiropulous				
Hyatt Real Estate	Р			
Zabrycki				
CAPTRUST	Р			

• •

.

1/17/2024 4/17/2024 7/17/2024 10/16/2024

P = Present

A = Absent

.

 $\mathcal{C}^{(i)}$

-- = Not a Member at Time of Meeting

AGENDA ITEM:	1
MEETING DATE:	April 17, 2024
ACTION:	APPROVE

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.frwdb.net

TO: Executive Committee

FROM: Blake Konczal, Executive Director

SUBJECT: January 17, 2024, Executive Committee Meeting Minutes.

RECOMMENDATION:

Approve the minutes of the January 17, 2024, Executive Committee meeting.

ATTACHMENT:

January 17, 2024, Executive Committee Meeting Minutes



Executive Committee January 17, 2024

SUMMARY MINUTES

The meeting was called to order at 3:12 p.m.

ROLL CALL: PRESENT – Edgar Blunt, Mike Karbassi, Dennis Montalbano, Chuck Riojas, Vasili Sotiropulos, Lydia Zabrycki, and Legal Counsel Ken Price

ABSENT - Stephen Avila, Lacy Barnes, Jeff Hensley, and Sal Quintero

AGENDA CHANGES: None.

ABSTENTIONS/RECUSALS/ DISCLOSURES OF POTENTIAL CONFLICTS OF INTEREST: None

COMMITTEE CHAIR/STAFF COMMENTS:

PUBLIC COMMENTS: None

Item Description/Action Taken

1. October 18, 2023, Executive Committee Meeting Minutes

None

Mr. Konczal presented the October 18, 2023, Executive Committee (Committee) meeting minutes for approval, or correction and approval.

BLUNT/SOTIROPULOS – APPROVED THE OCTOBER 18, 2023, EXECUTIVE COMMITTEE MEETING MINUTES. (UNANIMOUS)

2. November 2023 Financial Report

Cheryl Beierschmitt, Deputy Director of Fiscal Services, FRWDB, presented the November 2023 Financial Report for the Committee's acceptance. She spoke to each of the bullet points included on the agenda item. Chair Montalbano asked about the Pathway Home Grant with GRID Alternatives that ended December 31, 2023, but was only about seven percent (7%) expended by November. Phyllis Stogbauer, Senior Deputy Director, FRWDB, explained that GRID Alternatives was the fiscal agent for the grant and the purpose was to serve individuals formerly incarcerated in the Madera County jail. The FRWDB and the Workforce Development Board of Madera County were to provide supportive services for these individuals, who would be placed into solar training. Neither FRWDB nor the Madera Workforce Board received many referrals. Most individuals went directly to GRID Alternatives, who did serve the number of participants planned. She reiterated that GRID Alternatives was the fiscal agent on this grant, not the FRWDB.

RIOJAS/BLUNT – ACCEPTED THE NOVEMBER 2023 FINANCIAL REPORT. (UNANIMOUS)

3. November 2023 Agency Budget and Expenditures

Ms. Beierschmitt presented the November 2023 Agency Budget and Expenditures report for the Committee's acceptance. She explained that the year-to-date budget was straight-lined, and then brought line item 71 of the report to the Committee's attention. She indicated that new furniture was purchased and installed for the FRWDB's administrative office, so the variance in the amount of \$219,103 on line 71 should come close to a zero on the next report.

Mr. Konczal shared that a concerted effort had been made to make the FRWDB's operational locations, as well as the administrative office, have very similar color and style.

Ms. Beierschmitt stated that FRWDB staff had no concerns with the report, and the Committee had no questions.

BLUNT/ZABRYCKI – ACCEPTED THE NOVEMBER 2023 AGENCY BUDGET AND EXPENDITURES REPORT (UNANIMOUS)

4. Microsoft Office 365 Services Contract Award

Tim Giles, Deputy Director Information and General Services, FRWDB, presented for the Committee's approval, a contract award to AgreeYa Solutions, Inc.

In November 2023, the FRWDB released a Request for Proposals (RFP) for a vendor to provide Microsoft (MS) Office 365 migration of the FRWDB's email on-premises server to the MS Office 365 cloud platform, and to integrate FRWDB providers onto MS 365.

