



FRESNO AREA WORKFORCE INVESTMENT CORPORATION

**Board of Directors
SPECIAL MEETING
March 5, 2025 @ 3:00 p.m.**

**Workforce Connection
3170 W. Shaw Avenue
Fresno, CA 93711
Conference Rooms 105/106**

ROLL CALL

AGENDA CHANGES: REMOVAL OF ITEMS OR EMERGENCY ADDITIONS

ABSTENTIONS/RECUSALS/DISCLOSURE OF POTENTIAL CONFLICTS OF INTEREST

BOARD CHAIR/STAFF COMMENTS

PUBLIC COMMENTS

Item	Description	Presented By	Enclosure	Action	Page #
1.	July 17, 2024, Meeting Minutes	Konczal	Yes	Approve	3
2.	Financial Statements and Supplemental Data for Fiscal Year Ending June 30, 2024	Beierschmitt	Yes	Accept	6
3.	Referral of Agenda Items to the Fresno Regional Workforce Development Board and/or Its Committees	Blunt	Yes	Direct	45
4.	April 16, 2025, Agenda Items	Konczal	No	Discussion	--
5.	Meeting Feedback	Konczal	No	Information	--

ACCOMMODATIONS FOR PERSONS WITH DISABILITIES

Disabled individuals who need special assistance to attend or participate in this meeting may request assistance by contacting the Fresno Regional Workforce Development Board, at 2125 Kern Street, Suite 208, Fresno, California, or by calling (559) 490-7100. Every effort will be made to reasonably accommodate individuals with disabilities by making meeting materials available in alternative formats. Requests for assistance should be made at least two (2) working days in advance of the meeting.

**Fresno Area Workforce Investment Corporation
Board of Directors
Attendance Report 2024**

Canceled

Canceled

1/17/2024 4/17/2024 7/17/2024 10/16/2024

Avila Trillium Flow	A	XX	P	XX
Barnes State Center Federation of Teachers	A	XX	A	XX
Blunt IMAGO	P	XX	A	XX
Hensley Hensley Associates	A	XX	P	XX
Karbassi Fresno City Council	P	XX	A	XX
Montalbano German Auto Repair	P	XX	P	XX
Quintero Fresno County Board of Supervisors	A	XX	P	XX
Riojas Fresno, Madera, Tulare, Kings Building Trades Council	P	XX	P	XX
Sotiropulos Hyatt Real Estate	P	XX	P	XX
Zabrycki CAPTRUST	P	XX	A	XX

P = Present

A = Absent

-- = Not a Member at Time of Meeting

XX = Meeting Canceled



FRESNO AREA WORKFORCE INVESTMENT CORPORATION

AGENDA ITEM:	1
MEETING DATE:	March 5, 2025
ACTION:	APPROVE

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.frwdb.net

TO: Board of Directors
FROM: Blake Konczal, Chief Executive Officer
SUBJECT: July 17, 2024, Meeting Minutes

RECOMMENDATION:

Approve the minutes of the July 17, 2024, Fresno Area Workforce Investment Corporation Board of Directors meeting.

ATTACHMENT:

July 17, 2024, Board of Directors Meeting Minutes



FRESNO AREA WORKFORCE INVESTMENT CORPORATION

Board of Directors
July 17, 2024

SUMMARY MINUTES

The meeting was called to order at 3:08 p.m.

ROLL CALL: PRESENT - Stephen Avila, Jeff Hensley, Dennis Montalbano, Sal Quintero, Chuck Riojas, Vasili Sotiropulos, and Legal Counsel Ken Price

ABSENT - Lacy Barnes, Edgar Blunt, Mike Karbassi, and Lydia Zabrycki

AGENDA CHANGES: None

ABSTENTIONS: None

BOARD CHAIR/
STAFF COMMENTS: None

PUBLIC COMMENTS: None

Item Description/Action Taken

1. January 17, 2024, Meeting Minutes

Blake Konczal, Chief Executive Office, Fresno Area Workforce Investment Corporation (FAWIC) presented the January 17, 2024, meeting minutes for approval and/or correction and approval.

RIOJAS/QUINTERO – APPROVED THE MINUTES OF THE JANUARY 17, 2024, MEETING. (UNANIMOUS)

2. Fresno Area Workforce Investment Corporation Personnel Manual

Mr. Konczal presented the FAWIC Personnel Manual for approval. He stated that the Manual was reviewed annually by Sierra HR Partners and Baker, Manock & Jensen. Updates to the Personnel Manual were outlined in the agenda item.

RIOJAS/AVILA – APPROVED THE FRESNO AREA WORKFORCE INVESTMENT CORPORATION PERSONNEL MANUAL. (UNANIMOUS)

3. Single Audit Services Contract Award

Cheryl Beierschmitt, Deputy Director of Fiscal Services, FAWIC, presented on behalf of Phyllis Stogbauer, Senior Deputy Director, FAWIC. Ms. Beierschmitt presented for approval, the award of the Audit Services contract to Moore Grider & Company, in the amount of \$40,625. The contract award was for the period August 1, 2024, through June 30, 2025, with

the option of four (4) annual renewals. She explained that the Single Audit Act requires that any organization receiving \$750,000 or more must have a single audit conducted annually.

FAWIC staff released a Request for Quotes (RFQ) on April 23, 2024, with a submission deadline of May 23, 2024. As of the deadline, one (1) quote was received, from Moore Grider and Company. FAWIC staff reviewed the quote and determined that it met all the requirements of the RFQ. Therefore staff recommended the contract be awarded to Moore Grider and Company.

**RIOJAS/AVILA – APPROVED THE SINGLE AUDIT SERVICES CONTRACT AWARD.
(UNANIMOUS)**

4. Referral of Agenda Items to the Fresno Regional Workforce Development Board and/or Its Committees

There were no items referred; however, Chair Montalbano asked that an item go to the Fresno Regional Workforce Development Board on the topic of meeting attendance.

5. October 16, 2024, Agenda Items

None.

6. Meeting Feedback

None.

The meeting was adjourned at 3:25 p.m.

FRESNO AREA WORKFORCE INVESTMENT CORPORATION

AGENDA ITEM:	2
MEETING DATE:	March 5, 2025
ACTION:	ACCEPT

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.frwdb.net

TO: Fresno Area Workforce Investment Corporation
FROM: Audit Committee
SUBJECT: Financial Statements and Supplemental Data for Fiscal Year Ending June 30, 2024

RECOMMENDATION:

Accept the financial statements and supplemental data for the fiscal year ending June 30, 2024.

The Fresno Area Workforce Investment Corporation (FAWIC) Audit Committee approved this recommendation on February 12, 2025.

REASON FOR RECOMMENDATION:

The Single Audit Act and Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, require that an organization receiving more than \$750,000 in federal funds a year have a single audit annually. The audit must be completed within nine (9) months of the fiscal year end. The Joint Powers Agreement requires that the audit be completed within 120 days of the fiscal year end.