Five (5) proposals were received by the submission deadline and three (3) of those proposals met the minimum score required, therefore making it a valid, competitive procurement. AgreeYa Solutions, Inc. received the highest total rating score. All five (5) proposer's scores were provided in the agenda item. Mr. Konczal indicated that one (1) of the proposers submitted an email protesting the results of the procurement; however, they did not follow the procedure outlined in the RFP for protesting. Mr. Konczal stated that he would be responding to that proposer the following day.

Director Karbassi asked why there were no dollar amounts noted with the proposals' rating scores, and asked if cost was a consideration when selecting a vendor. Mr. Giles indicated that cost of services was a factor considered during the rating process. Chair Montalbano added that there are many criteria looked at when rating the proposals. Director Karbassi noted that he asked the question because the FRWDB's procurement process differed from the City's.

BLUNT/SOTIROPULOS – APPROVED THE MICROSOFT OFFICE 365 SERVICES CONTRACT AWARD. (UNANIMOUS)

5. <u>Student Training and Employment Program Contract Award</u>

Ms. Stogbauer presented for the Committee's approval the Student Training and Employment Program (STEP) contract award allocations in the amount of \$745,001.80. This award would be for the initial funding period of January 1, 2024, through December 31, 2024. The STEP grant is funded by the California Department of Rehabilitation and Foundation for California Community Colleges.

The purpose of the STEP program is to provide paid Work Experience and training services for youth with disabilities, up to age 24. FRWDB would partner with America Works, who would provide direct services, to serve 100 youth the first year of the program. The FRWDB would have the option to request additional funds annually, but those awards would be based on performance of this initial contract.

RIOJAS/BLUNT – APPROVED THE STUDENT TRAINING AND EMPLOYMENT PROGRAM CONTRACT AWARD. (UNANIMOUS)

6. Director's Quarterly Update

FRWDB staff distributed a summary of the Executive Director's activities for the period of October through December 2023.

Mr. Konczal spoke briefly about the items on which he spent the most time during the reporting period: Preparation for the two (2)-week office closure; begin drafting of the new FRWDB Council structure for non-FRWDB members; assist in gaining access to California funding to serve Bitwise employees; dealing with various issues related to the Forestry Corps program at Reedley College; assist in the operationalization of the Forestry Corps program at Columbia College in Sonora; and various duties as Chair of the California Workforce Association.

This was an information item.

7. <u>Referral of Agenda Items to Other Committees</u>

There were no agenda items referred to other committees; however, Chair Montalbano did ask FRWDB staff to bring back updates on participants whose stories were highlighted at one of the FRWDB's Council or full board meetings. He stated that it would be good to get an update on what the participants were currently doing in their career, a few years after they were recognized by the FRWDB.

8. Information Sharing

None.

11. April 17, 2024, Agenda Items

None.

12. <u>Meeting Feedback</u>

There was no feedback.

Meeting adjourned at 3:40 p.m.

AGENDA ITEM:	2 .	
MEETING DATE:	April 17, 2024	
ACTION:	ACCEPT	

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.frwdb.net

- TO: Executive Committee
- FROM: Cheryl Beierschmitt, Deputy Director of Fiscal Services
- **SUBJECT:** February 2024 Financial Report

RECOMMENDATION:

Accept the Fresno Regional Workforce Development Board (FRWDB) February 2024 Financial Report.

REASON FOR RECOMMENDATION:

The attached summary financial report and charts display year-to-date financial information through February 29, 2024.

- Transformative Climate Communities (TCC): This grant ends May 31, 2024. It is 41.99% expended at \$524,649 with an unspent amount of \$724,783.
- Equity and Special Populations (ESP): This grant ends March 31, 2024. It is 68.55% expended at \$514,148 with an unspent amount of \$235,852.
- City of Fresno One Youth Job Corps: FRWDB was awarded an additional \$100,000 for client support services in January 2024. The grant will end on May 1, 2024. It is 63.32% expended at \$474,032 with an unspent amount of \$274,648.
- Staff has no concerns with other grant expenditures at this time.