Attached are the financial statements and supplemental data for the fiscal year ending June 30, 2024. The financial statements include comparative balances for fiscal year ending June 30, 2023. There were no findings or recommendations in the report. FAWIC received an unmodified opinion and qualified as a low risk auditee. Once the Audit Committee has accepted the reports, the final reports will be forwarded to the FAWIC Board of Directors and the Fresno Regional Workforce Development Board.

ATTACHMENTS:

ATTACHMENT I: Audit Committee Letter
ATTACHMENT II: Fresno Area Workforce Investment Corporation Financial Statements and Supplemental Data Years Ended June 30, 2024, and 2023



AUDIT COMMITTEE LETTER

Moore Grider & Company LLP

Certified Public Accountants

*A Partnership Including
Accountancy Corporations*

Denise S. Hurst, C.P.A.

Kenneth J. Labendeira, C.P.A., C.F.E.
Accountancy CorporationPamela J. Gallemore, C.P.A.
Accountancy CorporationKarl L. Noyes, C.P.A.
Accountancy Corporation

Cory J. Bell, C.P.A.

Aaron C. Studt, C.P.A.

Carrie M. Wiebe, C.P.A., C.F.E.
Accountancy Corporation

Kendall K. Wheeler, C.P.A.

Lisa Brown, C.P.A., C.F.E.
Accountancy Corporation

Richard L. Holland, C.P.A.

Thomas L. Bell, C.P.A.
Accountancy Corporation

Richard Lake, C.P.A.

Ginger A. Lozano, C.P.A.
Retired

Abel M. Cabello, E.A.

Kelli D. Steele, C.P.A.

Michiko Rosenthal, C.P.A.

Shaina M. Miracle, C.P.A.

Franklin Daniel, C.P.A.

Steve Thapar, C.P.A.

Christina R. Thompson, C.P.A.

Dallin M. Jones, C.P.A.

Stuart J. Mallam, C.P.A.

L. Jerome Moore, C.P.A.
1923-2016Robert E. Grider, C.P.A.
Retired

February 12, 2025

The Audit Committee
Fresno Area Workforce Investment Corporation
Fresno, California

We have audited the financial statements of the Fresno Area Workforce Investment Corporation for the year ended June 30, 2024 and have issued our report thereon dated February 12, 2025. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards, *Government Auditing Standards* and the Uniform Guidance as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our engagement letter to you dated July 10, 2024 and in our meeting about planning matters on October 9, 2024. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Matters

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the Fresno Area Workforce Investment Corporation are described in Note 1 to the financial statements. As described in Note 1, the Organization changed accounting policies in the year ending June 30, 2024 by adopting FASB Accounting Standards Update 2016-13, Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments. Accordingly, the accounting change has been retrospectively applied to prior periods presented as if the policies had always been used. We noted no transactions entered into by the Organization during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. We evaluated the key factors and assumptions used to develop the accounting estimates in determining that they are reasonable in relation to the financial statements taken as a whole. The most sensitive estimates affecting the financial statements were:

- Management's estimate of the collectability of grants receivable and other receivables is based upon analysis of outstanding accounts.
- Right-of-use operating lease assets and liabilities based on the lease terms of office space and equipment and estimated risk-free interest rates in accordance with FASB ASC 842 Leases.
- The allocation of expenses by function is based upon management's estimate of expenses incurred for program, administration and fundraising purposes.

Certain financial statement disclosures are particularly sensitive because of their significance to financial statement users. The most sensitive disclosures affecting the financial statements were:

- GAAP Adjustments disclosed on the Statements of Activities and in Note 6 to the financial statements. The disclosure identifies amounts that are expended for grant reporting purposes that have been capitalized and the adjustments to reflect lease expense on a straight-line basis over the term of the respective lease in order to present the financial statements in conformity with generally accepted accounting principles (GAAP).
- Concentration of grant revenue disclosed in Note 7 to the financial statements. The disclosure identifies that 79% of the Organization's funding was from the U.S. Department of Labor under various Workforce Innovation and Opportunity Act grants.
- Operating leases disclosed in Note 8 to the financial statements. This disclosure identifies the right-of-use operating lease assets and related liabilities for amounts due under the leases.

The financial statement disclosures are neutral, consistent, and clear.

Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. There were no material misstatement detected as a result of the audit procedures.

The Audit Committee
Fresno Area Workforce Investment Corporation
February 12, 2025
Page 3

Disagreements with Management

For purposes of this letter, a disagreement with management is a disagreement on a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditors' report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated February 12, 2025.

Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Organization's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Organization's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

Other Matters

With respect to the supplementary information accompanying the financial statements, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with U.S. generally accepted accounting principles, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the financial statements. We compared and reconciled the supplementary information to the underlying accounting records used to prepare the financial statements or to the financial statements themselves.

This information is intended solely for the use of the audit committee, board of directors and management of the Fresno Area Workforce Investment Corporation and is not intended to be, and should not be, used by anyone other than these specified parties.

Moore Kridler & Company LLP

**FRESNO AREA WORKFORCE INVESTMENT
CORPORATION**

**FINANCIAL STATEMENTS AND
SUPPLEMENTARY INFORMATION**

YEARS ENDED JUNE 30, 2024 AND 2023

FRESNO AREA WORKFORCE INVESTMENT CORPORATION
FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION
YEARS ENDED JUNE 30, 2024 AND 2023

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INDEPENDENT AUDITORS' REPORT

Board of Directors
Fresno Area Workforce Investment Corporation
Fresno, California

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of Fresno Area Workforce Investment Corporation, which comprise the statements of financial position as of June 30, 2024 and 2023, and the related statements of activities, combining statements of expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements present fairly, in all material respects, the financial position of Fresno Area Workforce Investment Corporation as of June 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Fresno Area Workforce Investment Corporation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Fresno Area Workforce Investment Corporation's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and Government Auditing Standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Fresno Area Workforce Investment Corporation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Fresno Area Workforce Investment Corporation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. On pages 23 through 25, the accompanying schedule of expenditures of federal awards as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit

Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the financial statements. The accompanying supplementary information on page 26 is presented for purposes of additional analysis and is also not a required part of the financial statements. Such information and the schedule of expenditures of federal awards is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated February 12, 2025, on our consideration of Fresno Area Workforce Investment Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Fresno Area Workforce Investment Corporation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Fresno Area Workforce Investment Corporation's internal control over financial reporting and compliance.