ATTACHMENT:

February 2024 Financial Report

FRESNO REGIONAL WORKFORCE DEVELOPMENT BOARD Summary Financial Report February 2024

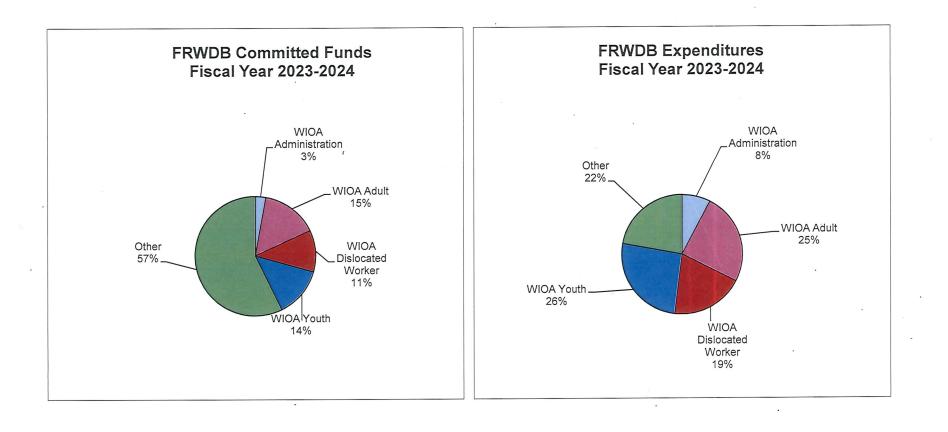
GRANT	TERM	Total Grant Amount	Prior Year(s) Expended	Current Year to Date Expenditures	Percent Expended	Unspent Committed Funds
WIOA ADMINISTRATION	07/01/2023 - 06/30/2024	1,554,335		1,130,472	72.73%	423,863
* WIOA ADULT	07/01/2023 - 06/30/2024	8,479,616		3,685,438	43.46%	4,794,178
* WIOA DISLOCATED WORKER	07/01/2023 - 06/30/2024	6,232,870		2,895,217	46.45%	3,337,653
* WIOA YOUTH	07/01/2023 - 06/30/2024	7,459,916		3,851,627	51.63%	3,608,289
*WIOA RAPID RESPONSE & Layoff Aversion	07/01/2023 - 06/30/2024	316,392		142,355	44.99%	174,037
TCC - Transformative Climate Communities	02/01/2020 - 05/31/2024	1,249,432	485,296	39,353	41.99%	724,783
2020 September Wildfires - 1st Increment	01/01/2021 - 12/31/2023	300,000	162,359	81,187	81.18%	56,454
CAL FIRE	03/01/2020 - 03/01/2025	1,675,200	1,575,631	90,434	99.45%	9,135
Fatherhood - HHS	09/30/2023 - 09/29/2024	749,999	-	327,034	43.60%	422,965
Equity & Special Populations (ESP)	02/01/2022 - 03/31/2024	750,000	335,615	178,533	68.55%	235,852
City of Fresno - One Youth Job Corps	08/10/2022 - 05/01/2024	748,680	` 152,168	321,864	63.32%	274,648
QUEST - Quality Jobs-Equity-Strategy-Training-(NDWG)	10/01/2022 - 09/30/2024	750,000	106,949	259,022	48.80%	384,029
Pathway Home Grant - GRID Alternatives	07/01/2020 - 12/31/2023	73,630	4,450	. 647	6.92%	68,533
Valley Build Earmark - Assembly Bill No. 178	04/01/2023 - 12/31/2025	3,000,000	92,614	390,126	16.09%	2,517,260
CAL FIRE - Round 2	03/24/2023 - 03/31/2026	1,973,615	17,337	302,640	16.21%	1,653,638
HRCC: Resilient Workforce (RWF)	06/01/2023 - 03/31/2026	8,825,127	43	990,089	11.22%	7,834,995
Good Jobs Challenge - American Rescue Plan	06/01/2023 - 09/30/2027	1,807,383		35,009	1.94%	1,772,374
Regional Equity and Recovery Partnership (RERP)	12/01/2022 - 09/30/2025	1,050,729		-	0.00%	1,050,729
Prison to Employment (P2E) 2.0	07/11/2023 - 12/31/2025	719,723	-	25,241	3.51%	694,482
ERICA-Equal Representation in Construction Apprenticeships	05/01/2023 - 06/30/2025	1,800,000		5,473	0.30%	1,794,527
Bitwise AA Project	06/01/2023 - 04/30/2025	2,300,000		58,753	2.55%	2,241,247
High Road Training Partnerships (HRTP - RWF)	05/15/2023 - 03/31/2026	2,500,000	-	28,761	1.15%	2,471,239
Student Training and Employment Program (STEP)	01/01/2024 - 12/31/2024	745,002		-	0.00%	745,002
HRCC - Foundations Lumina HRRP	12/13/2023 - 06/30/2025	185,000			0.00%	185,000
ELL Integrated Education and Training	10/01/2023 - 12/31/2026	3,330,000		2,001	0.06%	3,327,999
TOTAL FUNDING	·	58,576,649	2,932,462	14,841,277	30.34%	40,802,911

à.

* Total Grant Amount includes ACTUAL carryover from Prior Plan Year 22 - 23 Due to spreadsheet formula rounding calculations, totals may be off by \$1 or \$2

Prepared by: C. Beierschmitt

FRESNO REGIONAL WORKFORCE DEVELOPMENT BOARD FINANCIAL REPORTS February 2024



10

FRESNO REGIONAL WORKFORCE DEVELOPMENT BOARD FINANCIAL REPORTS

February 2024

Obligation Require

Planned Expend.

Obligation Amount

Expenditures

Carryover \$ 3,369,971 \$ 5,677,384

Obligation

Planned Expend

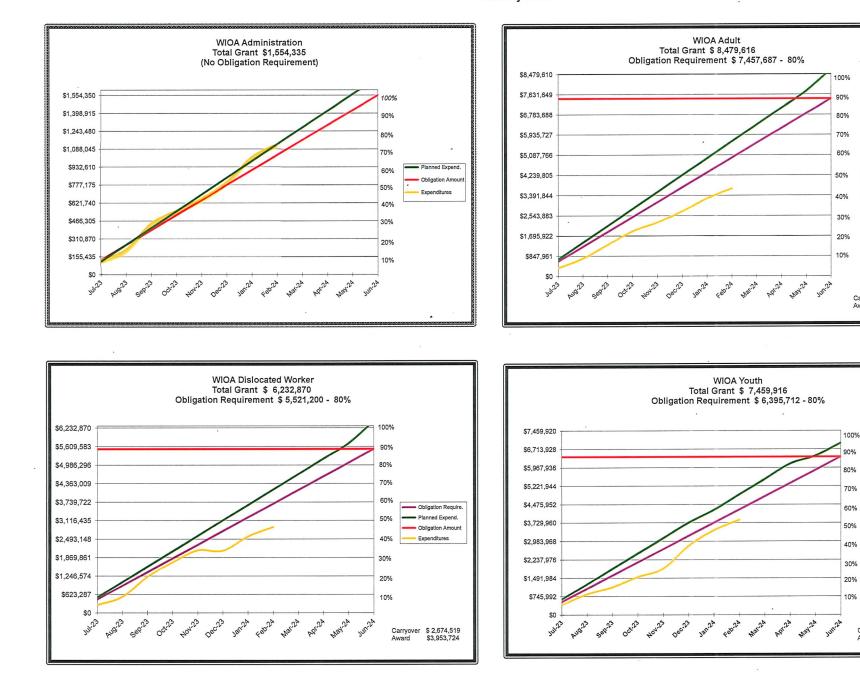
Obligation Amount

Expenditures

Require.