Fresno, California
February 12, 2025

FRESNO AREA WORKFORCE INVESTMENT CORPORATION

STATEMENTS OF FINANCIAL POSITION

JUNE 30, 2024 AND 2023

	2024	2023
ASSETS		
CURRENT ASSETS		
Cash	\$ 3,208,425	\$ 3,065,557
Grants receivable	1,909,541	1,451,766
Other receivables	27,231	119,889
Prepaid expenses	<u>179,902</u>	<u>152,047</u>
TOTAL CURRENT ASSETS	5,325,099	4,789,259
OPERATING LEASE RIGHT OF USE ASSETS (Note 8)	19,750,790	21,564,518
LEASEHOLD IMPROVEMENTS, FURNITURE AND VEHICLE, net of accumulated depreciation (Note 3)	587,264	602,274
DEPOSITS	<u>133,654</u>	<u>130,504</u>
TOTAL ASSETS	<u>25,796,807</u>	<u>27,086,555</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable and accrued expenses	1,762,737	1,781,535
Accrued lease expense	510,203	76,870
Accrued vacation	212,438	202,371
Deferred revenue - refundable advances	3,203,476	2,907,386
Current portion of operating lease liabilities (Note 8)	<u>2,397,775</u>	<u>2,251,750</u>
TOTAL CURRENT LIABILITIES	8,086,629	7,219,912
OPERATING LEASE LIABILITIES, net of current portion (Note 8)	17,353,015	19,312,768
NET ASSETS		
Without donor restrictions (deficit)	(230,101)	(48,399)
Without donor restrictions, fixed assets purchased with grant funds (Note 3)	<u>587,264</u>	<u>602,274</u>
TOTAL NET ASSETS	<u>357,163</u>	<u>553,875</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 25,796,807</u>	<u>\$ 27,086,555</u>

See Accompanying Notes to Financial Statements

FRESNO AREA WORKFORCE INVESTMENT CORPORATION

STATEMENTS OF ACTIVITIES

YEARS ENDED JUNE 30, 2024 AND 2023

	2024	2023
REVENUE AND OTHER SUPPORT WITHOUT DONOR RESTRICTIONS		
Federal revenue:		
Grant income	\$ 19,705,323	\$ 19,336,109
Program income	<u>516,671</u>	<u>259,150</u>
Total federal revenue	20,221,994	19,595,259
Other revenue:		
Grant income - State and City	3,703,037	2,363,313
Interest income	55,080	0
Other income	<u>0</u>	<u>2,500</u>
TOTAL REVENUE AND OTHER SUPPORT WITHOUT DONOR RESTRICTIONS	<u>23,980,111</u>	<u>21,961,072</u>
EXPENSES		
Grants:		
Workforce Investment Act (WIOA) Title I programs:		
Adult Funds	6,839,205	7,932,434
Youth Formula	6,491,817	5,685,486
Dislocated Worker Funds	5,115,328	4,756,408
Rapid Response Funds	218,014	225,358
COVID-19 Employment Recovery	0	121,691
Wildfire Temporary Jobs	47,491	105,668
Quest Disaster Recovery	404,466	106,949
Wildfire Workforce Development	33,697	27,699
CAL FIRE	445,646	283,398
Fresno Fatherhood	598,416	631,464
HRCC	1,649,289	1,669,035
Valley Build Earmark	618,347	92,614
Pathway Home	647	2,102
Prison to Employment	58,810	(23)
City Youth	555,708	152,168
TCC	48,420	166,121
Regional Planning Implementation	3,000	0
Regional Equity & Recovery Partnership	2,364	0
Student Training & Employment Program	54,849	0
Bitwise AA Project	271,420	0
English Language Learner Integrated Education & Training	8,221	0
Equal Representation in Construction Apprenticeships	72,683	0
Good Jobs Challenge	201,493	0
HRTF Resilient Workforce	185,700	0
Other	<u>3,052</u>	<u>71,728</u>
TOTAL EXPENSES	<u>23,928,083</u>	<u>22,030,300</u>
INCREASE (DECREASE) IN NET ASSETS WITHOUT DONOR RESTRICTIONS BEFORE GAAP ADJUSTMENTS	52,028	(69,228)
GAAP ADJUSTMENTS (Note 1)		
Capitalized leasehold improvements, furniture and vehicle expensed on billing reports	48,790	141,060
Depreciation on assets funded by granting agencies	(63,799)	(54,041)
Elimination of prepaid leases	0	(199,603)
Addition of accrued lease expense	<u>(233,731)</u>	<u>(58,485)</u>
DECREASE IN NET ASSETS WITHOUT DONOR RESTRICTIONS	(196,712)	(240,297)
NET ASSETS WITHOUT DONOR RESTRICTIONS, beginning of year	<u>553,875</u>	<u>794,172</u>
NET ASSETS WITHOUT DONOR RESTRICTIONS, end of year	<u>\$ 357,163</u>	<u>\$ 553,875</u>

See Accompanying Notes to Financial Statements

FRESNO AREA WORKFORCE INVESTMENT CORPORATION

COMBINING STATEMENT OF EXPENSES

YEAR ENDED JUNE 30, 2024

	WIOA Title I Adult Funds	WIOA Title I Youth Formula	WIOA Title I DW Funds	WIOA Title I Rapid Response	Pathway Home	Wildfire Temporary Jobs
Advertising	\$ 118,458	\$ 167,127	\$ 92,511	\$ 2,029	\$ 0	\$ 0
Communications	37,753	34,575	29,078	1,161	0	0
Insurance	25,580	24,421	19,701	0	0	0
Maintenance	179,024	167,675	140,727	4,468	0	0
Memberships	8,966	8,599	6,905	0	0	0
Miscellaneous	27,827	21,931	21,616	174	0	0
Office expenses	26,408	27,184	20,178	15,904	0	0
Professional services	229,206	226,071	176,667	2,062	0	0
Property purchases	254,473	268,791	194,666	4,939	0	0
Rent and leases (Note 8)	808,735	945,581	685,149	32,426	0	0
Salaries and benefits	1,023,760	997,017	738,400	15,161	647	22,804
Service providers	3,982,782	3,498,180	2,900,215	139,690	0	24,331
Staff development	36,237	34,753	27,910	0	0	0
Travel	4,311	4,124	3,312	0	0	356
Utilities	75,685	65,788	58,293	0	0	0
TOTAL EXPENSES	<u>\$ 6,839,205</u>	<u>\$ 6,491,817</u>	<u>\$ 5,115,328</u>	<u>\$ 218,014</u>	<u>\$ 647</u>	<u>\$ 47,491</u>

See Accompanying Notes to Financial Statements

FRESNO AREA WORKFORCE INVESTMENT CORPORATION

COMBINING STATEMENT OF EXPENSES

YEAR ENDED JUNE 30, 2024

	Quest Disaster Recovery	HRCC	Prison to Employment	Wildfire Workforce Development	City Youth	TCC	CAL FIRE	Fresno Fatherhood
Advertising	\$ 0	\$ 254,117	\$ 0	\$ 0	\$ 0	\$ 400	\$ 36,506	\$ 12,935
Communications	0	0	0	0	0	0	0	0
Insurance	0	0	0	0	0	0	0	0
Maintenance	0	0	0	0	0	0	0	0
Memberships	0	0	0	0	0	0	0	0
Miscellaneous	0	0	0	0	0	0	0	1,401
Office expenses	0	0	0	0	0	0	0	0
Professional services	0	10,050	0	0	0	25,628	5,000	0
Property purchases	0	0	0	0	0	0	0	0
Rent and leases (Note 8)	0	0	0	0	0	0	0	35,419
Salaries and benefits	27,667	270,142	13,913	22,697	8,392	601	100,213	178,487
Service providers	376,799	1,103,516	44,897	11,000	547,316	21,791	296,105	364,666
Staff development	0	4,814	0	0	0	0	5,896	3,444
Travel	0	6,650	0	0	0	0	1,926	2,064
Utilities	0	0	0	0	0	0	0	0
TOTAL EXPENSES	<u>\$ 404,466</u>	<u>\$ 1,649,289</u>	<u>\$ 58,810</u>	<u>\$ 33,697</u>	<u>\$ 555,708</u>	<u>\$ 48,420</u>	<u>\$ 445,646</u>	<u>\$ 598,416</u>

See Accompanying Notes to Financial Statements

FRESNO AREA WORKFORCE INVESTMENT CORPORATION

COMBINING STATEMENT OF EXPENSES

YEAR ENDED JUNE 30, 2024

	Regional Planning Implementation	Bitwise AA Project	English Language Learner Integrated Education & Training	Equal Representation in Construction Apprenticeships	Student Training & Employment Program	Regional Equity & Recovery Partnership	Good Jobs Challenge	H RTP Resilient Workforce
Advertising	\$ 0	\$ 686	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 135
Communications	0	0	0	0	0	0	0	0
Insurance	0	0	0	0	0	0	0	0
Maintenance	0	0	0	0	0	0	0	0
Memberships	0	0	0	0	0	0	0	0
Miscellaneous	0	0	0	0	0	0	0	0
Office expenses	0	0	0	0	0	0	0	0
Professional services	0	6,052	0	0	0	0	0	0
Property purchases	0	13,500	0	0	0	0	0	0
Rent and leases (Note 8)	0	0	0	0	0	0	0	0
Salaries and benefits	0	53,449	8,221	18,439	6,044	2,364	60,468	81,426
Service providers	0	197,733	0	54,167	48,805	0	141,025	103,681
Staff development	3,000	0	0	0	0	0	0	148
Travel	0	0	0	77	0	0	0	310
Utilities	0	0	0	0	0	0	0	0
TOTAL EXPENSES	\$ 3,000	\$ 271,420	\$ 8,221	\$ 72,683	\$ 54,849	\$ 2,364	\$ 201,493	\$ 185,700

See Accompanying Notes to Financial Statements

FRESNO AREA WORKFORCE INVESTMENT CORPORATION

COMBINING STATEMENT OF EXPENSES

YEAR ENDED JUNE 30, 2024

	Valley Build Earmark	Other	Total
Advertising	\$ 23,982	\$ 0	\$ 708,886
Communications	0	42	102,609
Insurance	0	0	69,702
Maintenance	0	0	491,894
Memberships	0	0	24,470
Miscellaneous	0	2,828	75,777
Office expenses	0	0	89,674
Professional services	109,450	122	790,308
Property purchases	0	0	736,369
Rent and leases (Note 8)	0	0	2,507,310
Salaries and benefits	40,660	0	3,690,972
Service providers	444,477	60	14,301,236
Staff development	(1,314)	0	114,888
Travel	1,092	0	24,222
Utilities	0	0	199,766
TOTAL EXPENSES	\$ 618,347	\$ 3,052	\$ 23,928,083

See Accompanying Notes to Financial Statements

FRESNO AREA WORKFORCE INVESTMENT CORPORATION

COMBINING STATEMENT OF EXPENSES

YEAR ENDED JUNE 30, 2023

	WIOA Title I Adult Funds	WIOA Title I Youth Formula	WIOA Title I DW Funds	WIOA Title I Rapid Response	COVID-19 Employment Recovery	Pathway Home	Wildfire Temporary Jobs
Advertising	\$ 176,857	\$ 26,093	\$ 126,058	\$ 4,375	\$ 0	\$ 0	\$ 0
Communications	61,946	6,377	41,765	6,589	0	0	0
Insurance	34,685	8,939	21,175	793	0	0	0
Maintenance	392,372	79,906	254,195	4,355	0	0	0
Memberships	8,645	5,877	4,058	0	0	0	0
Miscellaneous	31,863	24,496	21,182	9	0	0	0
Office expenses	54,220	16,540	32,477	6,136	0	0	0
Professional services	208,418	73,688	102,855	17,648	0	0	0
Property purchases	495,797	216,137	283,859	7,752	0	0	0
Rent and leases (Note 8)	1,082,303	71,919	798,723	29,270	0	0	0
Salaries and benefits	1,194,494	836,569	554,279	6,967	15,186	1,816	18,378
Service providers	4,076,000	4,278,623	2,448,995	139,515	106,499	286	85,557
Staff development	34,601	24,142	16,271	488	6	0	190
Travel	8,845	6,110	4,151	267	0	0	1,543
Utilities	71,388	10,070	46,365	1,194	0	0	0
TOTAL EXPENSES	<u>\$ 7,932,434</u>	<u>\$ 5,685,486</u>	<u>\$ 4,756,408</u>	<u>\$ 225,358</u>	<u>\$ 121,691</u>	<u>\$ 2,102</u>	<u>\$ 105,668</u>

See Accompanying Notes to Financial Statements

FRESNO AREA WORKFORCE INVESTMENT CORPORATION

COMBINING STATEMENT OF EXPENSES

YEAR ENDED JUNE 30, 2023

	Quest Disaster Recovery	HRCC	Prison to Employment	Wildfire Workforce Development	City Youth	TCC	CAL FIRE	Fresno Fatherhood
Advertising	\$ 0	\$ 90,415	\$ 0	\$ 0	\$ 0	\$ 1,455	\$ 10,277	\$ 0
Communications	0	0	0	0	0	0	0	0
Insurance	0	0	0	0	0	0	0	0
Maintenance	0	0	0	0	0	0	0	0
Memberships	0	0	0	0	0	0	0	0
Miscellaneous	0	1,547	0	0	0	0	0	1,493
Office expenses	0	69	0	0	0	0	0	170
Professional services	0	232,660	0	0	0	59,845	0	0
Property purchases	0	0	0	0	0	0	0	0
Rent and leases (Note 8)	0	0	0	0	0	0	0	34,111
Salaries and benefits	5,827	188,938	0	23,883	11,369	19,811	35,398	159,105
Service providers	101,122	1,147,954	(23)	3,816	140,799	84,997	235,842	431,450
Staff development	0	1,142	0	0	0	0	989	3,759
Travel	0	6,310	0	0	0	13	892	1,376
Utilities	0	0	0	0	0	0	0	0
TOTAL EXPENSES	\$ 106,949	\$ 1,669,035	\$ (23)	\$ 27,699	\$ 152,168	\$ 166,121	\$ 283,398	\$ 631,464

See Accompanying Notes to Financial Statements

FRESNO AREA WORKFORCE INVESTMENT CORPORATION

COMBINING STATEMENT OF EXPENSES

YEAR ENDED JUNE 30, 2023

	Valley Build Earmark	Other	Total
			<hr/>
Advertising	\$ 1,362	\$ 3,607	\$ 440,499
Communications	0	0	116,677
Insurance	0	0	65,592
Maintenance	0	0	730,828
Memberships	0	0	18,580
Miscellaneous	0	621	81,211
Office expenses	0	0	109,612
Professional services	17,190	65,000	777,304
Property purchases	0	2,500	1,006,045
Rent and leases (Note 8)	0	0	2,016,326
Salaries and benefits	13,008	0	3,085,028
Service providers	56,871	0	13,338,303
Staff development	4,183	0	85,771
Travel	0	0	29,507
Utilities	0	0	129,017
	<hr/>	<hr/>	<hr/>
TOTAL EXPENSES	\$ 92,614	\$ 71,728	\$ 22,030,300