Carryover \$2,138,898 Award \$5,912,242

Award



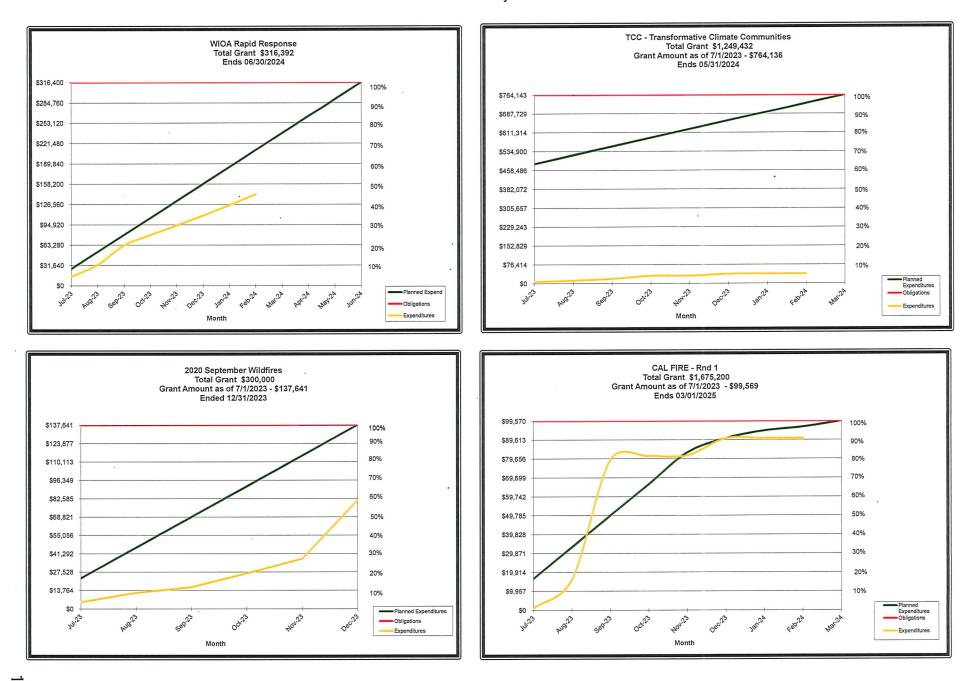
۰.



FRESNO REGIONAL WORKFORCE DEVELOPMENT BOARD FINANCIAL REPORTS

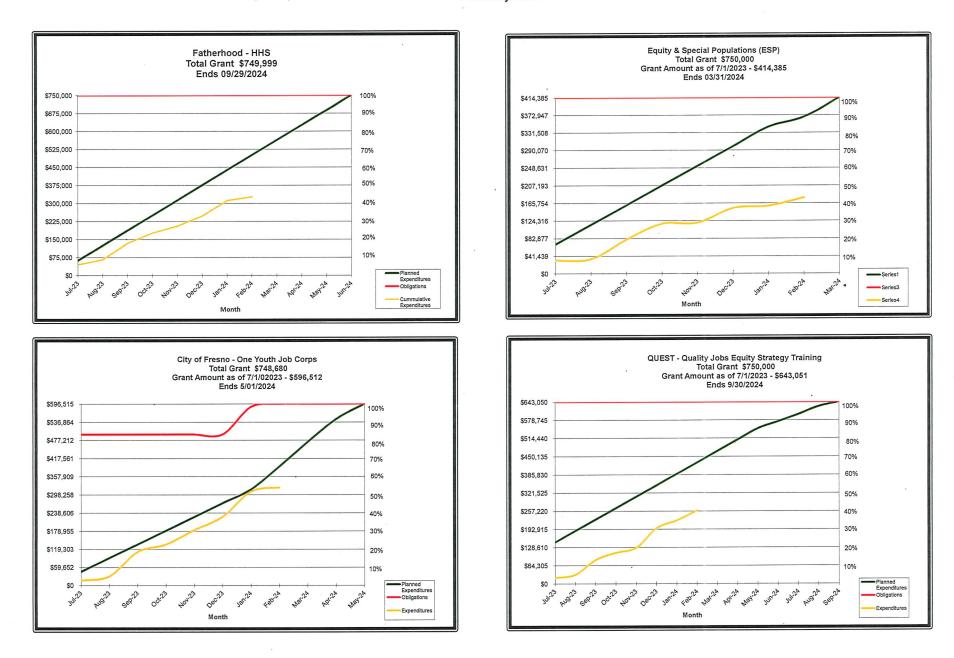
February 2024

.