See Accompanying Notes to Financial Statements

FRESNO AREA WORKFORCE INVESTMENT CORPORATION

STATEMENTS OF CASH FLOWS

YEARS ENDED JUNE 30, 2024 AND 2023

	2024	2023
CASH FLOWS FROM OPERATING ACTIVITIES		
Decrease in net assets	\$ (196,712)	\$ (240,297)
Adjustments to reconcile decrease in net assets to net cash provided from operating activities		
Depreciation	63,799	54,041
Changes in:		
Grants receivable	(457,775)	1,812,316
Other receivables	92,658	(95,025)
Prepaid expenses	(27,855)	(72,277)
Deposits	(3,150)	(121,440)
Accounts payable and accrued expenses	(18,798)	(599,806)
Accrued lease expense	433,333	58,485
Accrued vacation	10,067	11,785
Deferred revenue - refundable advances	296,090	2,907,386
	191,657	3,715,168
NET CASH PROVIDED FROM OPERATING ACTIVITIES	191,657	3,715,168
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisition of leasehold improvements and furniture	(48,789)	(141,060)
CASH FLOWS FROM FINANCING ACTIVITIES		
Bank overdraft, June 30, 2022	0	(508,551)
NET INCREASE IN CASH	142,868	3,065,557
CASH, beginning of year	3,065,557	0
CASH, end of year	\$ 3,208,425	\$ 3,065,557

See Accompanying Notes to Financial Statements

FRESNO AREA WORKFORCE INVESTMENT CORPORATION

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2024 AND 2023

NOTE 1: ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Fresno Area Workforce Investment Corporation (FAWIC), a California nonprofit corporation, is an administrator of federal, state and City of Fresno pass-through funds for various governmental programs. The organization, in turn, contracts with various service providers to provide training and services to eligible program participants in the Fresno City and County Service Delivery Area. Programs administered by the organization include the Workforce Investment and Opportunity Act (WIOA) and other employment-related training programs.

The following is a summary of the significant accounting policies of the organization:

Method of accounting – The financial statements are prepared using the accrual basis of accounting, in which support and revenue are recognized when earned or due and expenses are recognized when incurred.

Basis of presentation – The organization is required to report information regarding its financial position and activities according to two classes of net assets: net assets with donor restrictions and net assets without donor restrictions.

Revenue Recognition:

Grants – FAWIC’s revenue is derived primarily from cost-reimbursable federal, state, and city grants, which are conditioned upon certain performance requirements and/or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when FAWIC has incurred expenditures in compliance with specific grant provisions. Amounts received prior to incurring qualifying expenditure are reported as deferred revenue – refundable advances in the statements of financial position.

Program revenue – Program revenue is recognized as revenue in the period received.

Grants and other receivables – Grants and other receivables are stated at the amounts management expects to collect from outstanding balances. At June 30, 2024 and 2023, the organization considers all amounts to be fully collectible; therefore, no allowance for credit losses is reflected.

Leasehold improvements, furniture and vehicle – The organization follows the practice of capitalizing all expenditures for leasehold improvements, furniture and vehicle in excess of \$5,000. Purchases of leasehold improvements, furniture and vehicle are capitalized at cost. Donations of leasehold improvements, furniture and vehicle are recorded as contributions at their estimated fair value at the date of donation. Depreciation expense is computed on the straight-line basis over the estimated useful lives of the assets.

Leasehold improvements, furniture and vehicle funded by grant funds are expensed on billing reports during the contract period. Depreciation may not be claimed for reimbursement for assets purchased with grant funds.

FRESNO AREA WORKFORCE INVESTMENT CORPORATION

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2024 AND 2023

NOTE 1: **ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**
(Continued)

Accrued vacation – The organization has accrued a liability for vacation pay which has been earned but not taken by employees. Accrued vacation at June 30, 2024 and 2023 totaled \$212,438 and \$202,371, respectively.

Deferred revenue – refundable advances – FAWIC is the recipient of conditional grants that require expenditure for specified activities before FAWIC is reimbursed by the grantor for costs incurred. Documentation showing actual costs expended is included when submitting a monthly or quarterly report for reimbursement. Certain grantors pay in advance of incurring the specified costs; in those cases, the amount received in excess of amounts spent on reimbursable costs is reported as a refundable advance, as the conditions have not been substantially met or waived by the grantor or donor. The refundable advance will be recognized as revenue in the period(s) in which the conditions are met or waived. If the conditions are not met or waived, the remaining portion of the advance will be repaid to the grantor.

Income taxes – FAWIC is a nonprofit organization under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Franchise Tax Code. Thus, no provision for income taxes is included in the accompanying financial statements.

Tax returns are filed in U.S. federal and state of California jurisdictions. Tax returns remain subject to examination by the U.S. federal jurisdiction for three years after the return is filed and for four years by the California jurisdiction. There are currently no tax years under examination. Interest and penalties on tax assessments are classified as an expense when incurred. For the years ended June 30, 2024 and 2023, interest and penalties totaled \$0.

Accounting estimates – The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Expense allocations – The costs of providing various programs have been summarized on a functional basis in Note 6 to the financial statements. Expenses are charged to programs and supporting services on the basis of program costs. Administrative costs include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the organization. Accordingly, administrative costs have been allocated among the programs and supporting services benefited.

Advertising costs – Advertising costs are expensed as incurred and totaled \$708,886 and \$440,499 for the years ended June 30, 2024 and 2023, respectively.

FRESNO AREA WORKFORCE INVESTMENT CORPORATION

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2024 AND 2023

NOTE 1: **ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**
(Continued)

GAAP Adjustments – The Statements of Activities present financial data in conformity with generally accepted accounting principles (GAAP). The data included in the Schedule of Expenditures of Federal Awards presents expenditures according to grant reporting requirements. Reporting differences arise because grant funds must be expended during the contract period. However, for GAAP, leasehold improvements, furniture and vehicle expenditures are capitalized and depreciated over the life of the asset and lease expense is recognized on a straight-line basis over the term of the lease. To address such reporting differences, the Statements of Activities include GAAP adjustments.

Leases – FAWIC determines if an arrangement is a lease at inception. Operating leases are included in operating lease right of use assets (“ROU”) and operating lease liabilities in the accompanying statements of financial position.

ROU assets represent FAWIC’s right to use an underlying asset for the lease term and lease liabilities represent FAWIC’s obligation to make lease payments arising from the lease. ROU assets and liabilities are recognized at the lease commencement date based on the present value of lease payments over the lease term. Lease terms may include options to extend or terminate the lease when it is reasonably certain that FAWIC will exercise that option. Lease expense for operating lease payments is recognized on a straight-line basis over the lease term.

The individual lease contracts do not provide information about the discount rate implicit in each lease. Therefore, FAWIC has elected to use a risk-free discount rate determined using a period comparable with that of the lease term for computing the present value of the lease liability.