FRESNO REGIONAL WORKFORCE DEVELOPMENT BOARD FINANCIAL REPORTS

February 2024



13

FRESNO REGIONAL

ACTION:

WORKFORCE DEVELOPMENT BOARD

MEETING DATE: April 17, 2024

ACCEPT

3

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.frwdb.net

- **TO:** Executive Committee
- **FROM:** Cheryl Beierschmitt, Deputy Director of Fiscal Services
- **SUBJECT:** February 2024 Agency Budget and Expenditures

RECOMMENDATION:

Accept the attached Agency Budget and Expenditures report for February 2024 financials for Program Year 2023 - 2024.

REASON FOR RECOMMENDATION:

The attached table provides the status of the agency budget as of February 29, 2024.

- Year-to-Date budget costs are straight-lined.
- Line Item 62 Maintenance is running higher than straight lined due to one-time costs paid for the cubicle cabling and video surveillance purchased for the Kern office.
- Line Item 71 Furniture and Equipment is running higher than straight lined due to the one-time furniture purchase for the Kern office.
- Staff has no concerns with expenditures at this time.

ATTACHMENT:

FRWDB Agency Budget and Expenditures – February 2024

FRESNO REGIONAL WORKFORCE DEVELOPMENT BOARD AGENCY BUDGET AND EXPENDITURES

Budget by Line Item		Total Budget		YTD Budget	Fr	YTD penditures	Variance	Percent Variance
		Duuget		Duuget		ponunuroc	, and the second	
51 Salaries	\$	3,026,952	\$	2,017,968	\$	1,783,091	234,877	11.64%
52 Payroll Taxes	•	277,653		185,102		157,747	27,355	14.78%
53 Fringe Benefits		924,753		616,502		501,723	114,779	18.62%
55 Staff/Board/Service Provider Development		72,500		48,333		36,285	12,049	24.93%
56 Local Mileage		26,000		17,333		11,213	6,120	35.31%
60 Communications		40,000		26,667		11,207	15,460	57.97%
61 Insurance		32,500		29,800		26,506	3,294	11.05%
62 Maintenance		86,840		57,893		76,965	(19,072)	-32.94%
63 Memberships		50,000		33,333		20,250	13,084	39.25%
64 Miscellaneous		15,000		10,000		7,299	2,701	27.01%
65 Office Expense		29,600		19,733		18,689	1,045	5.29%
66 Professional Services		225,800		150,533		57,539	92,994	61.78%
67 Advertising		35,000		23,333		5,071	18,262	78.27%
68 Rent & Leases		252,000	•	168,000		147,455	20,545	12.23%
69 Utilities		40,000		26,667		23,222	3,444	12.92%
71 Furniture and Equipment		590,000		393,333		586,075	(192,742)	-49.00%
. Total	\$	5,724,598	\$	3,824,532	\$	3,470,338	354,194	9.26%

February 2024

Due to spreadsheet formula rounding calculations, totals may be off by \$1 or \$2.

FRESNO REGIONAL

AGENDA ITEM:

WORKFORCE DEVELOPMENT BOARD

MEETING DATE: April 17, 2024

.....

4

ACTION:

RECOMMEND TO APPROVE

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.workforce-connection.com

- **TO:** Executive Committee
- FROM: Phyllis Stogbauer, Senior Deputy Director
- **SUBJECT:** Workforce Innovation and Opportunity Act Contract Recapture of Funds for Program Year 2023 2024

RECOMMENDATION:

Recommend that the Fresno Regional Workforce Development Board (FRWDB) approve the recapture of a portion of Providers' Workforce Innovation and Opportunity Act (WIOA) Adult and Youth Program Year (PY) 2023 - 2024 contracted funds for carryover into PY 2024 - 2025.

REASON FOR RECOMMENDATION:

The WIOA Adult and Youth Programs Providers' contractual expenditures are running lower than planned expenditures as of February 2024. Due to the reduction of expenditures and in an effort to allow carryover into PY 2024 - 2025, FRWDB staff recommends the following reductions to Providers' PY 2023 - 2024 contracts in the amount of **\$494,175** as follows:

		Dislocated			
Provider		Adult	Worker	Total	
Central Labor Council Partnership		\$0	\$16,174	\$16,174	
EQUUS		\$164,017	\$0	\$164,017	
т	otal	\$164,017	\$16,174	\$180,191	

Provider		In School	Out of School	Total
EQUUS		\$16,052	\$64,210	\$80,262
EQUUS Youth Offender Fresno Economic Opportunities		\$3,768	\$21,354	\$25,122
Commission		\$11,724	\$51,313	\$63,037
Proteus Inc.		\$36,472	\$29,189	\$65,661
America Works		\$18,649	\$61,253	\$79,902
	Total	\$86,665	\$227,319	\$313,984

The decrease in contractual expenditures is due to under performance of planned expenditure goals and an estimated forecast of costs for the months of March 2024 through June 2024.