FAWIC has elected to recognize payments for short-term leases with a lease term of 12 months or less as an expense as incurred, and these leases are not included as lease liabilities or right of use assets on the statements of financial position.

Adoption of New Accounting Standard

In July 2023, FAWIC adopted FASB ASU 2016-13, *Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*, as amended, which modifies the measurement of expected credit losses on certain financial instruments. FAWIC adopted this new guidance utilizing the modified retrospective transition method. The adoption of this Standard did not have a material impact on FAWIC’s financial statements but did change how the allowance for credit losses is determined.

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See next page for continuation of notes.

FRESNO AREA WORKFORCE INVESTMENT CORPORATION

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2024 AND 2023

NOTE 2: AVAILABILITY AND LIQUIDITY

Quantitative – Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the date of the statements of financial position, comprise the following:

	2024	2023
Cash	\$ 3,208,425	\$ 3,065,557
Grants receivable	1,909,541	1,451,766
Other receivables	27,231	119,889
Prepaid expenses	<u>179,902</u>	<u>152,047</u>
Total financial assets	<u>\$ 5,325,099</u>	<u>\$ 4,789,259</u>

Qualitative – The organization maintains financial assets, consisting of cash on hand, grants receivable, other receivables and prepaid expenses to meet its normal operating expenses based on its annual budget. Operating expenses are compared to budgeted expenses on a monthly basis and financial assets on hand are adjusted as necessary. The organization’s goal is to maintain enough financial assets to meet 30 days of operating expenses given the nature of the reimbursement grants with which it operates.

NOTE 3: LEASEHOLD IMPROVEMENTS, FURNITURE AND VEHICLE PURCHASED WITH GRANT FUNDS

The funding agencies retain a reversionary interest in certain assets purchased with grant funds. The title of such assets vests in FAWIC only for the period of time during which FAWIC has a contract with the respective funding agency. At June 30, 2024 and 2023, such assets consisted of the following:

	2024	2023
Furniture	\$ 135,019	\$ 135,019
Leasehold improvements	521,296	521,296
Vehicle	<u>48,790</u>	<u>0</u>
	705,105	656,315
Less: accumulated depreciation	<u>(117,841)</u>	<u>(54,041)</u>
	<u>\$ 587,264</u>	<u>\$ 602,274</u>

FRESNO AREA WORKFORCE INVESTMENT CORPORATION

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2024 AND 2023

NOTE 4: RETIREMENT PLAN

The organization participates in a single-employer 403(b), Tax Sheltered Savings Plan with Capital Bank and Trust. Monthly contributions by the organization are 7% of gross salaries with all contributions being 100% vested.

Amounts charged to salaries and benefits expense and contributed to the plan for the years ended June 30, 2024 and 2023 were \$169,177 and \$143,618, respectively.

NOTE 5: COMMITMENTS AND CONTINGENCIES

Grants

Revenue received under grant agreements is subject to audit and retroactive adjustment by third-party payers. There are no pending audits or proposed adjustments, and no provision for estimated retroactive adjustments has been provided.

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See next page for continuation of notes.

FRESNO AREA WORKFORCE INVESTMENT CORPORATION

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2024 AND 2023

NOTE 6: FUNCTIONAL ALLOCATION OF EXPENSES

Expenses by function for the year ended June 30, 2024 are as follow:

	Program	Administration	Fundraising	Total
Advertising	\$ 708,886	\$ 0	\$ 0	\$ 708,886
Communications	102,609	0	0	102,609
Insurance	44,767	24,935	0	69,702
Maintenance	452,519	39,375	0	491,894
Memberships	24,470	0	0	24,470
Miscellaneous	74,260	1,517	0	75,777
Office expenses	86,709	2,965	0	89,674
Professional services	652,682	137,626	0	790,308
Property purchases	576,357	160,012	0	736,369
Rent and leases (Note 8)	2,507,310	0	0	2,507,310
Salaries and benefits	2,637,874	1,026,346	26,752	3,690,972
Service providers	14,079,140	222,096	0	14,301,236
Staff development	111,756	3,132	0	114,888
Travel	21,640	2,582	0	24,222
Utilities	199,766	0	0	199,766
SUBTOTAL BEFORE GAAP ADJUSTMENTS	22,280,745	1,620,586	26,752	23,928,083
GAAP ADJUSTMENTS (Note 1)				
Capitalized vehicle expensed on billing reports	(48,790)	0	0	(48,790)
Depreciation on assets funded by granting agencies	63,799	0	0	63,799
Addition of accrued lease expense	233,731	0	0	233,731
	<u>\$ 22,529,485</u>	<u>\$ 1,620,586</u>	<u>\$ 26,752</u>	<u>\$ 24,176,823</u>

FRESNO AREA WORKFORCE INVESTMENT CORPORATION

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2024 AND 2023

NOTE 6: FUNCTIONAL ALLOCATION OF EXPENSES (Continued)

Expenses by function for the year ended June 30, 2023 are as follow:

	Program	Administration	Fundraising	Total
Advertising	\$ 440,499	\$ 0	\$ 0	\$ 440,499
Communications	116,677	0	0	116,677
Insurance	40,657	24,935	0	65,592
Maintenance	720,618	10,210	0	730,828
Memberships	18,580	0	0	18,580
Miscellaneous	80,071	1,140	0	81,211
Office expenses	104,838	4,774	0	109,612
Professional services	651,768	125,536	0	777,304
Property purchases	1,006,024	21	0	1,006,045
Rent and leases (Note 8)	2,016,326	0	0	2,016,326
Salaries and benefits	2,068,294	976,693	40,041	3,085,028
Service providers	13,068,281	270,022	0	13,338,303
Staff development	81,793	3,978	0	85,771
Travel	22,674	6,833	0	29,507
Utilities	129,017	0	0	129,017
SUBTOTAL BEFORE GAAP ADJUSTMENTS	20,566,117	1,424,142	40,041	22,030,300
GAAP ADJUSTMENTS (Note 1)				
Capitalized leasehold improvements and furniture expensed on billing reports	(141,060)	0	0	(141,060)
Depreciation on assets funded by granting agencies	54,041	0	0	54,041
Elimination of prepaid leases	199,603	0	0	199,603
Addition of accrued lease expense	58,485	0	0	58,485
	\$ 20,737,186	\$ 1,424,142	\$ 40,041	\$ 22,201,369

FRESNO AREA WORKFORCE INVESTMENT CORPORATION

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2024 AND 2023

NOTE 6: FUNCTIONAL ALLOCATION OF EXPENSES (Continued)

The accompanying statements of activities report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable and systematic basis that is consistently applied by management in the preparation of its annual financial statements. The expenses that are allocated include costs for salaries and benefits, which are allocated on the basis of time sheets supporting actual time and effort. Other operational expenses including insurance, maintenance, miscellaneous, office expenses, professional services, property purchases, service providers, staff development, and travel are allocated on the basis of time and effort and actual costs as reported by service providers.

NOTE 7: CONCENTRATIONS

Credit Risk

FAWIC maintains its cash accounts with one bank located in Fresno, California. The Federal Deposit Insurance Corporation (FDIC) insures total cash balances up to \$250,000 per bank. At June 30, 2024 and 2023, FAWIC's uninsured cash balances totaled \$1,251,814 and \$3,396,090, respectively. At June 30, 2024, FAWIC also has an Insured Cash Sweep (ICS) with a balance of \$3,086,079. The ICS allows banks to place customer deposits into interest-bearing savings accounts at other FDIC insured banks within the network, providing coverage to the standard FDIC insurance limit of \$250,000 per account holder per bank.

Grant Revenue

During the years ended June 30, 2024 and 2023, approximately 79% and 86%, respectively, of the organization's support was from the U.S. Department of Labor under various Workforce Innovation and Opportunity Act grants.

NOTE 8: OPERATING LEASES

FAWIC leases equipment and office space for various terms under long-term noncancellable lease agreements. The leases expire at various dates through 2033.

The components of rent and lease expense are as follows:

	2024	2023
Rent and lease costs:		
Buildings	\$ 2,687,373	\$ 2,092,923
Copier machines	13,056	13,056
Short-term rent	40,612	168,435
Subtotal	2,741,041	2,274,414
Less: GAAP adjustments	(233,731)	(258,088)
	\$ 2,507,310	\$ 2,016,326

FRESNO AREA WORKFORCE INVESTMENT CORPORATION

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2024 AND 2023

NOTE 8: OPERATING LEASES (Continued)

Other information related to the leases was as follows:

The discount rates related to FAWIC's lease liabilities for both June 30, 2024 and 2023 ranged from 0.40% to 4.47%. The discount rates are based on estimates of FAWIC's risk-free rates, as the discount rates implicit in FAWIC's leases cannot be readily determined.

Future minimum lease payments under the non-cancellable leases as of June 30, 2024 were as follows:

Year Ending June 30,	Office Equipment	Fresno Office Space (West Shaw)	FAWIC Warehouse	Fresno Office Space (Kern Street)	Parlier Office Space	Fresno Office Space (East Shaw)	Mendota Office Space	Mendota Office Space (Amor)	Totals
2025	\$ 7,616	\$ 1,214,490	\$ 16,718	\$ 257,986	\$ 251,517	\$ 708,987	\$ 53,616	\$ 60,800	\$ 2,571,730
2026	0	1,250,743	16,969	108,815	259,062	717,988	53,616	65,400	2,472,593
2027	0	1,286,995	17,224	0	266,834	727,215	53,616	0	2,351,884
2028	0	1,326,940	17,482	0	274,839	736,672	53,616	0	2,409,549
2029	0	1,367,221	16,245	0	283,084	746,365	53,616	0	2,466,531
Thereafter	0	4,471,658	0	0	952,916	2,822,375	0	0	8,246,949
Total future minimum lease payments	<u>\$ 7,616</u>	<u>\$ 10,918,047</u>	<u>\$ 84,638</u>	<u>\$ 366,801</u>	<u>\$ 2,288,252</u>	<u>\$ 6,459,602</u>	<u>\$ 268,080</u>	<u>\$ 126,200</u>	20,519,236
Less present value discount									768,446
									19,750,790
Less current portion									2,397,775
									<u>\$ 17,353,015</u>
Weighted average remaining lease term:									
Operating leases							2024		2023
							8.06 Years		9.06 Years
Weighted average discount rate:									
Operating leases							0.90%		0.82%

NOTE 9: SUBSEQUENT EVENTS

Management has evaluated subsequent events through February 12, 2025 (date financial statements available to be issued) and determined no events have occurred subsequent to June 30, 2024 that would require adjustment to, or disclosure in the financial statements.

**FRESNO AREA WORKFORCE INVESTMENT CORPORATION
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
YEAR ENDED JUNE 30, 2024**

<u>Federal Grantor/Pass-Through Grantor/Program Title</u>	<u>Federal Assistance Listing Number</u>	<u>Contract Number</u>	<u>Federal Expenditures</u>	<u>Amount to Subrecipients</u>
<i>U.S. Department of Labor Passed through from the State of California Employment Development Department</i>				
Workforce Innovation and Opportunity Act (WIOA)				
Title I Adult Formula Rd 2	17.258	AA311005	\$ 3,289,130	\$ 1,746,286
Title I Adult Formula Rd 1	17.258	AA411005	1,305,906	42,847
Title I Adult Formula Rd 2	17.258	AA411005	2,020,033	1,987,986
Title I Equity and Special Population	17.258	AA211005	224,136	205,662
Subtotal - Title I WIA Adult Programs			<u>6,839,205</u>	<u>3,982,781</u>
Title I Youth Formula Rd 1	17.259	AA311005	2,320,456	854,569
Title I Youth Formula Rd 1	17.259	AA411005	4,171,361	2,643,611
Subtotal - Title I WIA Youth Programs			<u>6,491,817</u>	<u>3,498,180</u>
Title I Dislocated Worker Rd 2	17.278	AA311005	2,632,574	1,407,664
Title I Dislocated Worker Rd 1	17.278	AA411005	998,449	41,598
Title I Dislocated Worker Rd 2	17.278	AA411005	1,484,305	1,450,953
Subtotal - Title I WIA Dislocated Worker Programs			<u>5,115,328</u>	<u>2,900,215</u>
Title I Rapid Response Layoff Aversion Rd 2	17.278	AA311005	7,448	7,448
Title I Rapid Response by Formula	17.278	AA311005	55,624	27,317
Title I Bitwise AA Project	17.278	AA311005	271,420	197,733
Title I Rapid Response Layoff Aversion	17.278	AA411005	8,311	8,311
Title I Rapid Response Layoff Aversion Rd 2	17.278	AA411005	12,626	12,626
Title I Rapid Response by Formula	17.278	AA411005	46,335	35,548
Title I Rapid Response by Formula Rd 2	17.278	AA411005	87,670	48,440
Subtotal - Title I Rapid Response Programs			<u>489,434</u>	<u>337,423</u>
Total WIOA Cluster			<u>18,935,784</u>	<u>10,718,599</u>

**FRESNO AREA WORKFORCE INVESTMENT CORPORATION
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
YEAR ENDED JUNE 30, 2024**

	Federal Assistance Listing Number	Contract Number	Federal Expenditures	Amount to Subrecipients
<u>U.S. Department of Labor (Continued)</u>				
<i>Passed through from the State of California Employment Development Department (continued)</i>				
Workforce Innovation and Opportunity Act (WIOA) (continued)				
Title I 2020 Sept. Wildfires DR Temp Jobs	17.277	AA111005	\$ 47,491	\$ 24,330
Title I 2020 Sept. Wildfires DR Workforce Development	17.277	AA111005	33,697	11,000
Title I 2022 Quest Disaster Recovery NDWG	17.277	AA311005	<u>404,466</u>	<u>376,799</u>
Subtotal - Title I WIOA National Emergency			<u>485,654</u>	<u>412,129</u>
<i>Passed through from Grid Alternatives</i>				
Pathway Home Grant	17.270		<u>647</u>	<u>0</u>
<i>Passed through from Economic Development Corporation</i>				
Good Jobs Challenge Grant	11.307		<u>201,493</u>	<u>141,025</u>
<u>Department of Health and Human Services</u>				
<i>Passed through from:</i>				
Fresno Fatherhood	93.086	90ZJ0038-04-00	<u>598,416</u>	<u>364,666</u>
Total Expenditures of Federal Awards			<u>\$ 20,221,994</u>	<u>\$ 11,636,419</u>

**FRESNO AREA WORKFORCE INVESTMENT CORPORATION
NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
YEAR ENDED JUNE 30, 2024**

NOTE 1: BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards (the "Schedule") includes the federal award activity of Fresno Area Workforce Investment Corporation under programs of the federal government for the year ended June 30, 2024. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of Fresno Area Workforce Investment Corporation, it is not intended to and does not present the financial position, changes in net assets or cash flows of Fresno Area Workforce Investment Corporation.