FISCAL IMPACT:

None

AGENDA ITEM:	5
MEETING DATE:	April 17, 2024
ACTION:	APPROVE

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.frwdb.net

TO: Executive Committee

FROM: Phyllis Stogbauer, Senior Deputy Director

SUBJECT: Skills Development Training Services

RECOMMENDATION:

Approve IMAGO as an approved contractor to provide staff development and training services for workforce services staff and participants, on an as needed basis.

REASON FOR RECOMMENDATION:

Fresno Regional Workforce Development Board (FRWDB) staff recognized a need to identify contractors to provide staff training and develop new training content, based on the on-going training needs as identified by the FRWDB staff and Provider staff.

To address this need, FRWDB staff released a Request for Proposals (RFP) on January 17, 2024, and an optional bidders conference was held on January 23, 2024. The submission deadline for proposals was February 13, 2024, and there was one (1) proposal submitted by the deadline.

An evaluation team met on March 20, 2024, to review and score the proposal. To be considered for approval, proposals must receive a score of 70 points or higher. IMAGO's proposal received a total score of 86.8. A summary of the scores are provided below.

	Possible	Points
Evaluation Criteria	Points	Awarded
Section I: Experience and Qualifications	45.0	40.3
Section II: Proposed Creative Design Elements	30.0	26.7
Section III: Cost Reasonableness	25.0	19.8
Total Points	100.0	86.8

Funding for training services will be approved and contracted as training needs are identified.

AGENDA ITEM:	6	
MEETING DATE:	April 17, 2024	
ACTION:	APPROVE	

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.frwdb.net

TO: Executive Committee

FROM: Ashley Matthews, Special Projects Manager

SUBJECT: High Roads Construction Careers - High Road Recovery Partnership Round Two

RECOMMENDATION:

Approve the following allocations of High Roads Construction Careers (HRCC) - High Road Recovery Partnership (HRRP) Round Two (2) grant funding awarded through the Foundation for California Community Colleges for the period of December 13, 2023, to June 30, 2025.

REASON FOR RECOMMENDATION:

The Fresno Regional Workforce Development Board (FRWDB) was awarded a contract in the amount of \$185,000 under the Foundation for California Community College's HRRP Round 2 grant to conduct an Apprenticeship Readiness Program Equity Study, and work with the Yosemite Community College District to evaluate the FRWDB ValleyBuild Multi-Craft Core Curriculum (MC3) program for college credits.

FRWDB staff is requesting that the Executive Committee approve the following funding allocations and contract awards:

FRWDB Project Oversight	\$84,950
Outreach and Marketing	\$10,050
Apprenticeship Equity Study: Contractor (TBD)	\$60,000
ValleyBuild MC3 Apprenticeship Evaluation: Contractor (TBD)	\$30,000
Total	\$185,000

AGENDA ITEM:	7	
MEETING DATE:	April 17, 2024	
ACTION:	INFORMATION	

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.frwdb.net

- TO: Executive Committee
- FROM: Blake Konczal, Executive Director
- **SUBJECT:** Director's Quarterly Update

INFORMATION:

Updates will be provided on various subjects.

MEETING DATE: April 17, 2024

ACTION:

DIRECT

8

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.frwdb.net

TO: Executive Committee

FROM: Dennis Montalbano, Chair

SUBJECT: Referral of Agenda Items to Other Committees

RECOMMENDATION:

Discuss and direct staff regarding the referral of agenda items from this meeting to one or more of the other standing committees of the Fresno Regional Workforce Development Board.

REASON FOR RECOMMENDATION:

This item is intended to allow the Executive Committee to collectively decide which of the items you just discussed should be referred to another committee(s) and the reason they are being referred (information, action, etc.).