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

NOTE 3: Fresno Area Workforce Investment Corporation has not elected to use the 10 percent de minimis indirect cost rate as allowed under the Uniform Guidance.

NOTE 4: CLUSTERS

The WIOA Cluster includes the following Assistance Listing Numbers:

17.258
17.259
17.278

Federal expenditures for the WIOA Cluster totaled \$18,935,784.

FRESNO AREA WORKFORCE INVESTMENT CORPORATION

COMPARISON OF EXPENSES BEFORE GAAP ADJUSTMENTS

YEARS ENDED JUNE 30, 2024 AND 2023

	2024		2023	
	Amount	% of Total	Amount	% of Total
Advertising	\$ 708,886	2.96%	\$ 440,499	2.00%
Communications	102,609	0.43%	116,677	0.53%
Insurance	69,702	0.29%	65,592	0.30%
Maintenance	491,894	2.06%	730,828	3.32%
Memberships	24,470	0.10%	18,580	0.08%
Miscellaneous	75,777	0.32%	81,211	0.37%
Office expenses	89,674	0.37%	109,612	0.50%
Professional services	790,308	3.30%	777,304	3.53%
Property purchases	736,369	3.08%	1,006,045	4.57%
Rent and leases (Note 8)	2,507,310	10.48%	2,016,326	9.15%
Salaries and benefits	3,690,972	15.43%	3,085,028	14.00%
Service providers	14,301,236	59.77%	13,338,303	60.55%
Staff development	114,888	0.48%	85,771	0.39%
Travel	24,222	0.10%	29,507	0.13%
Utilities	199,766	0.83%	129,017	0.59%
Total	\$ 23,928,083	100.00%	\$ 22,030,300	100.00%

**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER
FINANCIAL REPORTING AND ON COMPLIANCE AND
OTHER MATTERS BASED ON AN AUDIT OF
FINANCIAL STATEMENTS PERFORMED IN
ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

Board of Directors
Fresno Area Workforce Investment Corporation
Fresno, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States, the financial statements of Fresno Area Workforce Investment Corporation, which comprise the statement of financial position as of June 30, 2024, and the related statements of activities, combining statements of expenses and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated February 12, 2025.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Fresno Area Workforce Investment Corporation's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Fresno Area Workforce Investment Corporation's internal control. Accordingly, we do not express an opinion on the effectiveness of Fresno Area Workforce Investment Corporation's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether Fresno Area Workforce Investment Corporation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Fresno, California
February 12, 2025

**INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR
EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER
COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE**

Board of Directors
Fresno Area Workforce Investment Corporation
Fresno, California

Report on Compliance for Each Major Federal Program

Opinion on Each Major Federal Program

We have audited Fresno Area Workforce Investment Corporation's compliance with the types of compliance requirements identified as subject to audit in the OMB *Compliance Supplement* that could have a direct and material effect on each of Fresno Area Workforce Investment Corporation's major federal programs for the year ended June 30, 2024. Fresno Area Workforce Investment Corporation's major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

In our opinion, Fresno Area Workforce Investment Corporation complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2024.

Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditors' Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of Fresno Area Workforce Investment Corporation and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of Fresno Area Workforce Investment Corporation's compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules and provisions of contracts or grant agreements applicable to Fresno Area Workforce Investment Corporation's federal programs.

Auditors' Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on Fresno Area Workforce Investment Corporation's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, Government Auditing Standards, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about Fresno Area Workforce Investment Corporation's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, Government Auditing Standards, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding Fresno Area Workforce Investment Corporation's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of Fresno Area Workforce Investment Corporation's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of Fresno Area Workforce Investment Corporation's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control Over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditors' Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Fresno, California
February 12, 2025

FRESNO AREA WORKFORCE INVESTMENT CORPORATION

SCHEDULE OF FINDINGS AND QUESTIONED COSTS

YEAR ENDED JUNE 30, 2024

SECTION I - SUMMARY OF AUDITORS' RESULTS

Financial Statements

- Type of auditors' report issued: Unmodified opinion
- Internal control over financial reporting:
 - Material weakness identified: No
 - Significant deficiencies identified: None reported
- Noncompliance material to the financial statements noted: No

Federal Awards

- Internal control over major programs:
 - Material weakness identified: No
 - Significant deficiencies identified: None reported
- Type of auditors' report issued on compliance for major programs: Unmodified opinion
- Any audit findings disclosed that are required to be reported in accordance with 2 CFR section 200.516(a): No
- Major programs:

Assistance Listing Number	Name of Federal Program or Cluster
17.258	WIOA Title I Adult Formula
17.259	WIOA Title I Youth Formula
17.278	WIOA Title I Dislocated Worker
17.278	WIOA Title I Rapid Response
11.307	Good Jobs Challenge Grant

- Dollar threshold used to distinguish Type A and B programs: \$ 750,000
- Fresno Area Workforce Investment Corporation qualified as a low-risk auditee: Yes

SECTION II – FINANCIAL STATEMENT FINDINGS None

SECTION III – MAJOR FEDERAL AWARD FINDINGS AND QUESTIONED COSTS None

FRESNO AREA WORKFORCE INVESTMENT CORPORATION

SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS

YEAR ENDED JUNE 30, 2024

Section II – FINANCIAL STATEMENT FINDINGS	None
Section III – MAJOR FEDERAL AWARD FINDINGS AND QUESTIONED COSTS	None

FRESNO AREA WORKFORCE INVESTMENT CORPORATION

AGENDA ITEM:	3
MEETING DATE:	March 5, 2025
ACTION:	DIRECT

2125 Kern Street, Suite 208 • Fresno, CA 93721 • (559) 490-7100 • Fax (559) 490-7199 • www.frwdb.net

TO: Board of Directors
FROM: Edgar Blunt, Board Chair
SUBJECT: Referral of Agenda Items to the Fresno Regional Workforce Development Board and/or Its Committees

RECOMMENDATION:

Discuss and direct staff to refer agenda items from this meeting to the Fresno Regional Workforce Development Board and/or its committees.

REASON FOR RECOMMENDATION:

This item is intended to allow your Board to collectively decide which of the items you just discussed should be referred to another committee(s), and the reason they are being referred (information, action, etc.).